

FIG. 1A

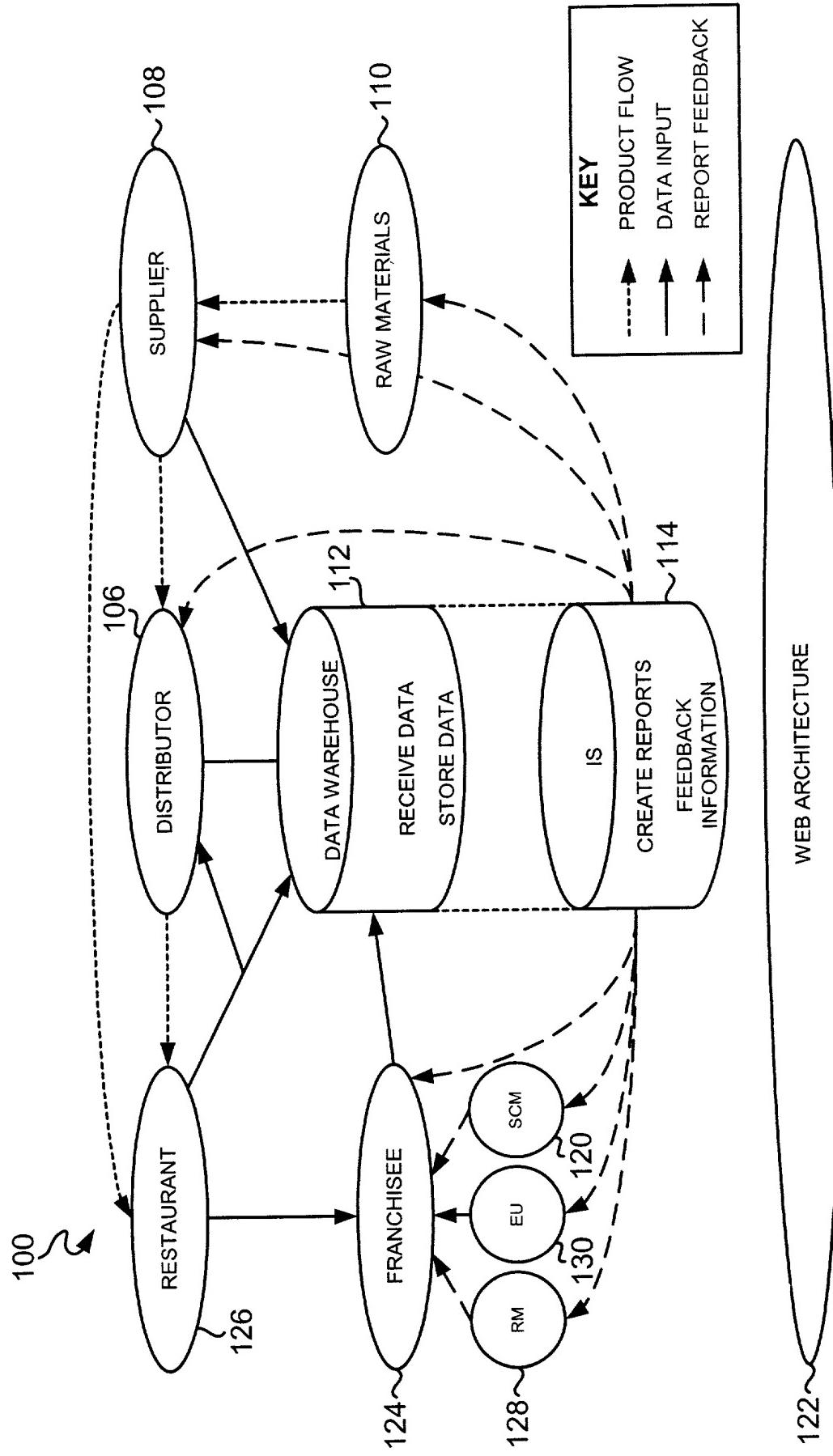


FIG. 1B

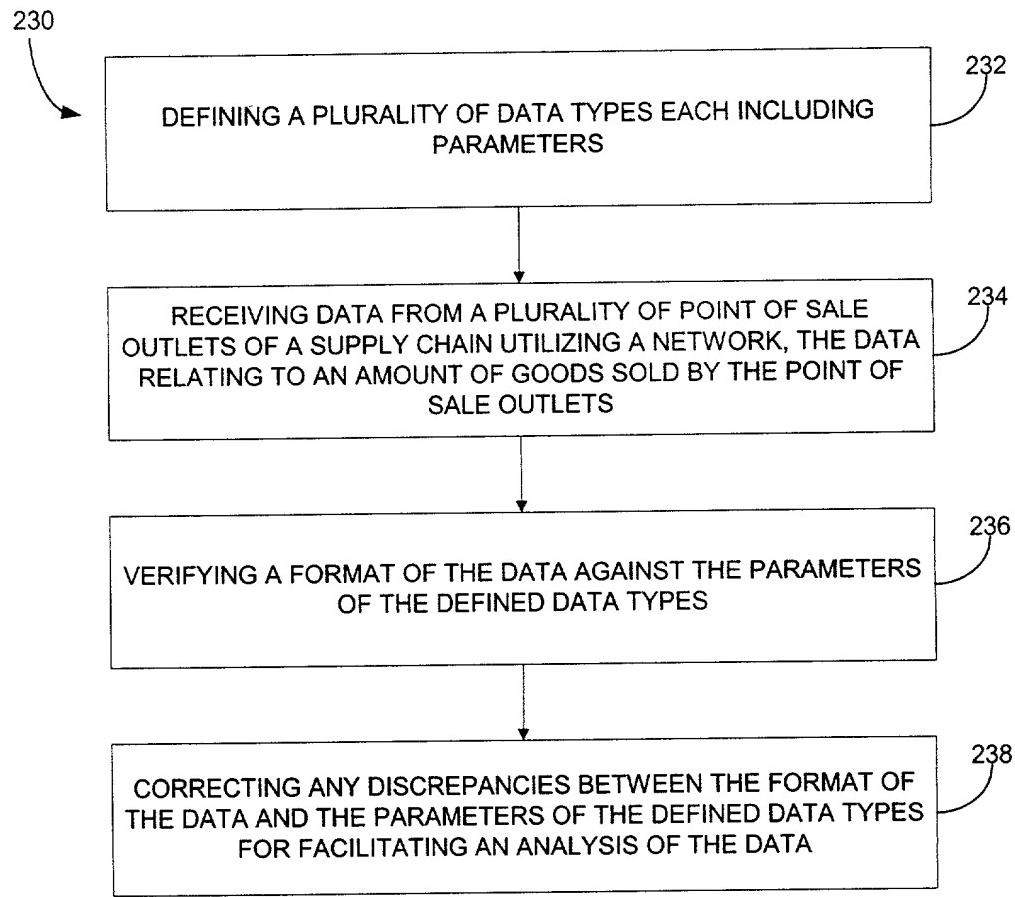


FIG. 2

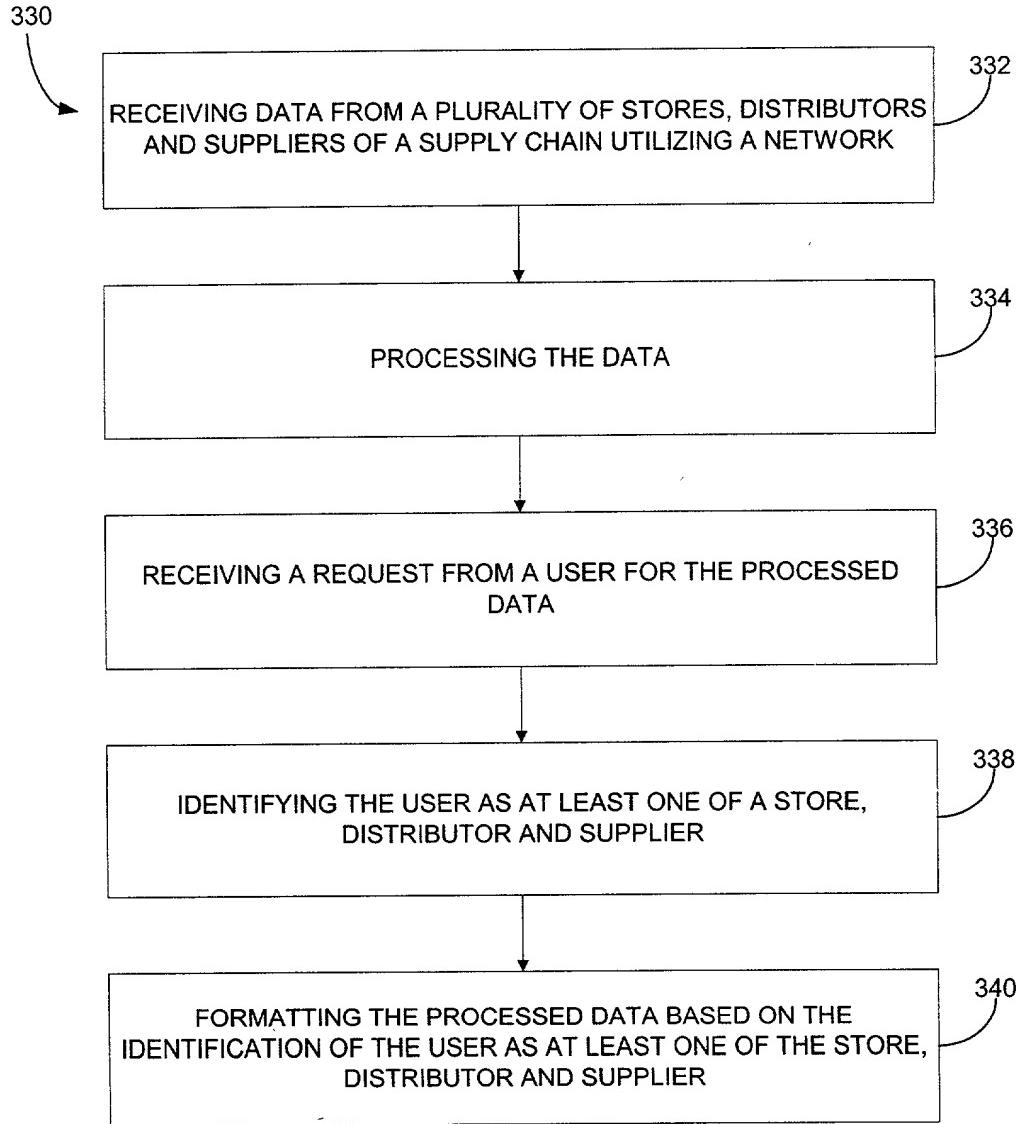


FIG. 3

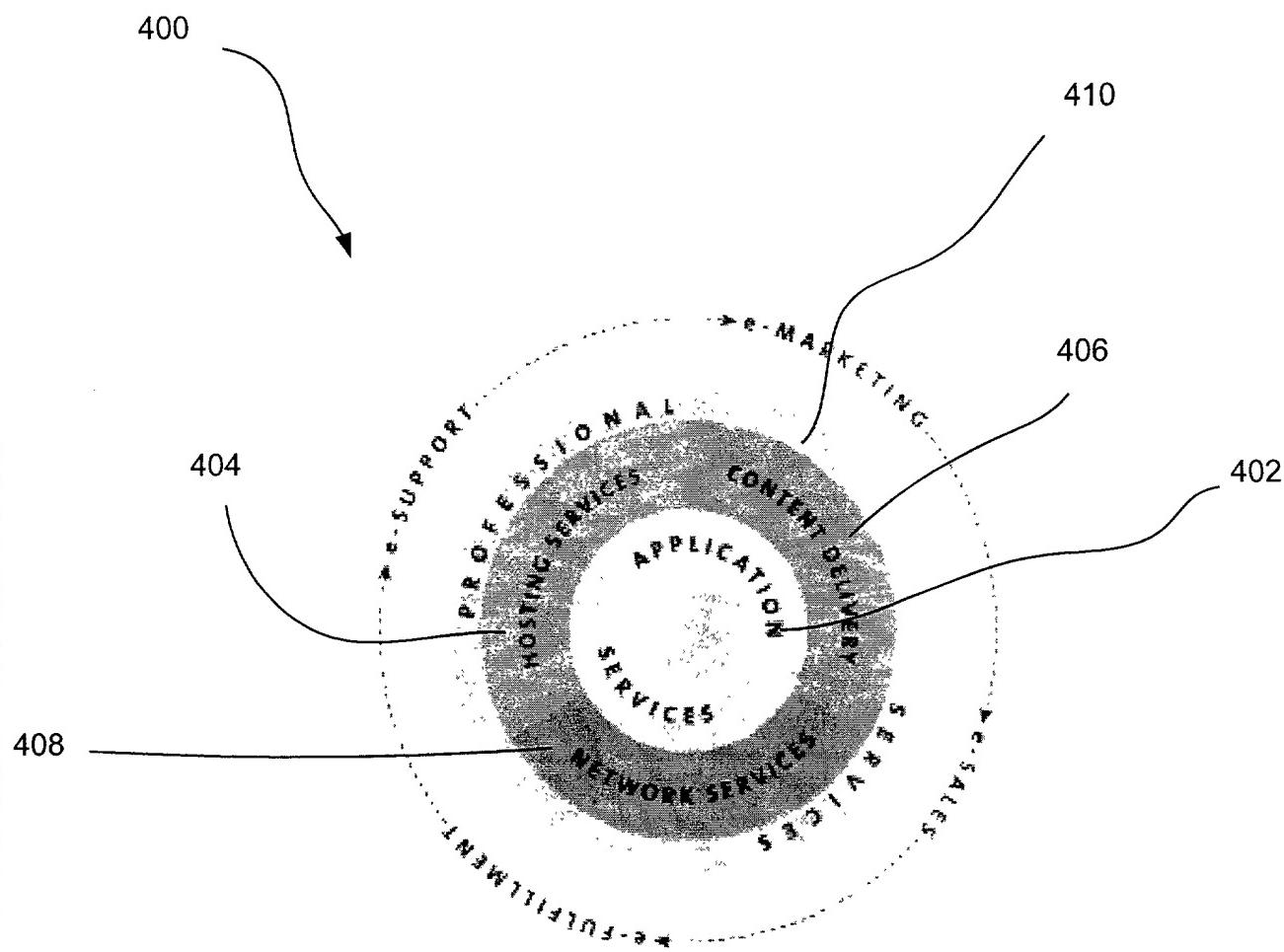


Fig. 4

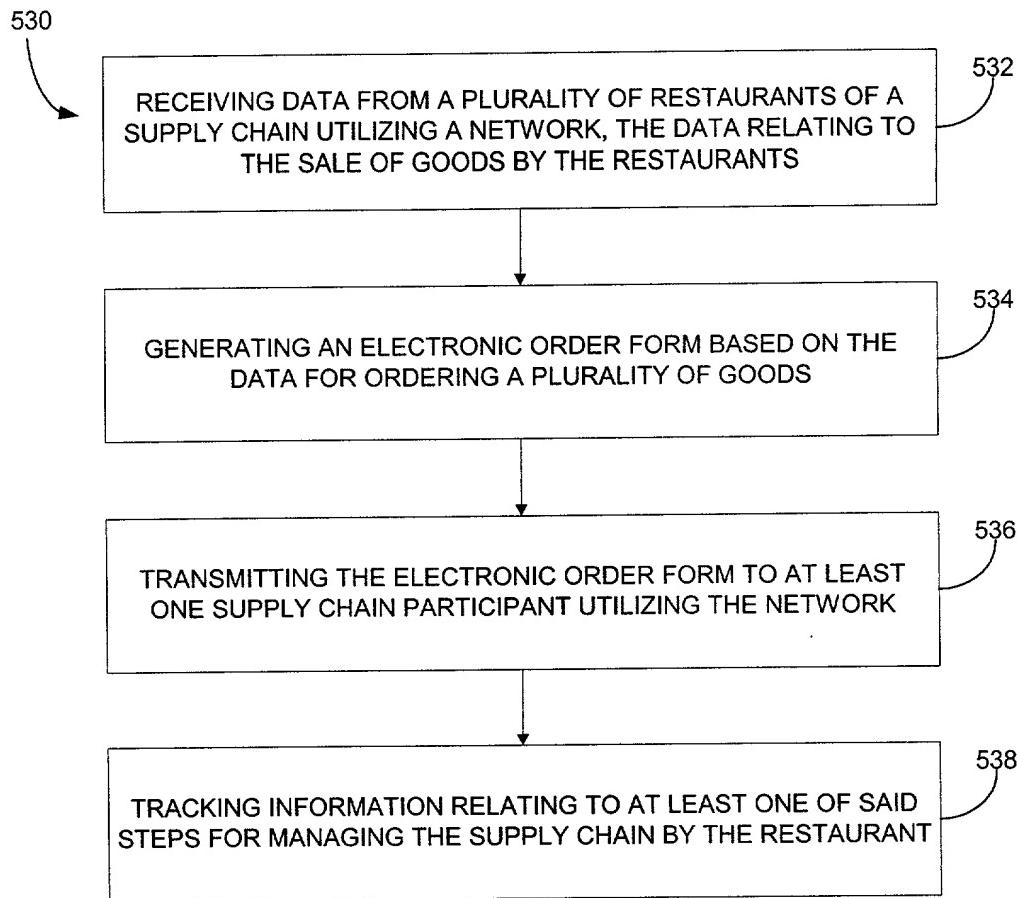


FIG. 5

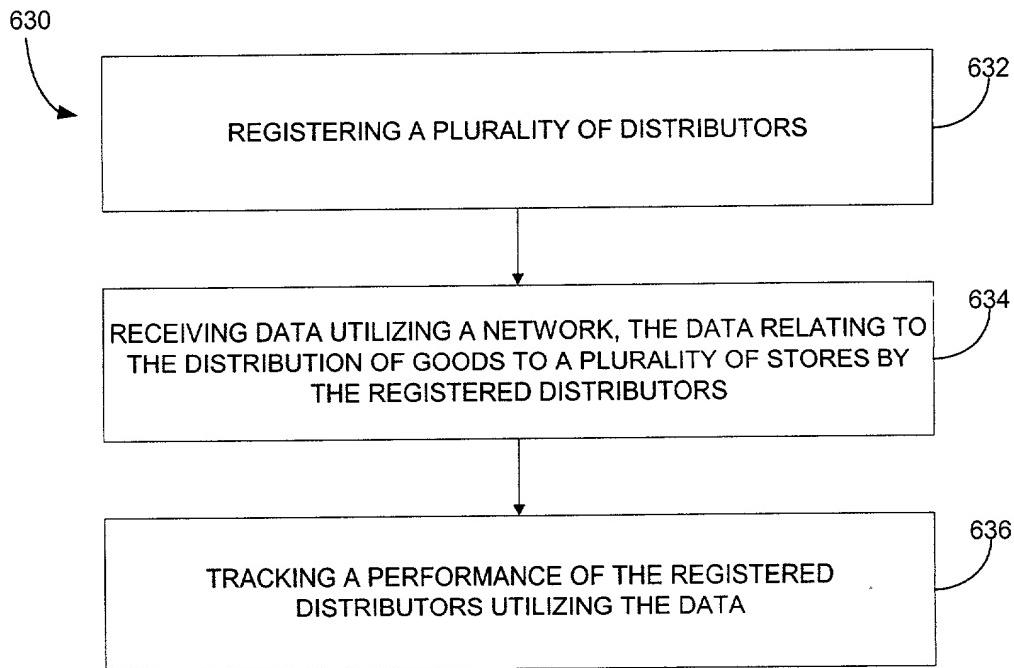


FIG. 6

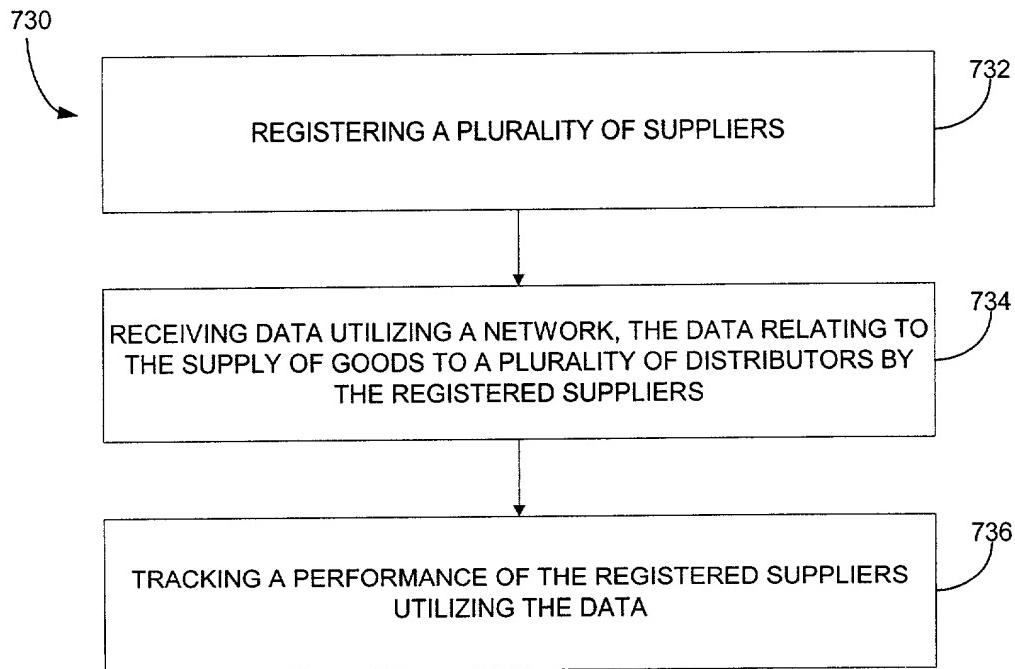


FIG. 7

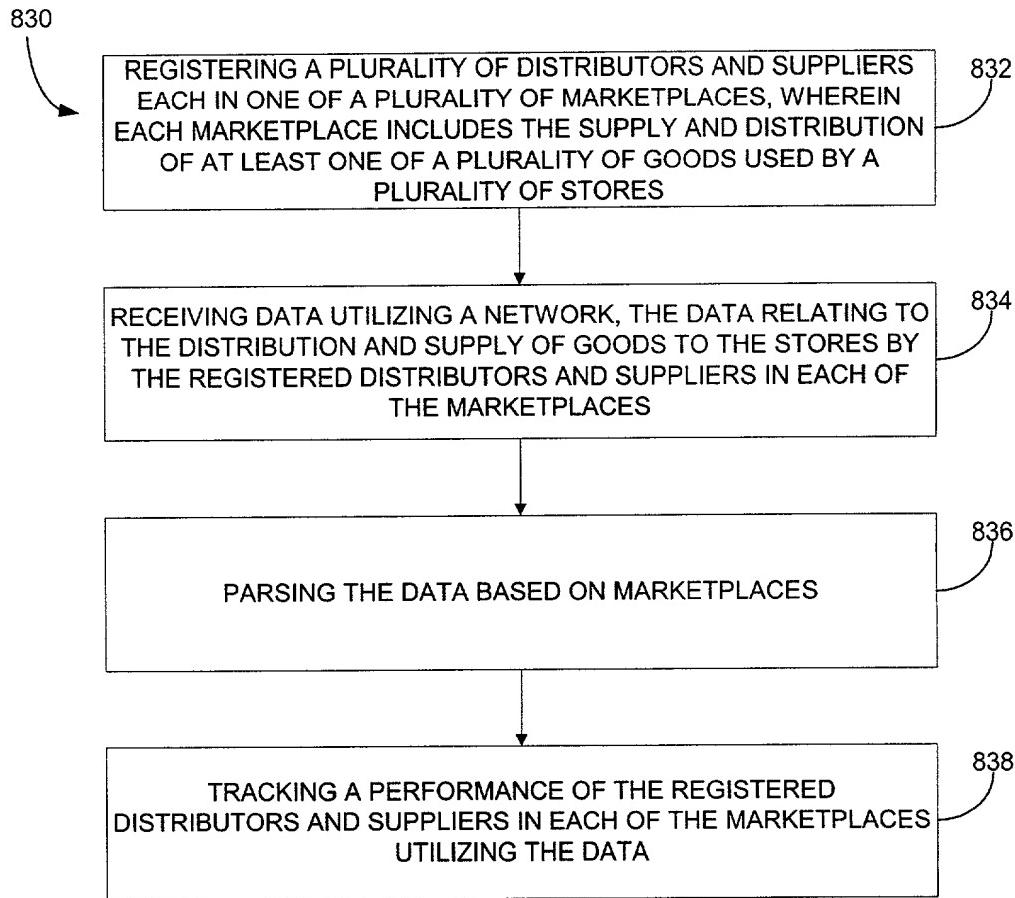


FIG. 8

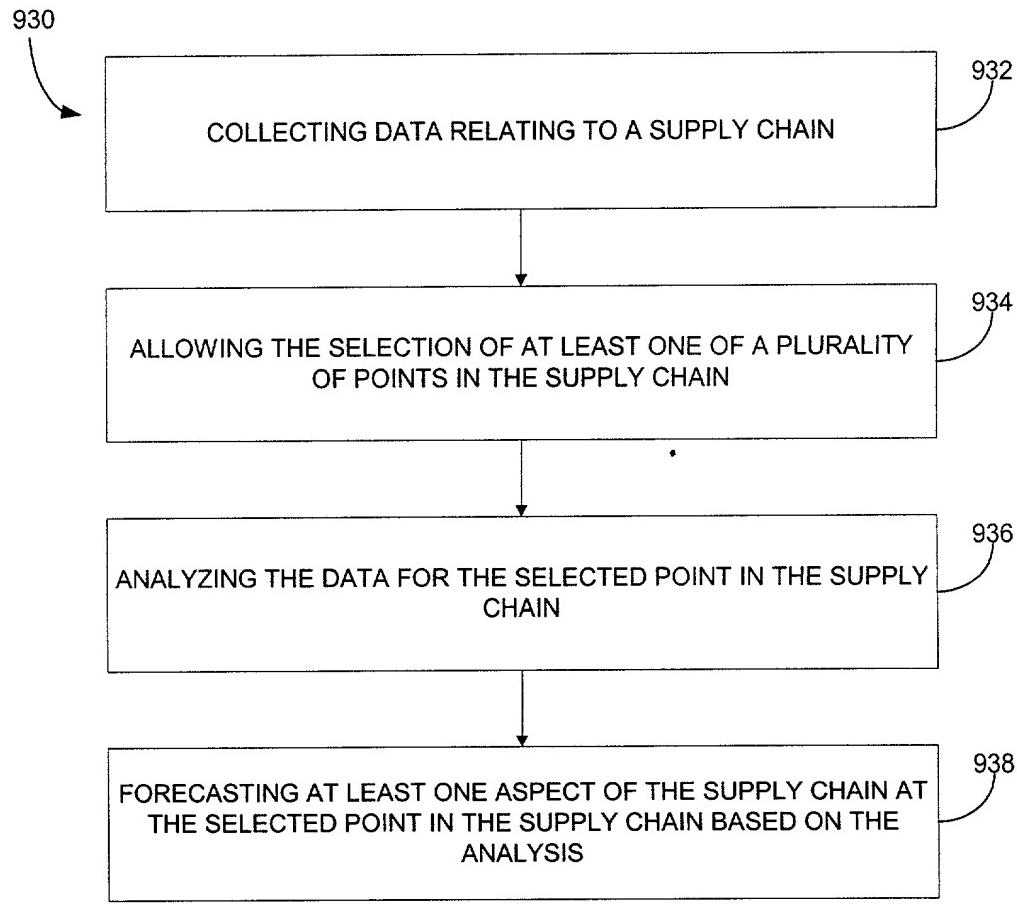


FIG. 9

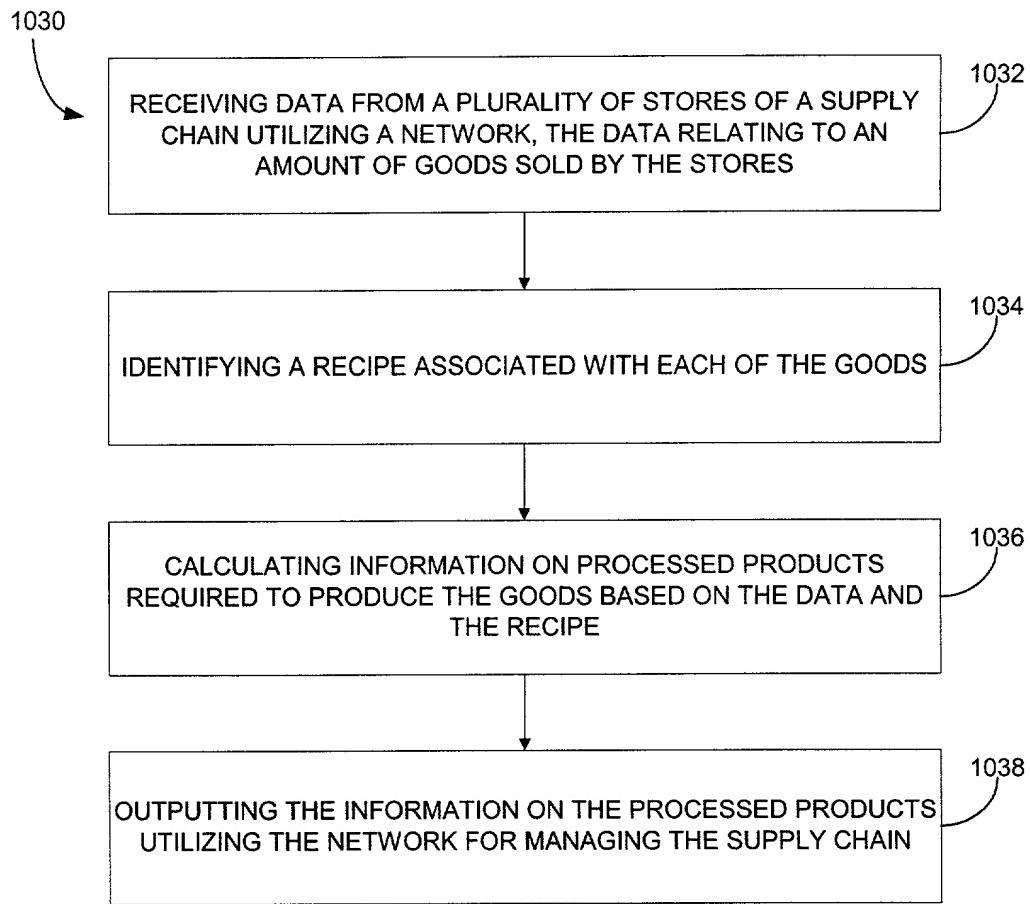


FIG. 10

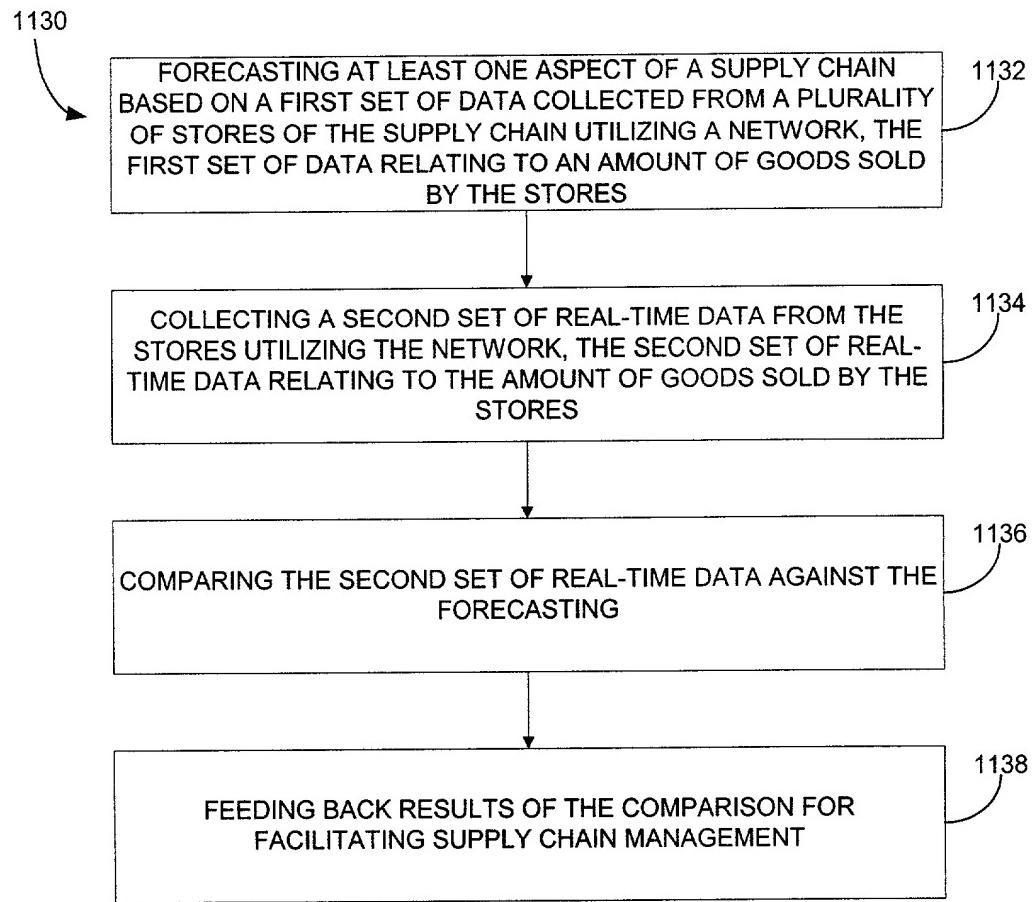


FIG. 11

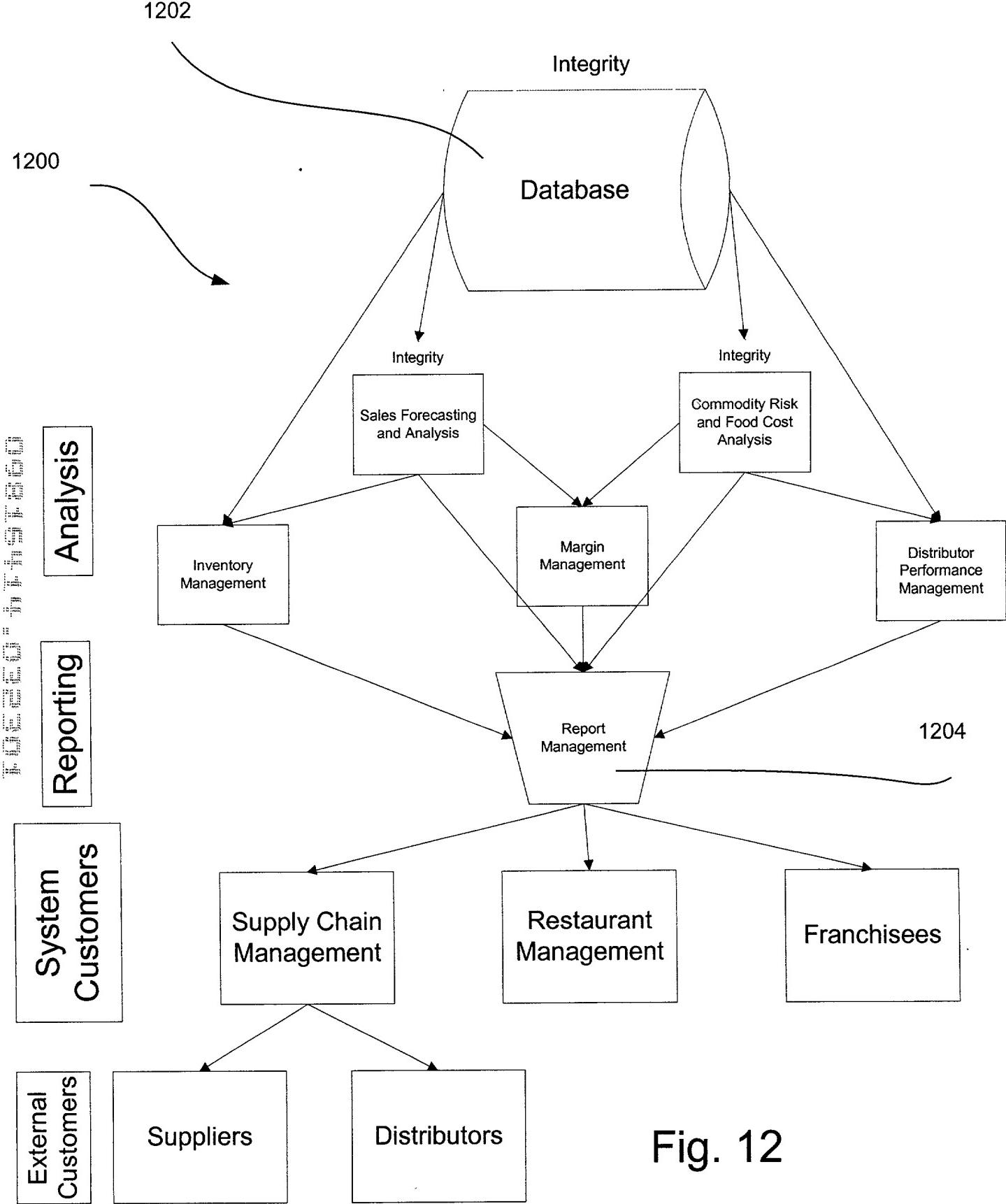


Fig. 12

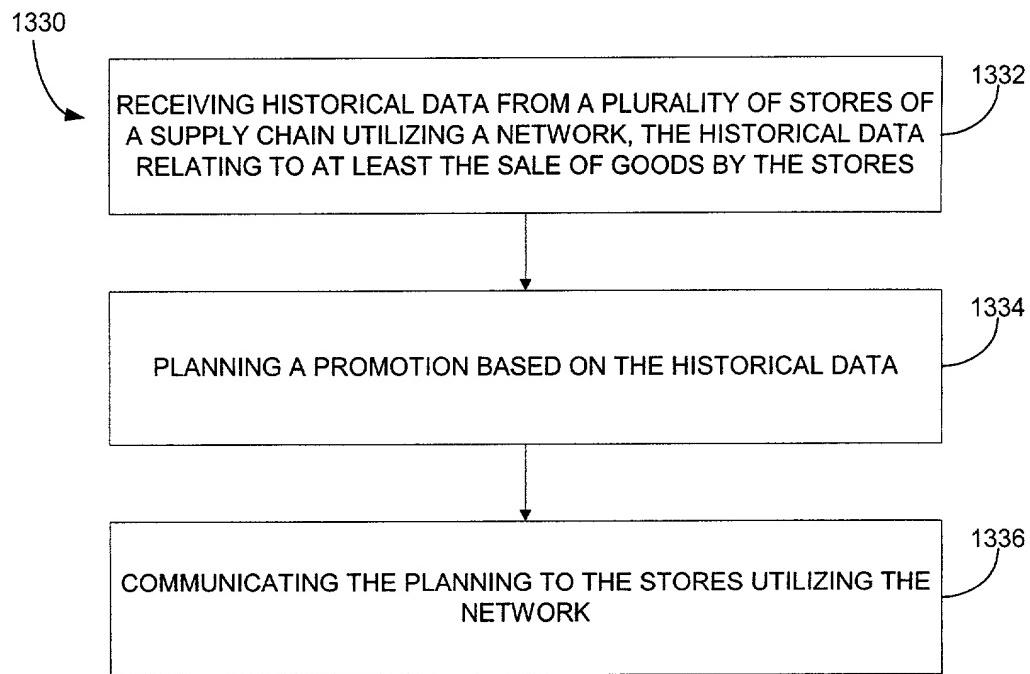


FIG. 13

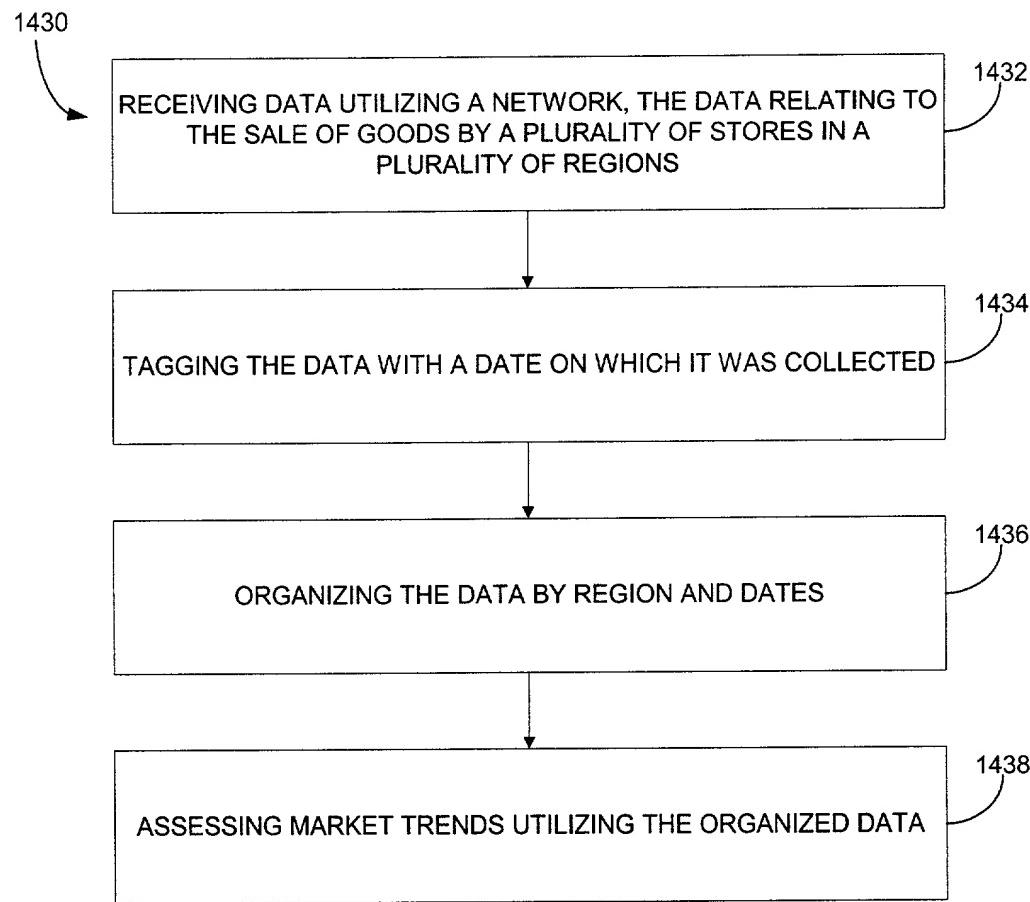


FIG. 14

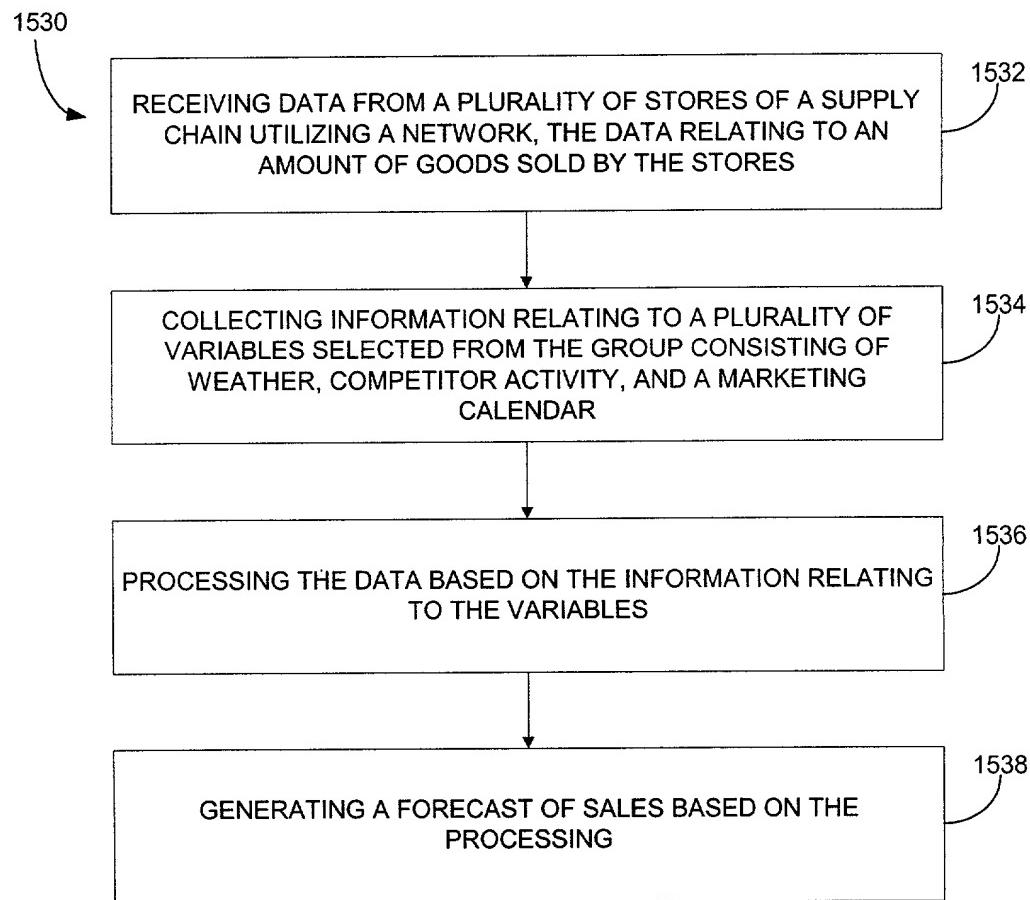


FIG. 15

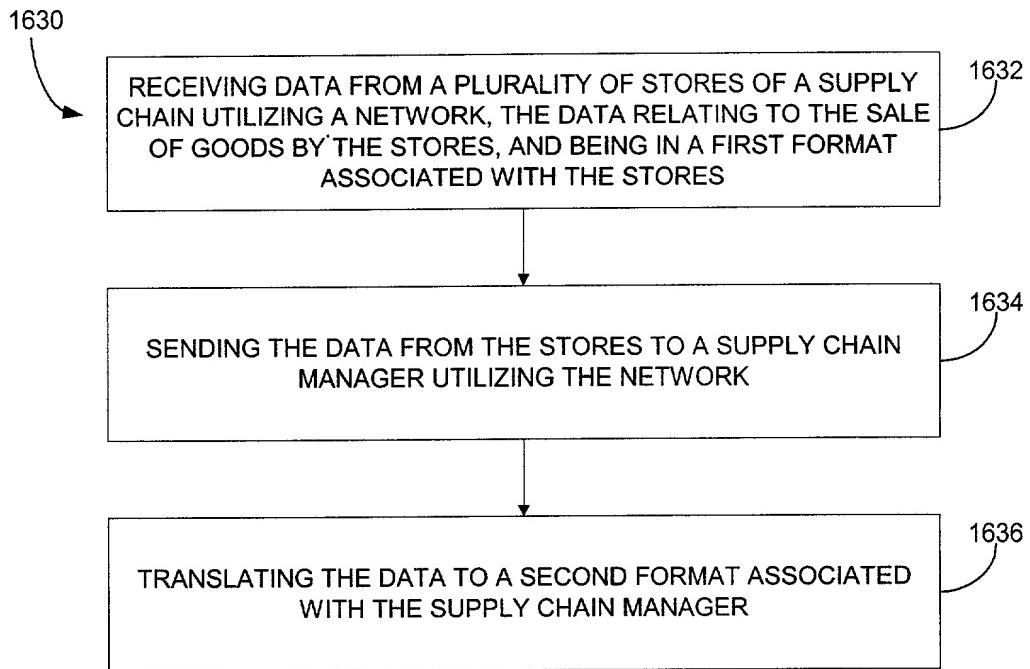


FIG. 16

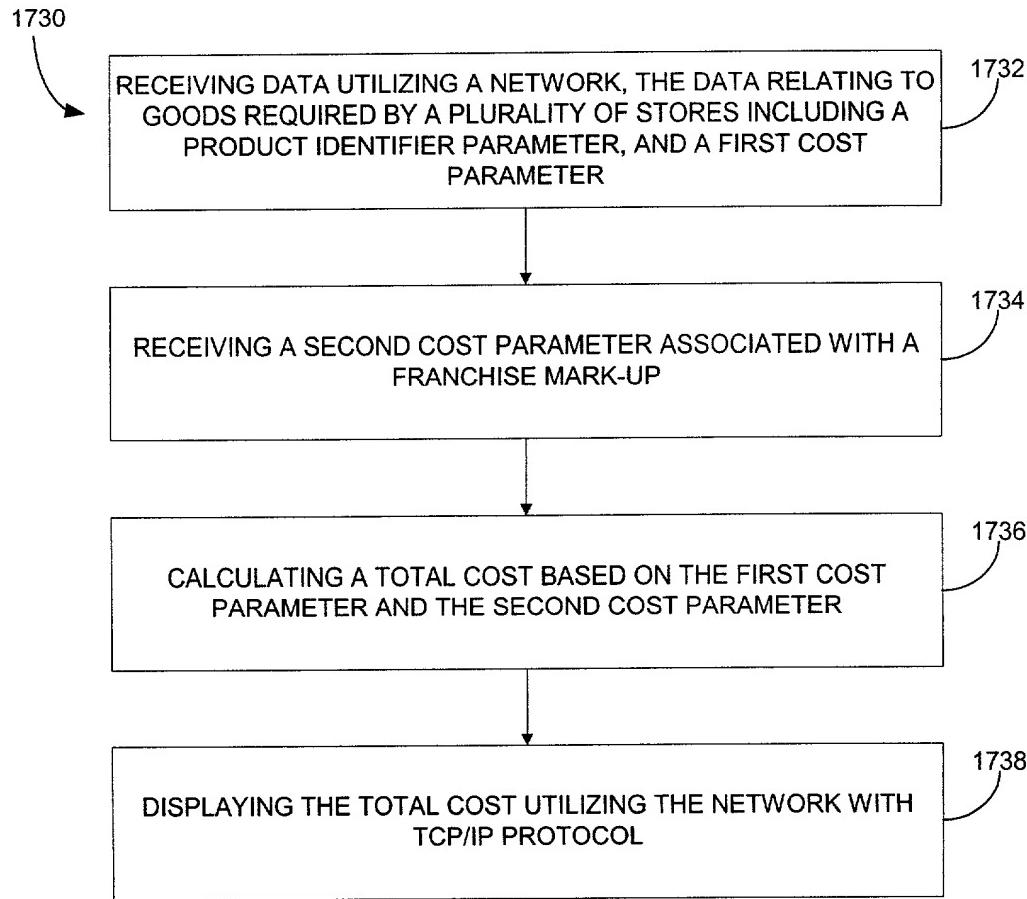


FIG. 17

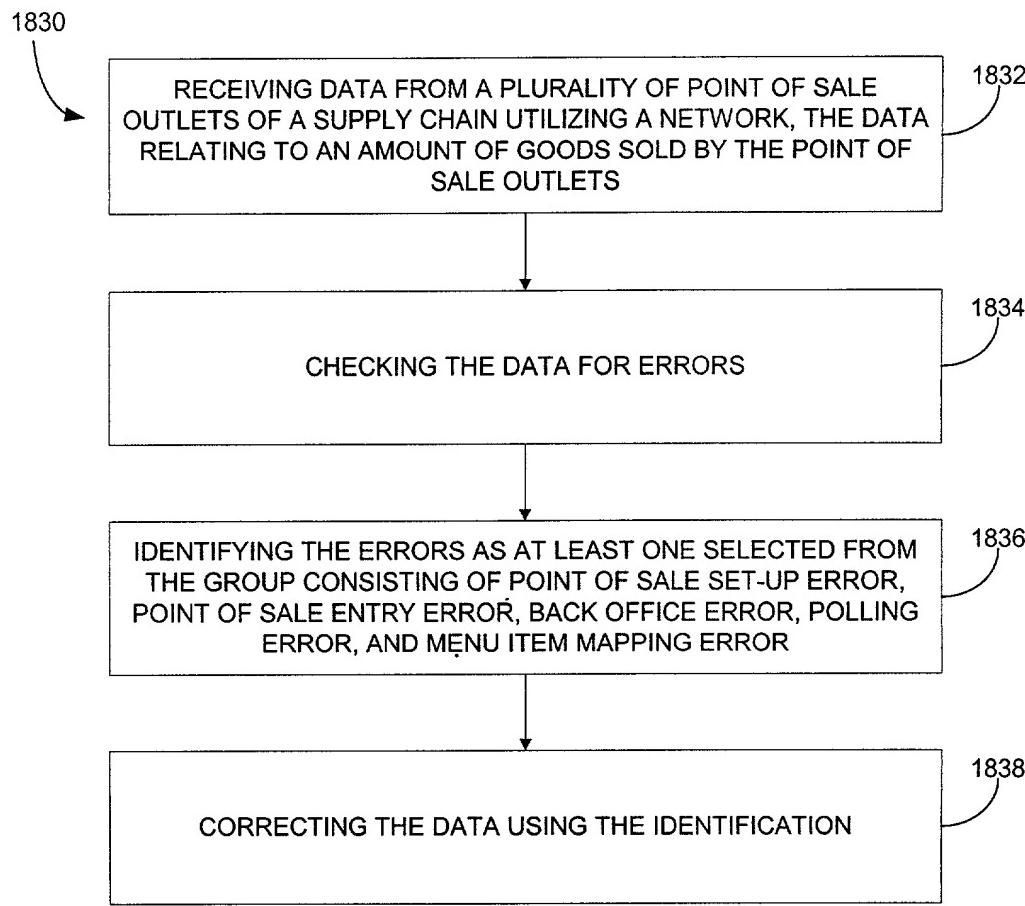


FIG. 18

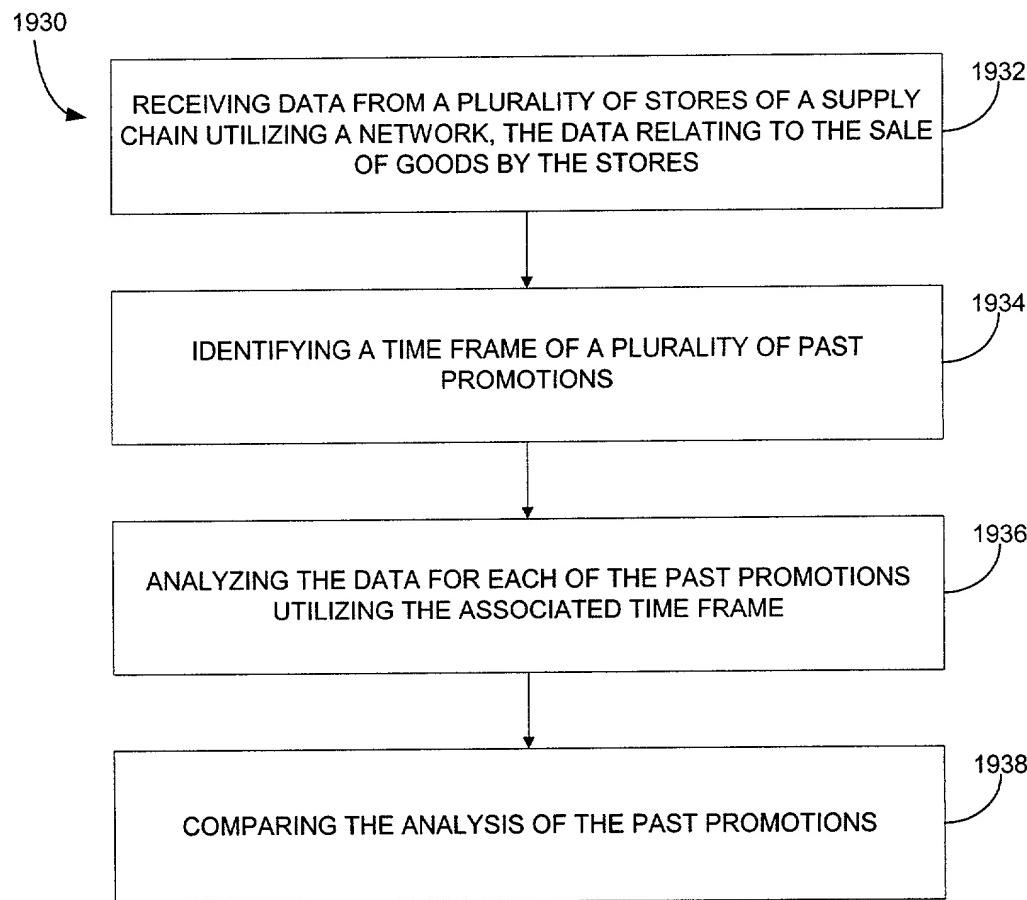


FIG. 19

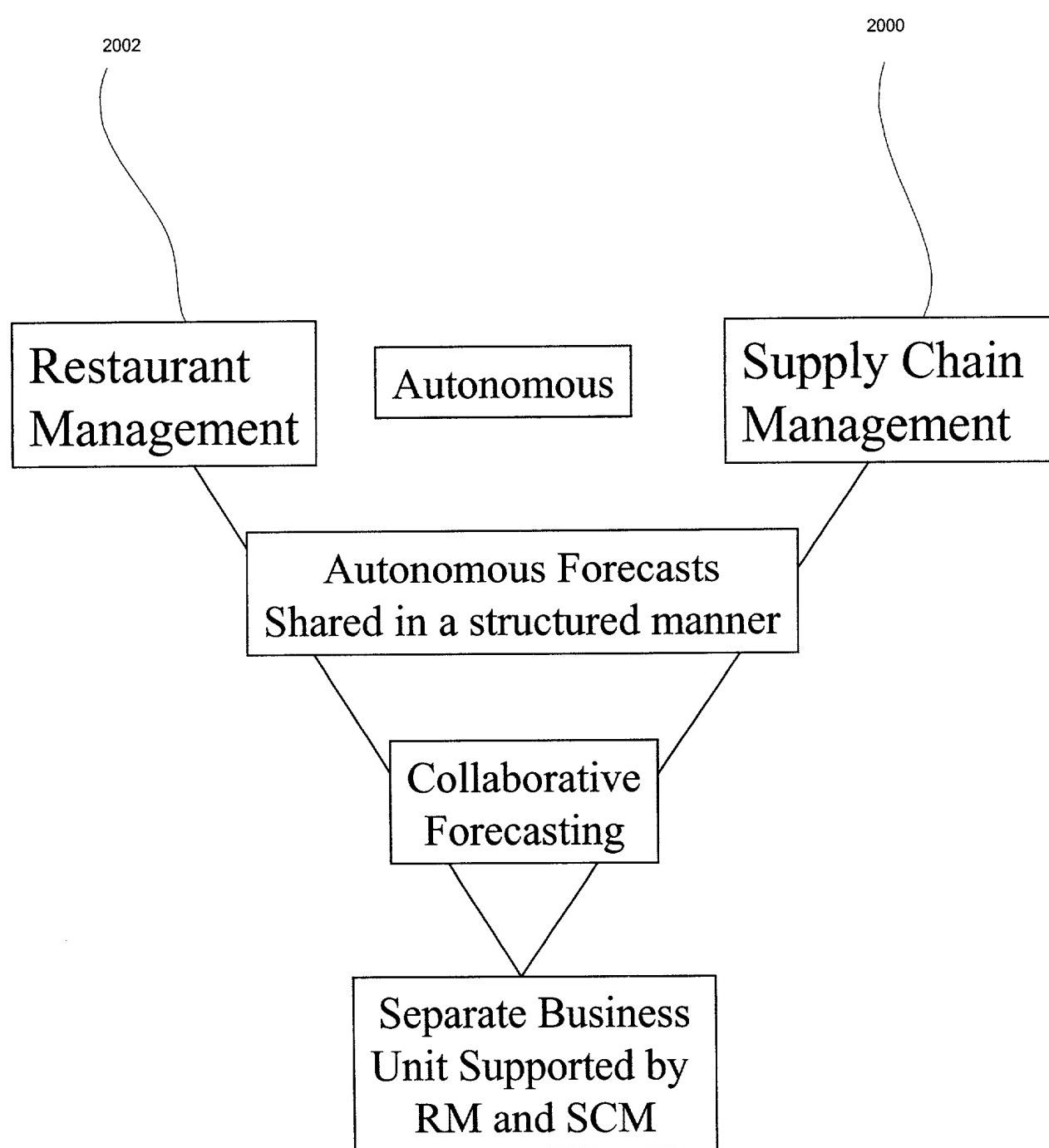
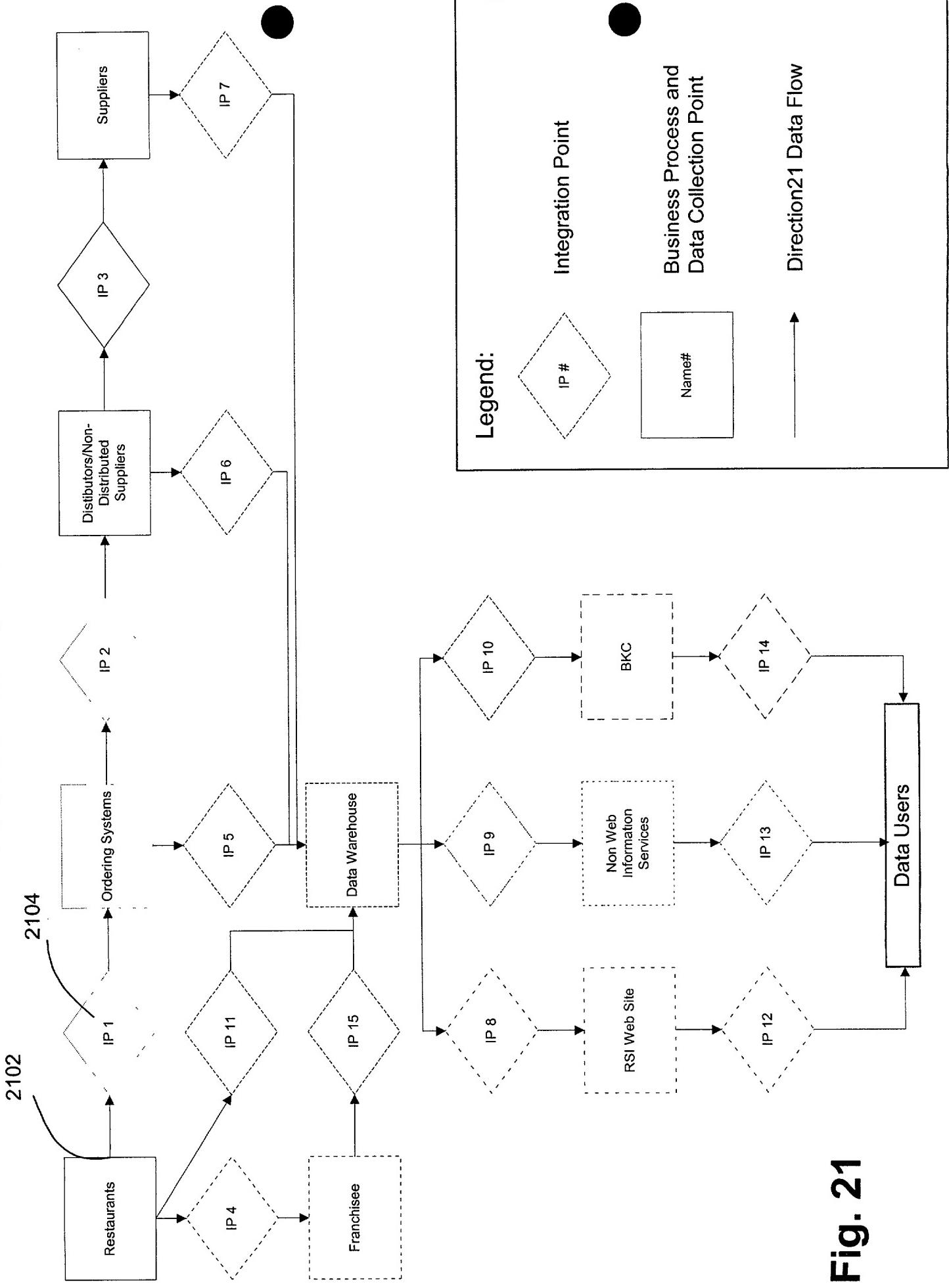


Fig. 20



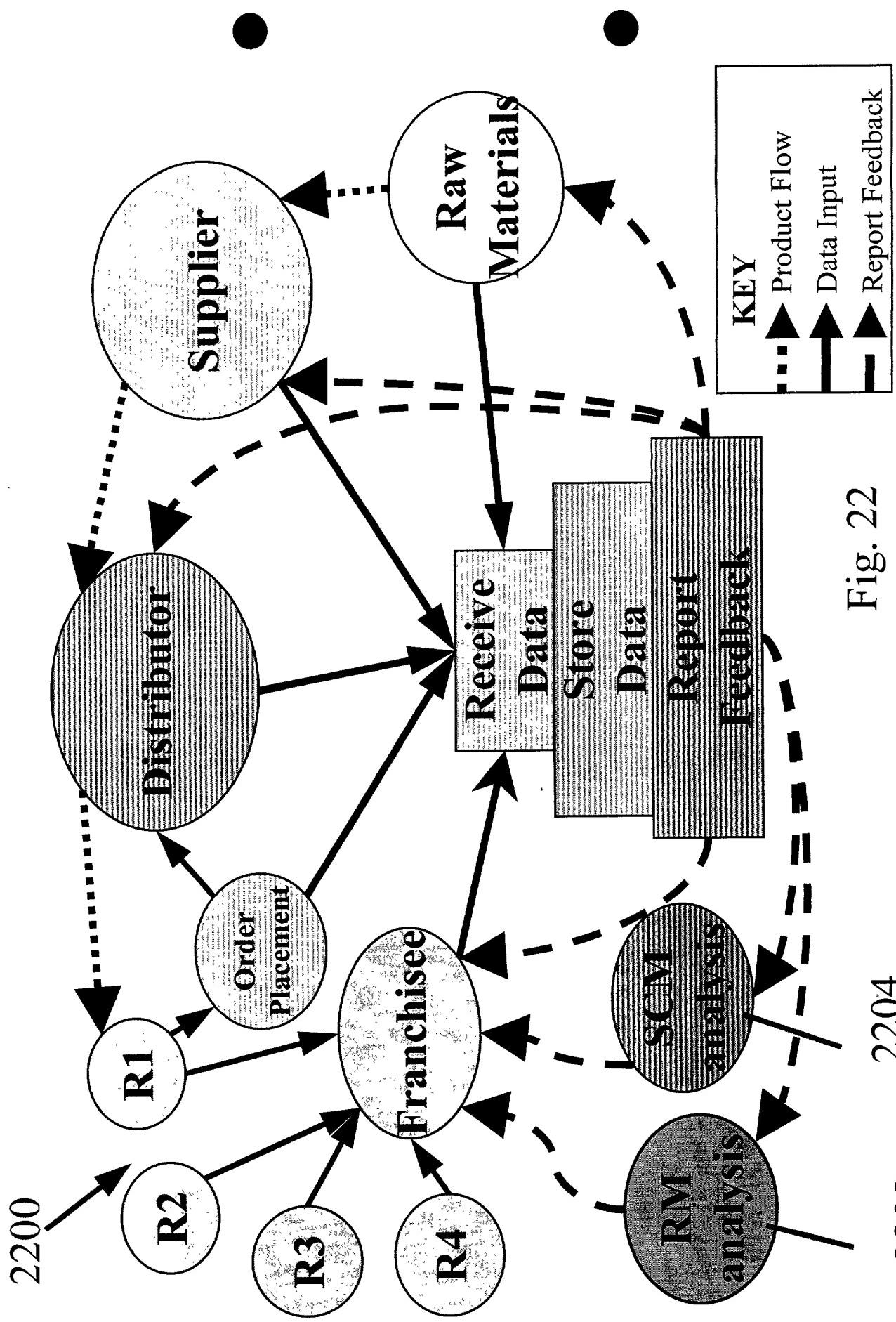


Fig. 22

2204

2202

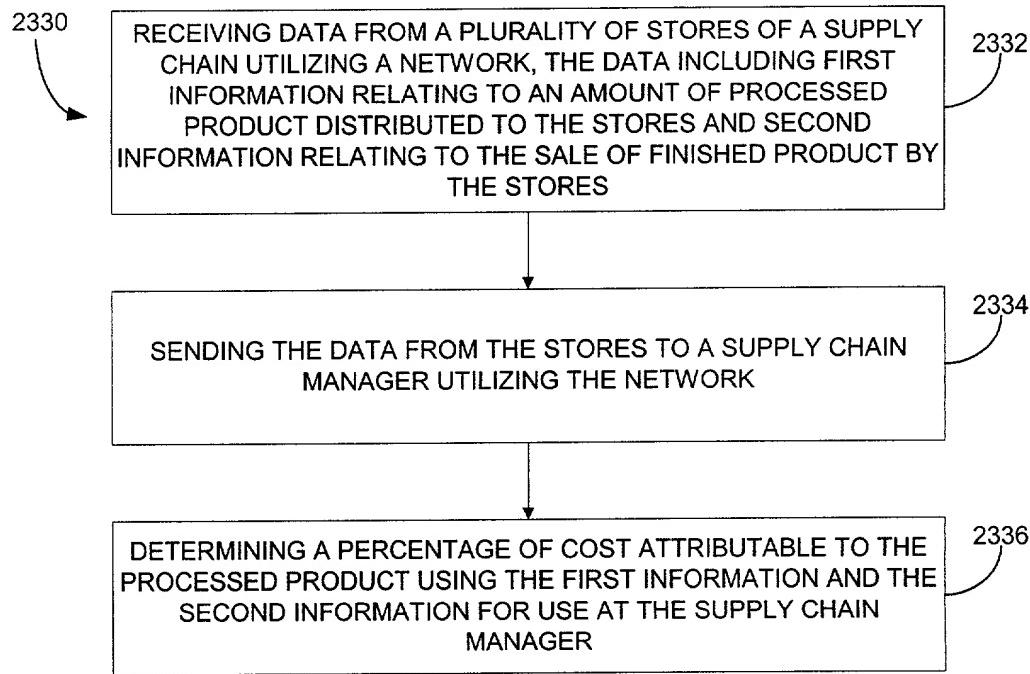


FIG. 23

FIG. 24

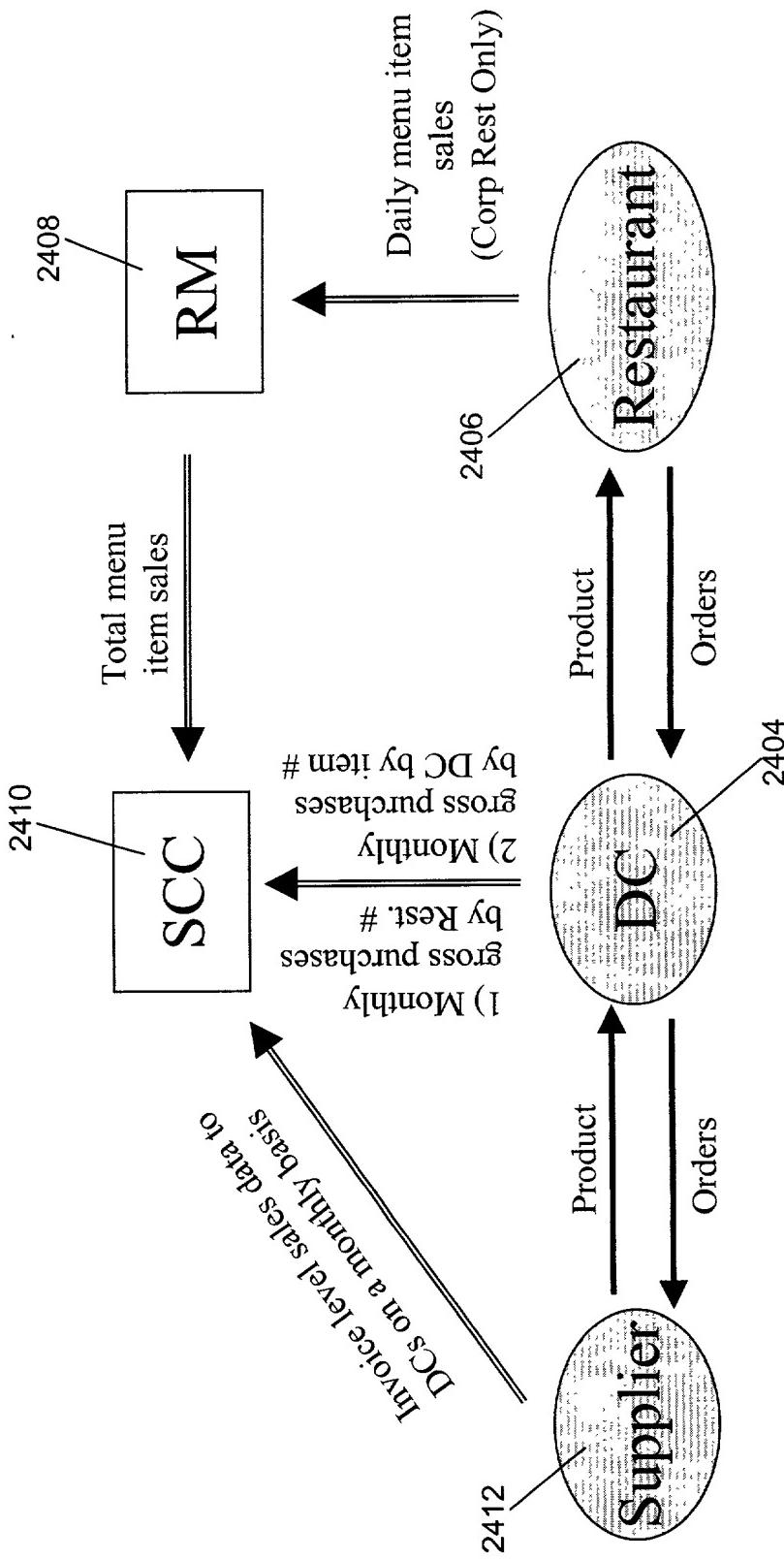


FIG. 25

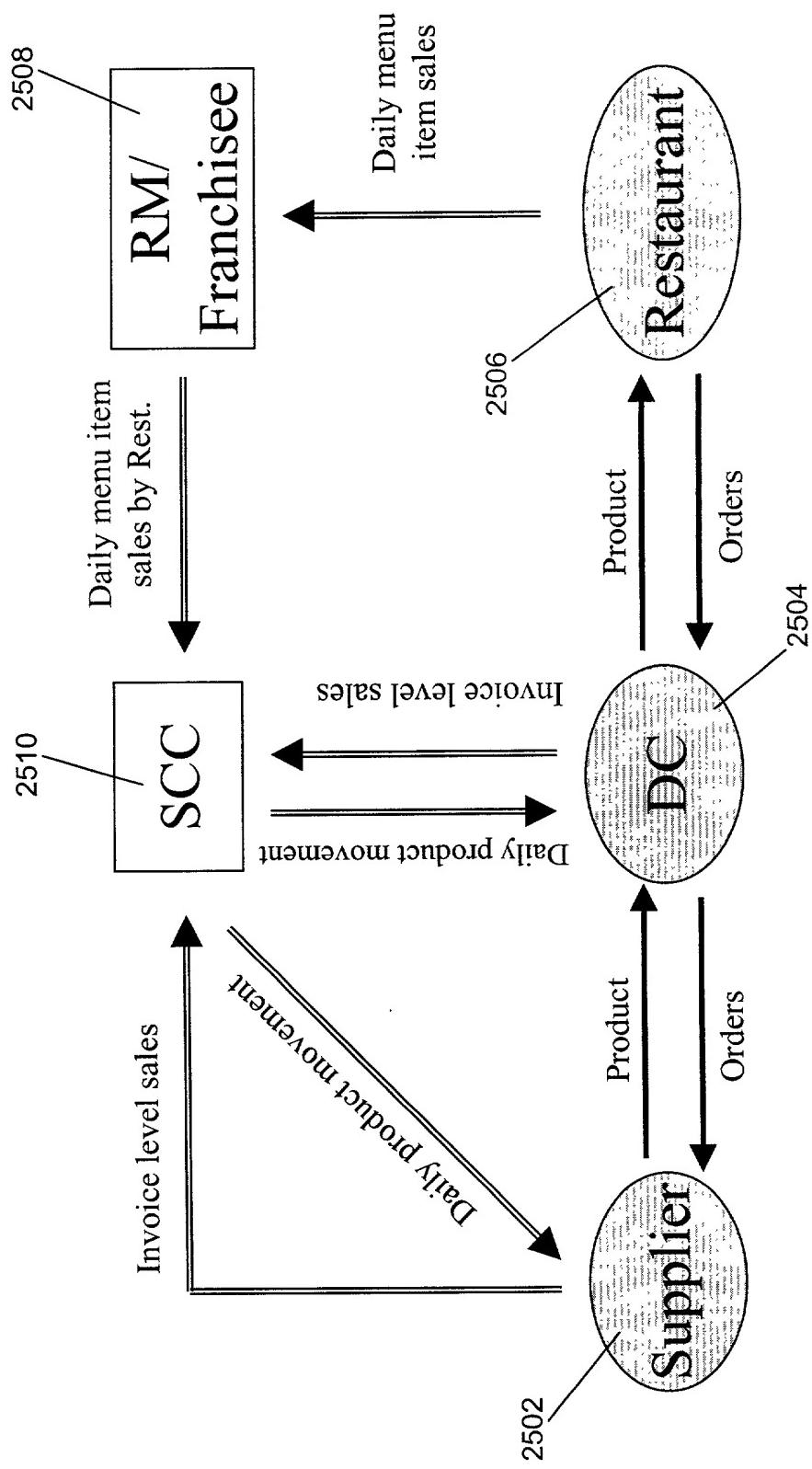


FIG. 26

FIG. 27

Promotional Monitor - System & Regional												
Category	Segment	History			Week #1						Total	
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5		
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$4,200	
Menu Item Sales for Key Products (units/restaurant/week)											\$26,250	
Category	Segment	215	211	228	269	32	34	37	37	40	60	46
Whopper	VWHOPPERS	146	142	148	162	18	20	21	21	23	35	26
	WHOPPERS W/CHEESE	699	679	714	813	94	103	111	111	120	180	137
	YWWM WHOPPERS	1,060	1,032	1,090	1,244	144	157	170	170	183	275	209
Whopper Total											1,309	
Variance from Expected (Highlighted Areas are Outside of Expected Range)												
Whopper	VWHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%
											6.9%	

2700

2702

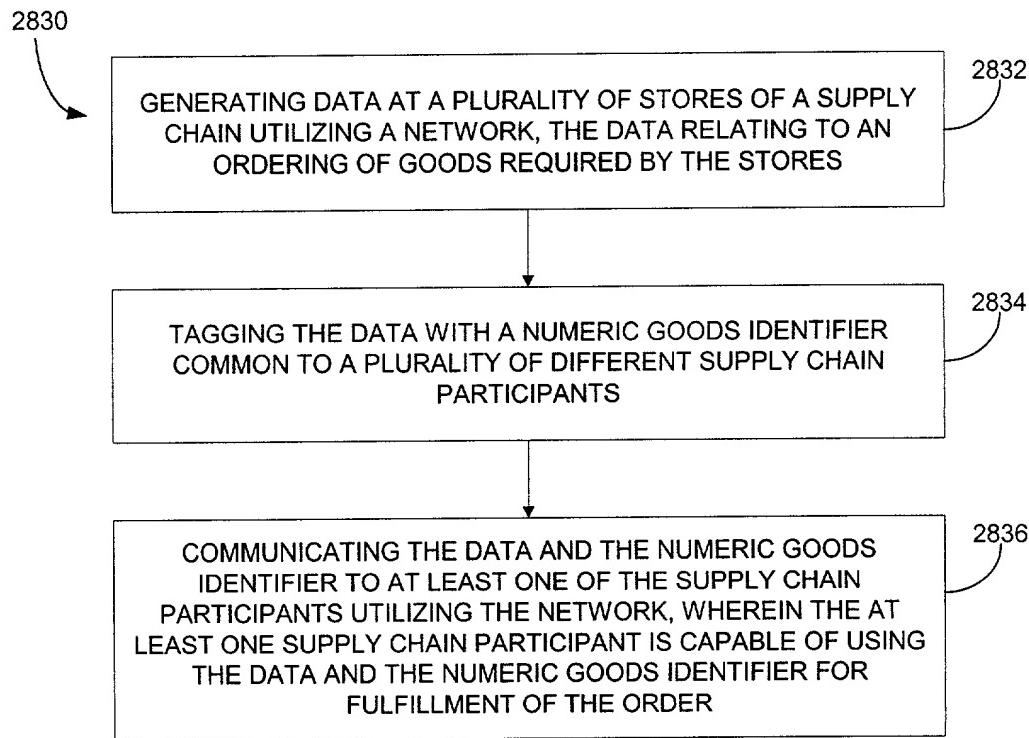


FIG. 28

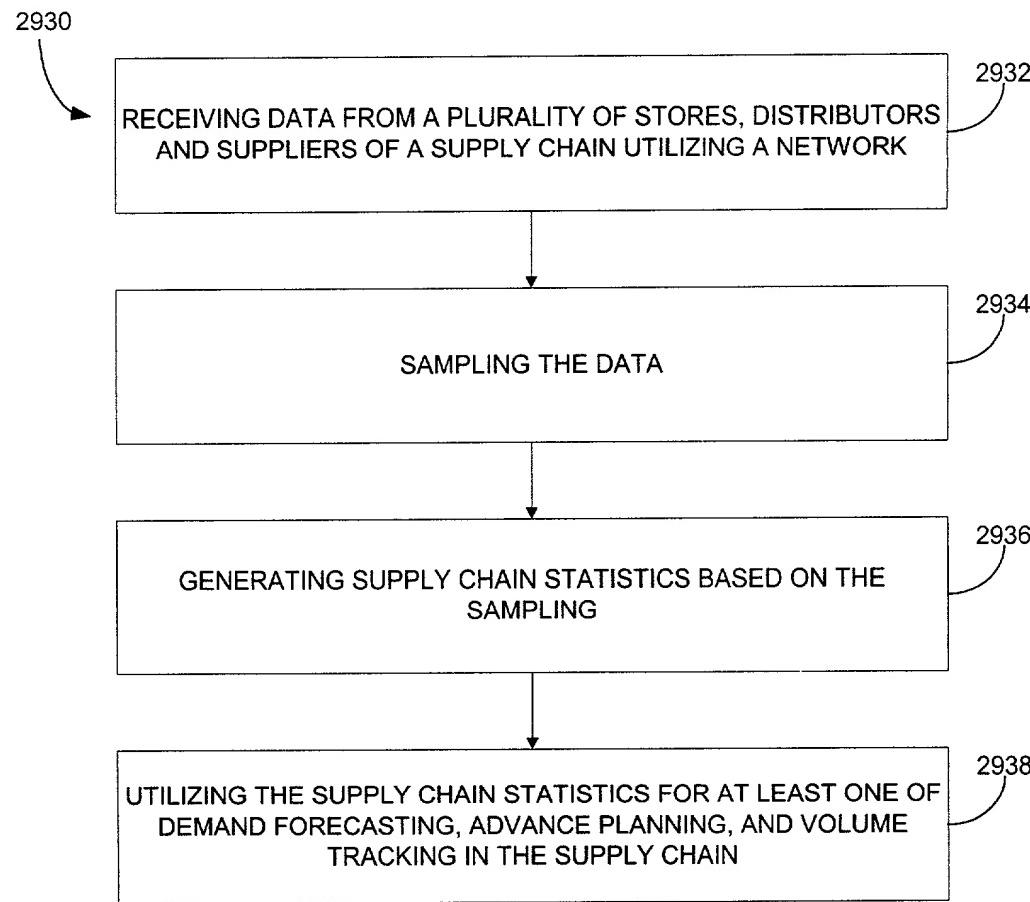


FIG. 29

3000
→

Distribution Center:	Alliant Topeka
Time Period (Month/Yr):	Jun-00

Delivery Order Fill Rate

3002

Total Cases Ordered:	65712
----------------------	-------

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overslooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent:	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

FIG. 30

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

3100
→

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

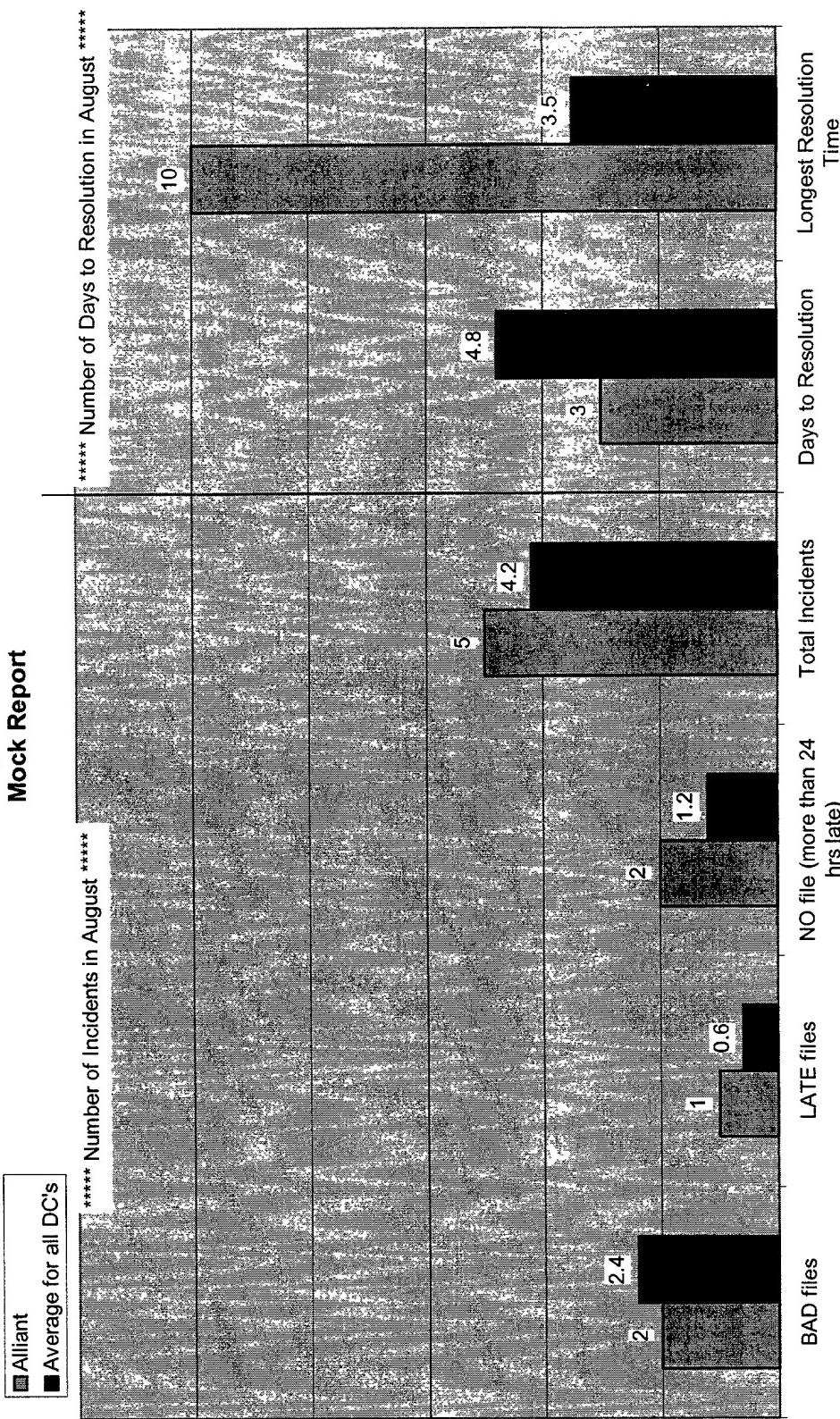


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On-Time	Perfect Order
Alliant-Paducah	99.14%	99.00%	
Alliant-Topeka	99.05%	99.00%	78.70%
Alliant-Wixom	99.34%	99.00%	
King-Atlanta	99.34%	99.00%	
King-Jacksonville	99.34%	99.00%	
King-Louisville	99.41%	99.00%	
Haines 29-Corbin	99.41%	99.00%	
Haines 3D-Cleveland	99.41%	99.00%	79.25%
Haines-Long Island	99.41%	99.00%	
Haines-New England	99.13%	99.00%	79.83%
MBM-Fullerton	#DIV/0!	#DIV/0!	
MBM-Lewisville	#DIV/0!	#DIV/0!	
MBM-Orlando	#DIV/0!	#DIV/0!	
MBM-Rocky Mount	99.13%	99.00%	#DIV/0!
McCabe's	#DIV/0!	#DIV/0!	96.84%
McLane-Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.	99.00%	99.00%	85.37%
P&D Supply	99.16%	99.00%	85.12%
PFG-Victoria	99.42%	#DIV/0!	
Pharmacy-Monarch	99.20%	99.00%	
Reinhart-Cedar Rapids	99.05%	99.00%	
Reinhart-Oak Creek	99.31%	99.00%	
Reinhart-Rogers	99.50%	99.00%	95.49%
Restaurants-NW	99.03%	99.00%	98.47%
Shamrock-Commerce City	99.24%	99.00%	94.88%
Shamrock-Phoenix	98.81%	99.00%	95.13%
Sigma-Harrisburg	99.46%	99.00%	92.88%
Sigma-Stockton	99.28%	99.00%	93.84%
Sisco	99.00%	99.00%	93.84%

	Fill Rate	On-Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSL Min	99.50%	90.00%	80.00%

OK		
Didn't meet RSL Min		
Didn't meet BKC Min		

FIG. 32

FIG. 33

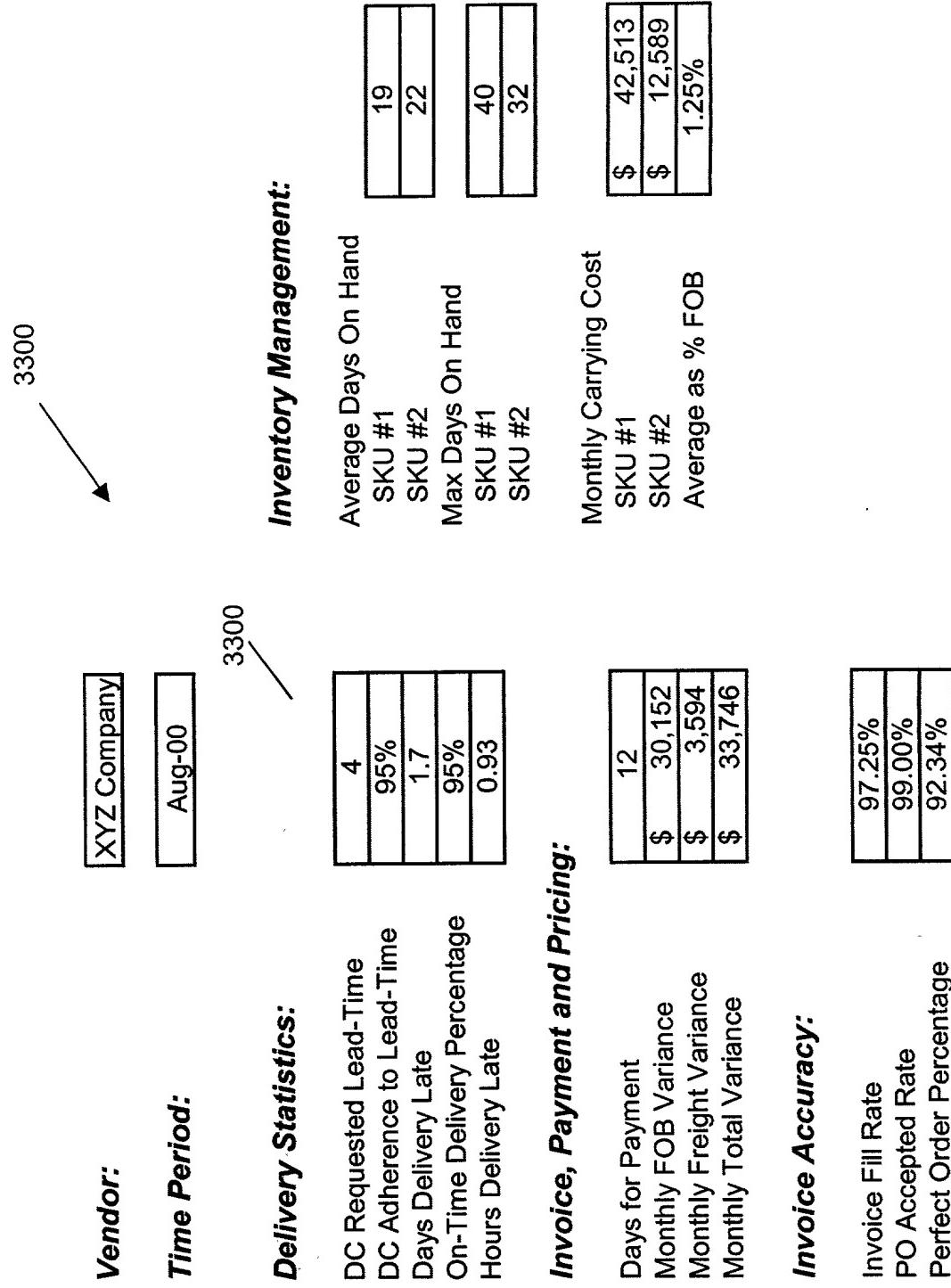


FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

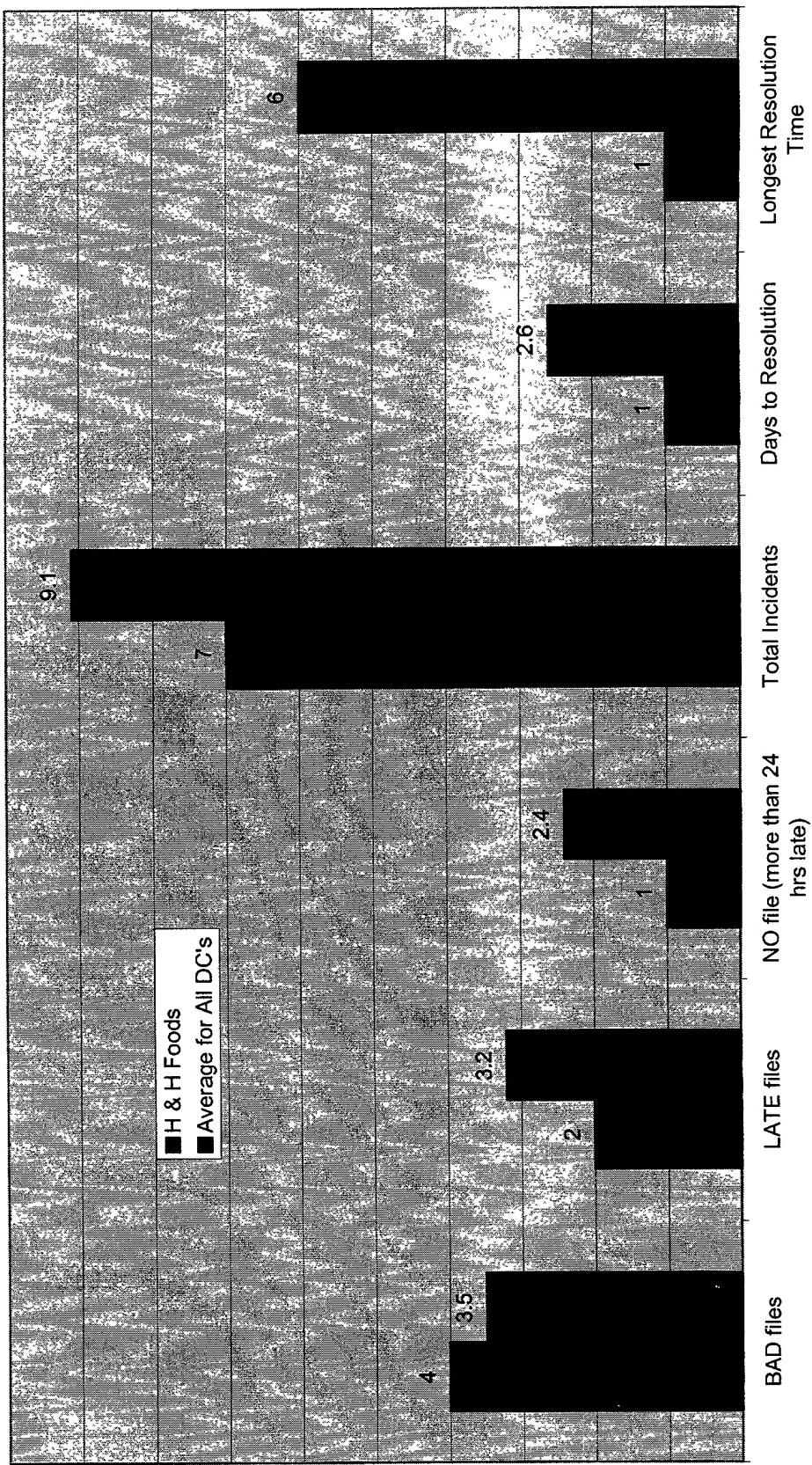


FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES	\$1,234.00	99.9%	2.33%
COMARK INSTRUMENTS INC.	\$1,234.00	99.9%	2.33%
WHITEFORD FOODS INC	\$1,234.00	99.9%	2.33%
LEPAGE BAKERY / COUNTRY KITCHEN	\$1,234.00	99.9%	2.33%
NCR SYSTEMEDIA	\$1,234.00	99.9%	2.33%
SIGNATURE MEATS GROUP	\$1,234.00	99.9%	2.33%
SCHWEBELS BAKING CO	\$1,234.00	99.9%	2.33%
MAUICUP	\$1,234.00	99.9%	2.33%
MIRA PLASTICS	\$1,234.00	99.9%	2.33%
DIXIE PRODUCE & PACKAGING	\$1,234.00	99.9%	2.33%
NOR-LAKE INC	\$1,234.00	99.9%	2.33%
FORT JAMES OPERATING COMPANY	\$1,234.00	99.9%	2.33%
FRESH ADVANTAGE KC	\$1,234.00	99.9%	2.33%
SILVER KING MN CORP	\$1,234.00	99.9%	2.33%
ELSON FOODS	\$1,234.00	99.9%	2.33%
READY ACCESS	\$1,234.00	99.9%	2.33%
GEORGIA PACIFIC TISSUE	\$1,234.00	99.9%	2.33%
COUGHERTY PACKING	\$1,234.00	99.9%	2.33%
BEVERAGE AIR	\$1,234.00	99.9%	2.33%
COMPONENT HARDWARE GROUP INC	\$1,234.00	99.9%	2.33%
OCIA COIN USA	\$1,234.00	99.9%	2.33%
TOASTMASTER	\$1,234.00	99.9%	2.33%
GRANT COUNTY FOODS	\$1,234.00	99.9%	2.33%
FRESH EXPRESS	\$1,234.00	99.9%	2.33%
TAYLOR FARMS	\$1,234.00	99.9%	2.33%
MODULAR DISPENSING SYSTEM	\$1,234.00	99.9%	2.33%
CENTURY PRODUCT IS LLC	\$1,234.00	99.9%	2.33%
ROSE PACKING COMPANY	\$1,234.00	99.9%	2.33%

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

Mock Report/1

3600
↓

	FY-01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
Total Dollar Purchases (in Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

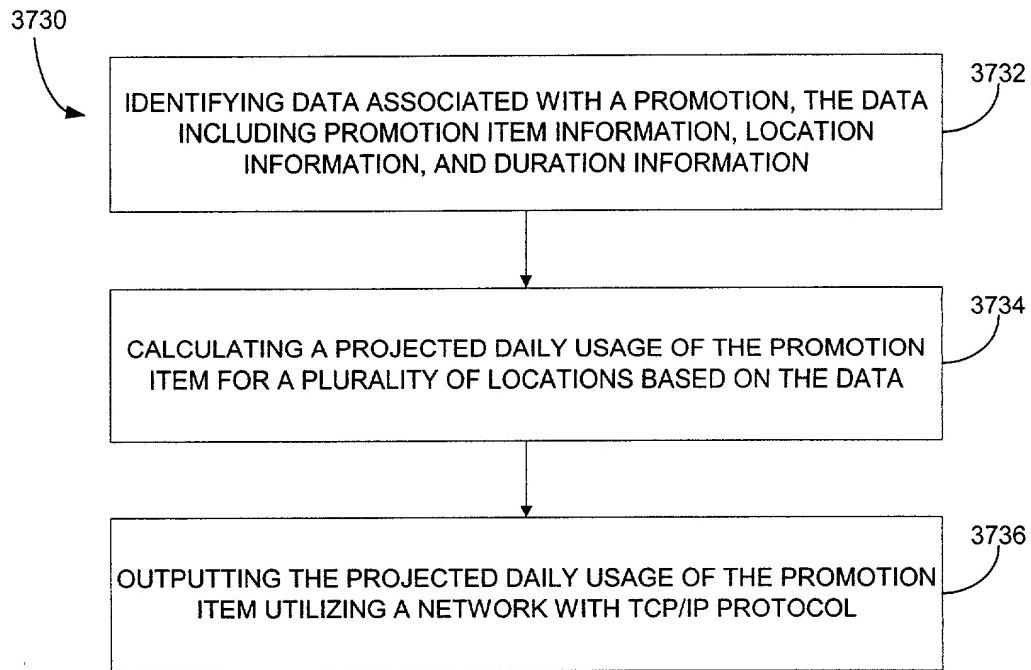


FIG. 37

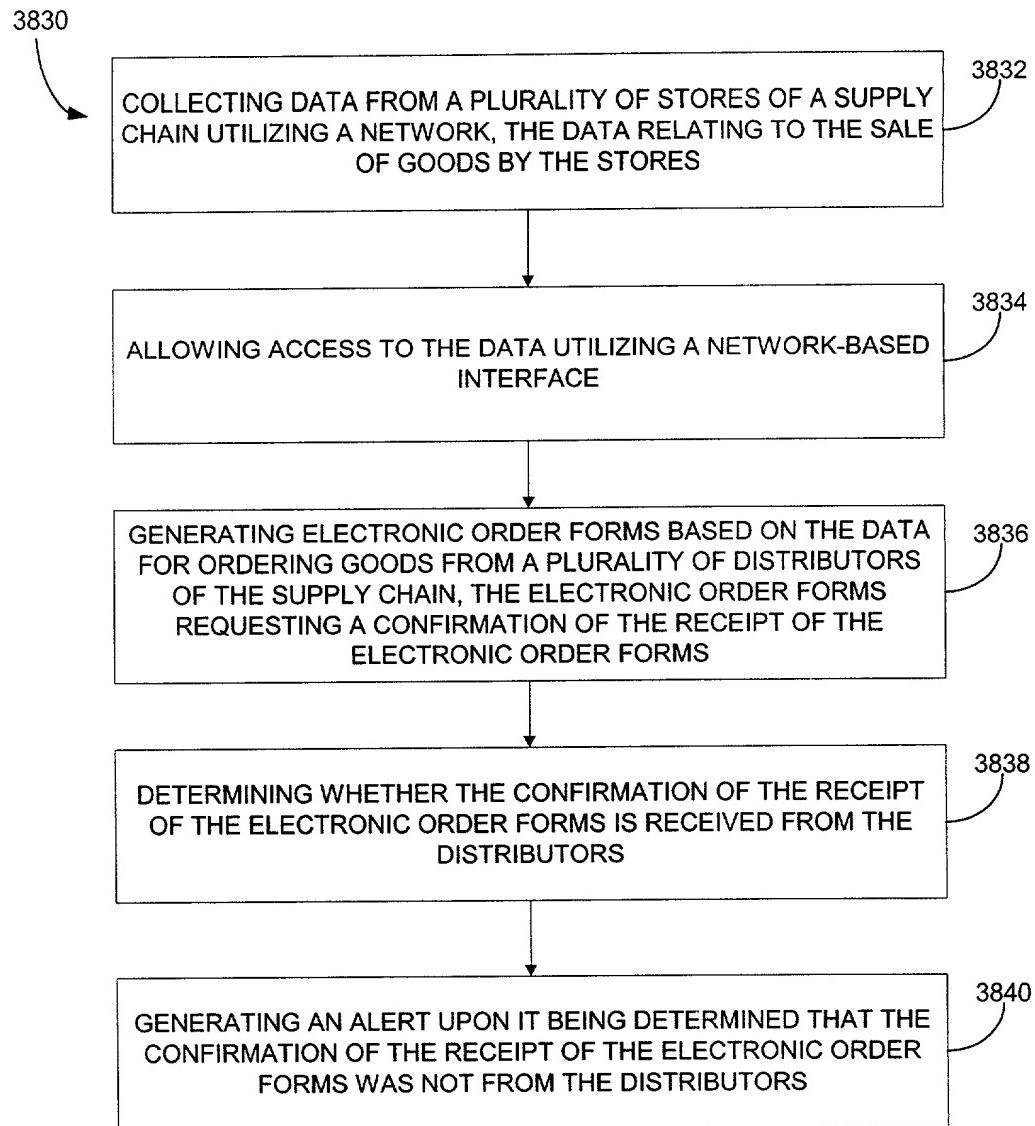


FIG. 38

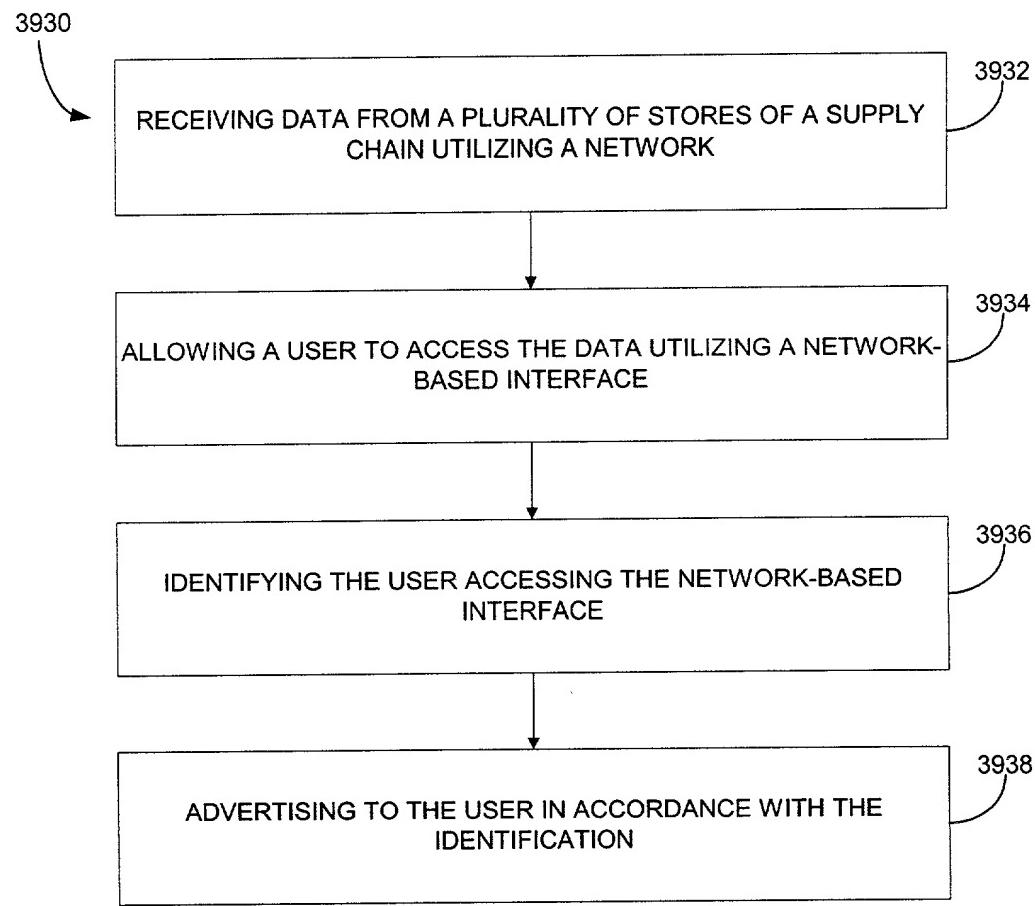


FIG. 39

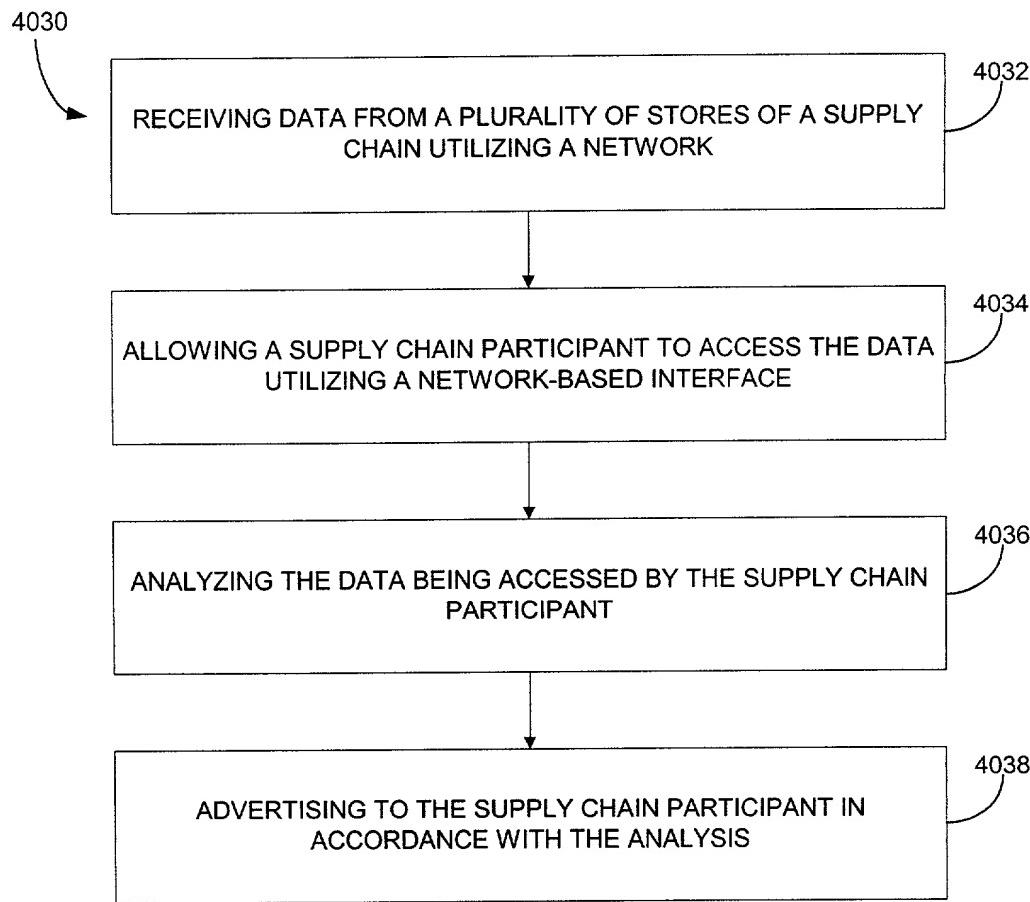


FIG. 40

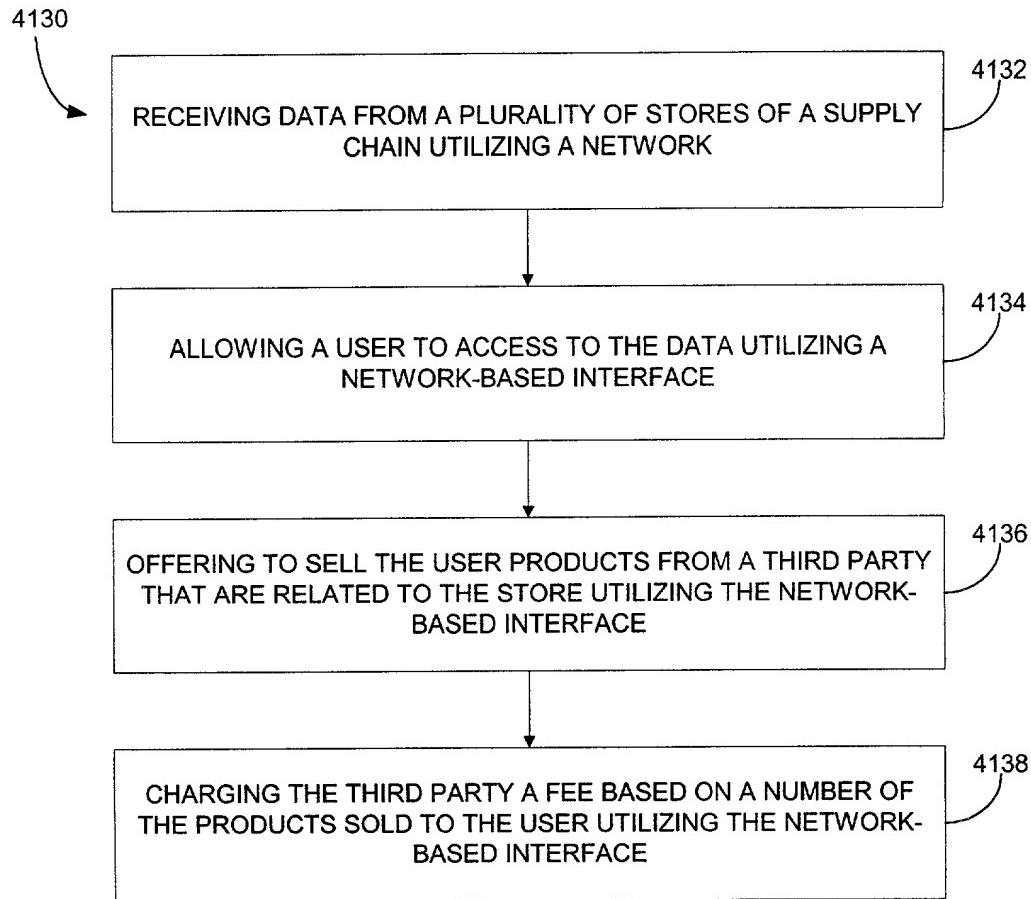


FIG. 41

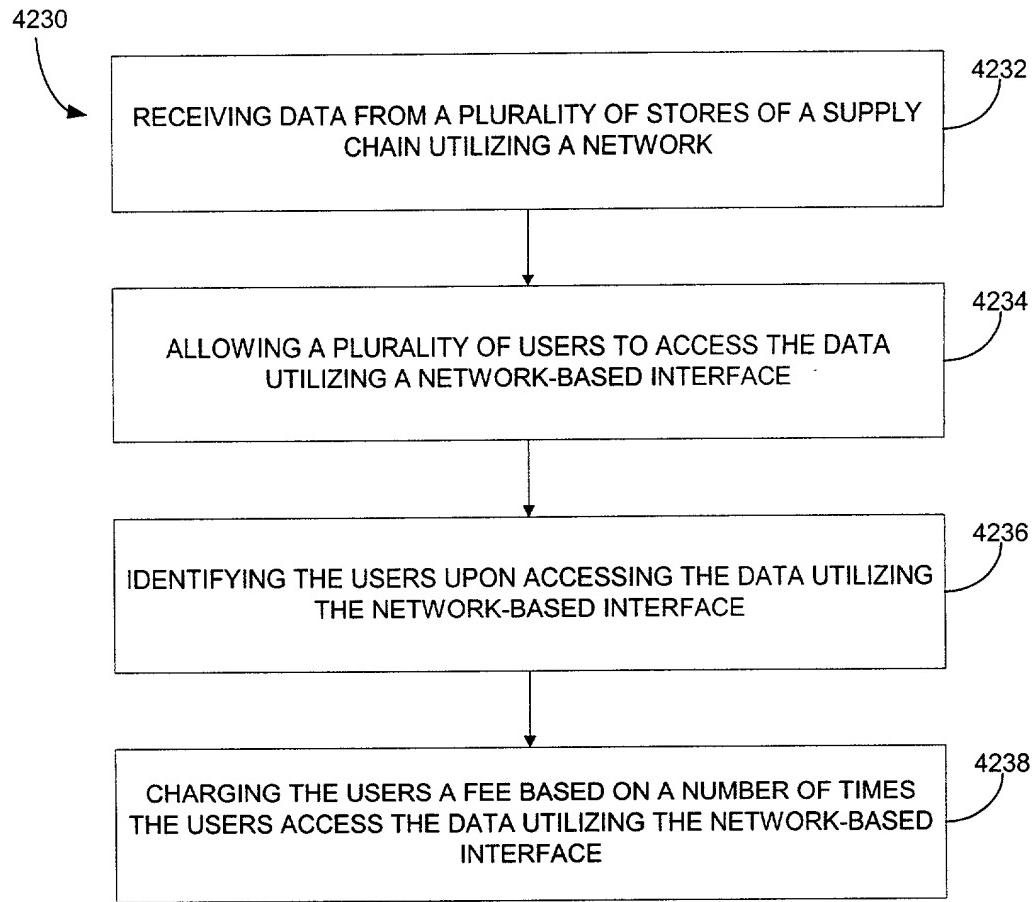


FIG. 42

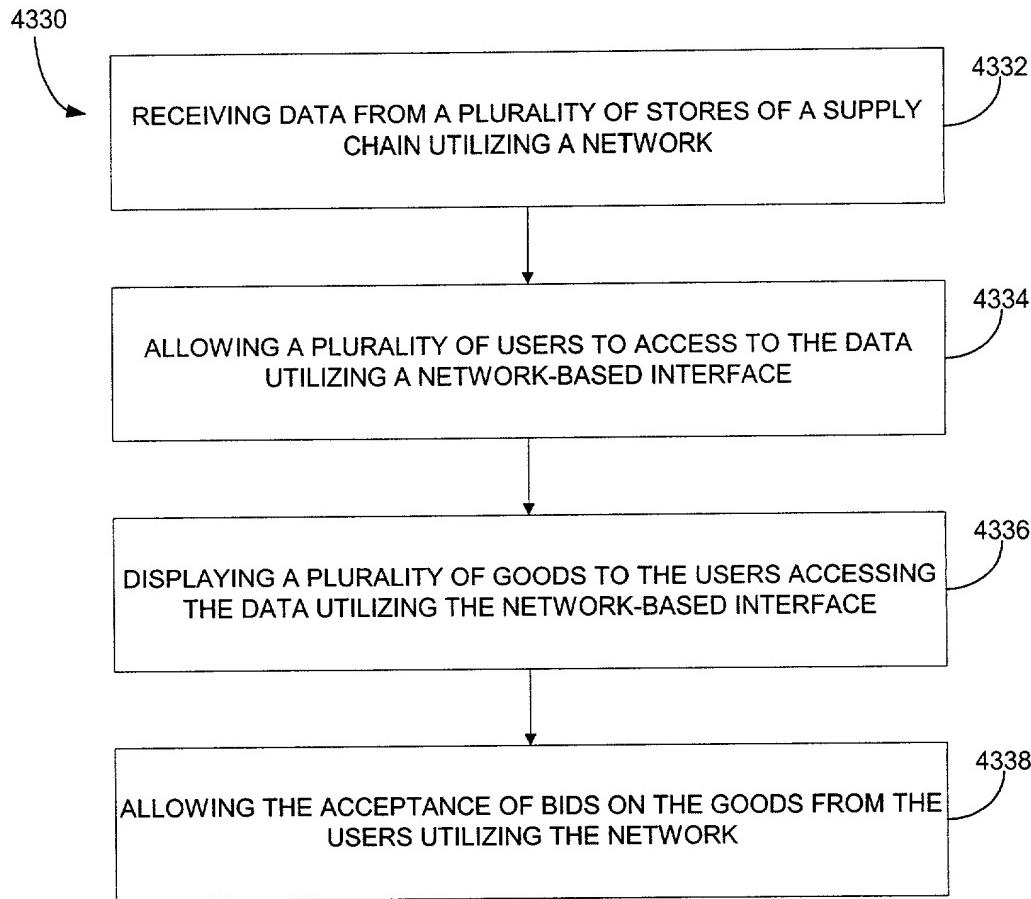
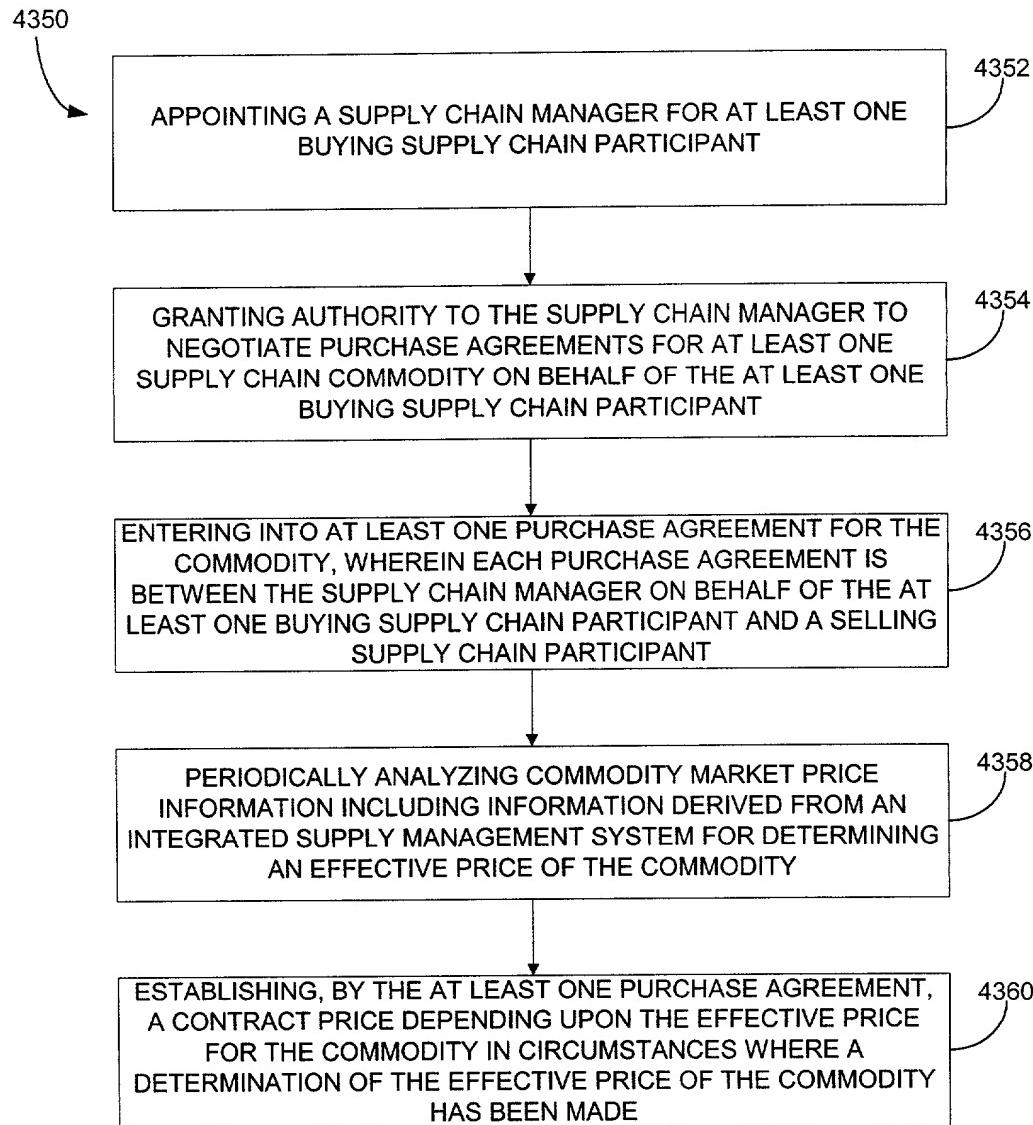


FIG. 43A

**FIG. 43B**

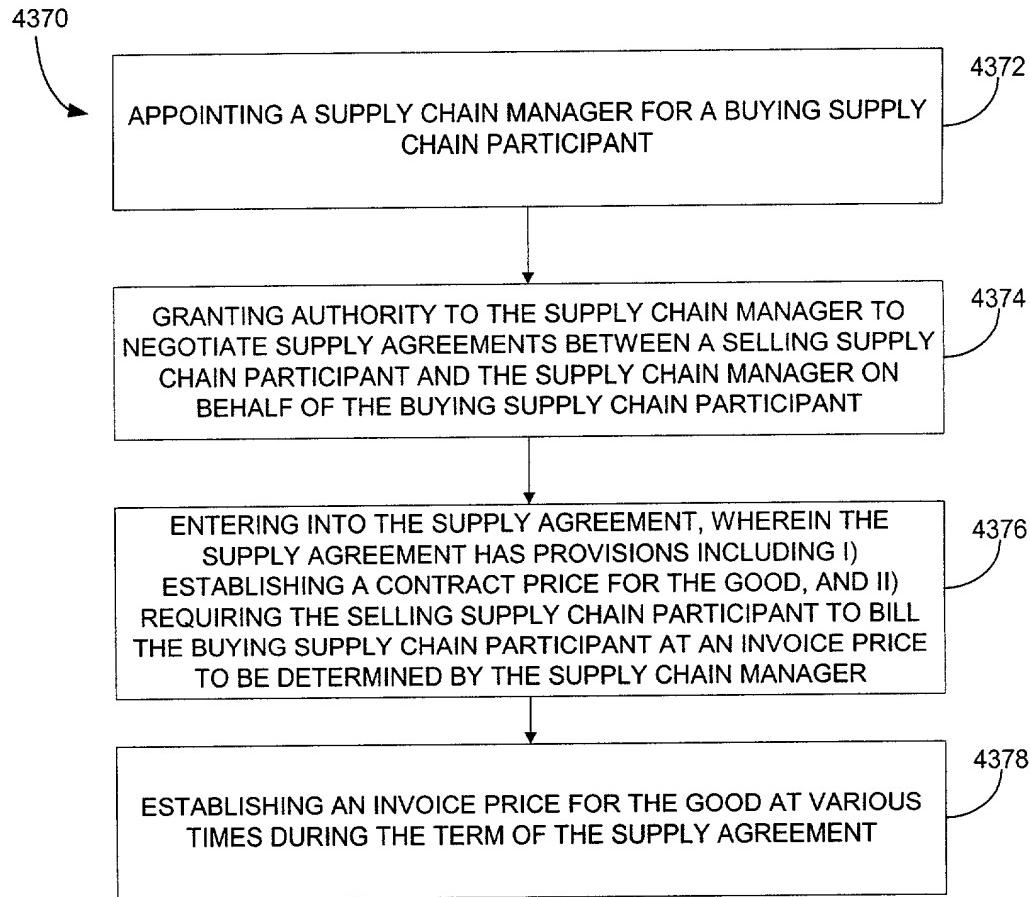


FIG. 43C

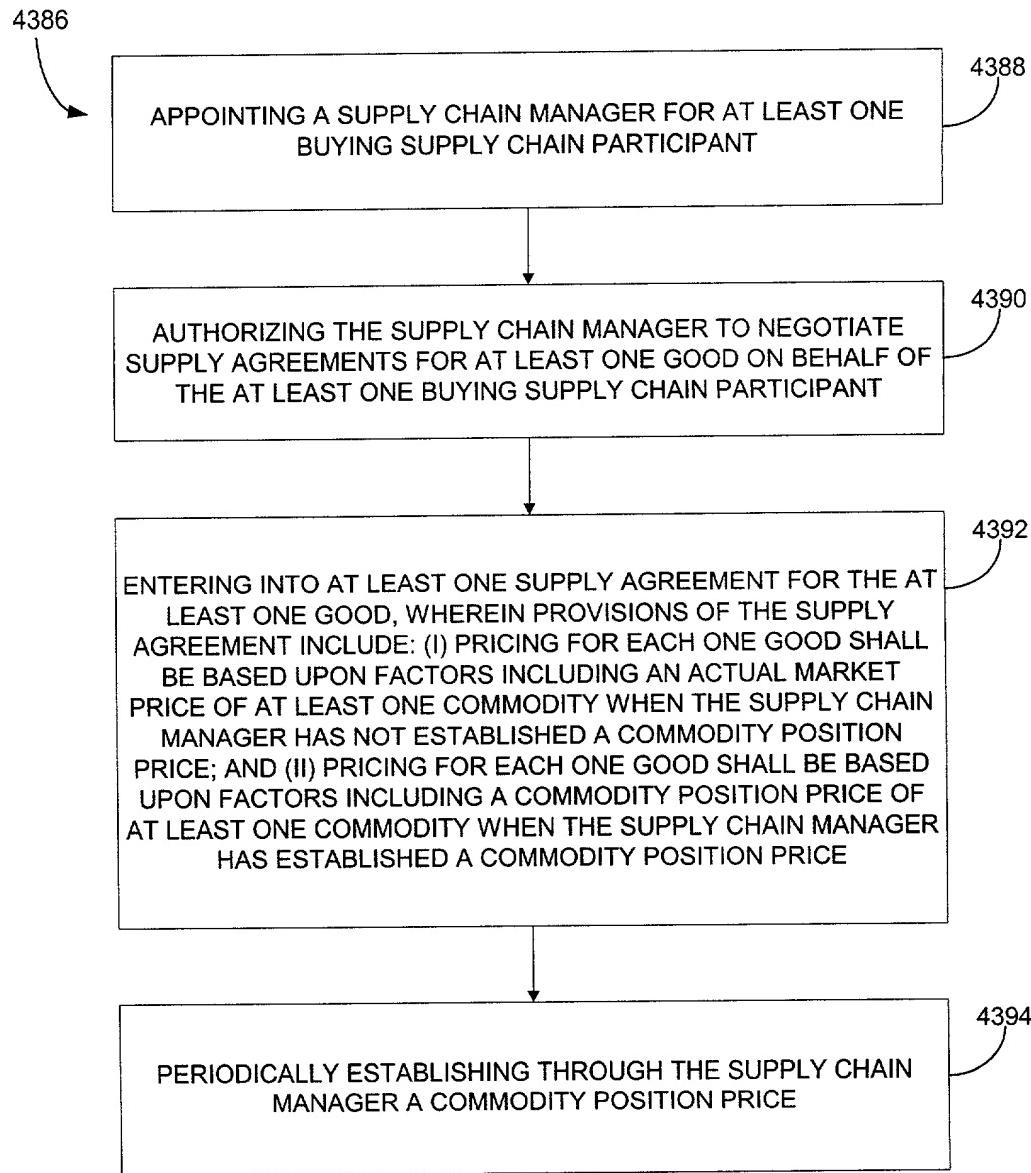


FIG. 43D

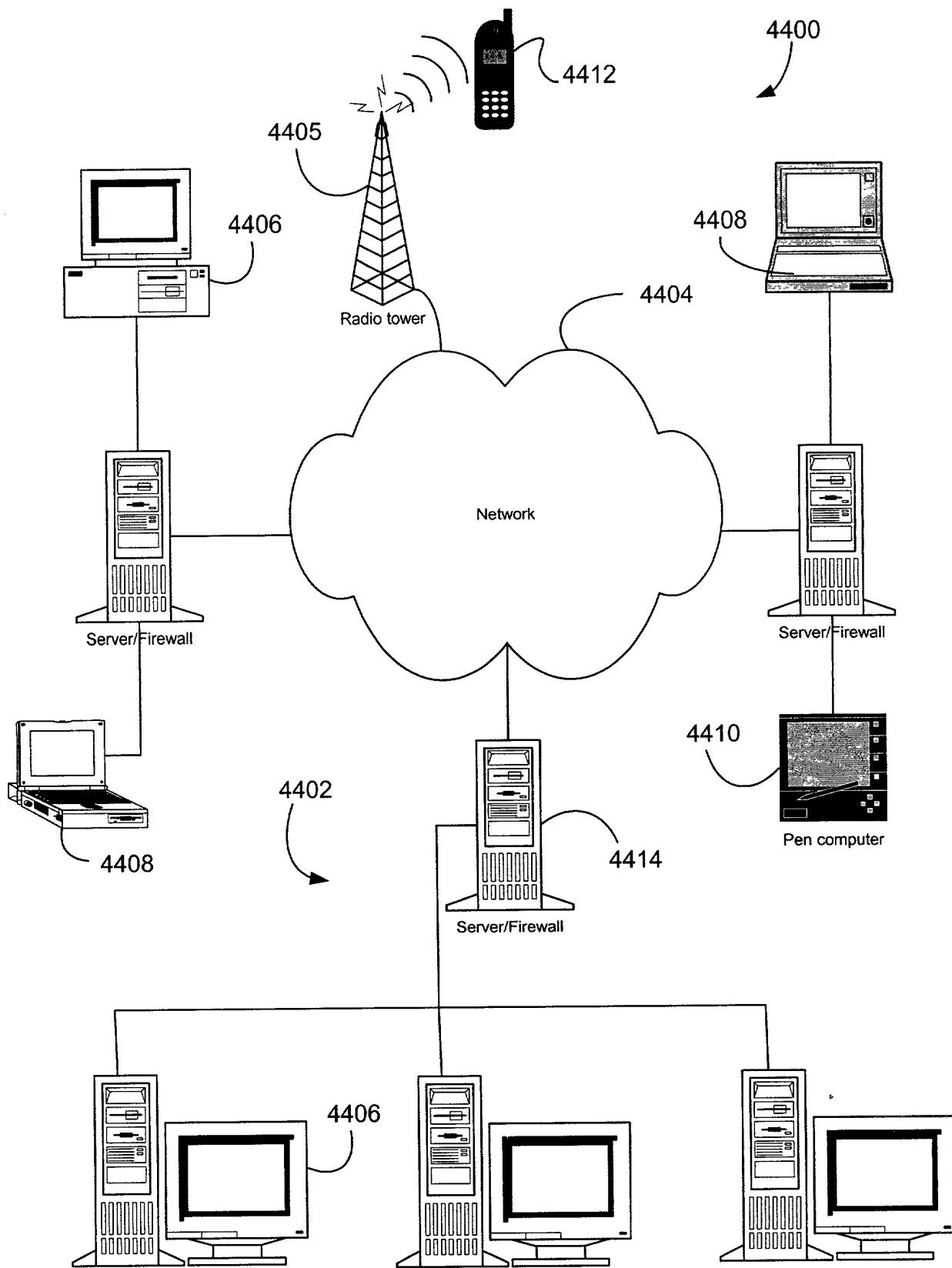
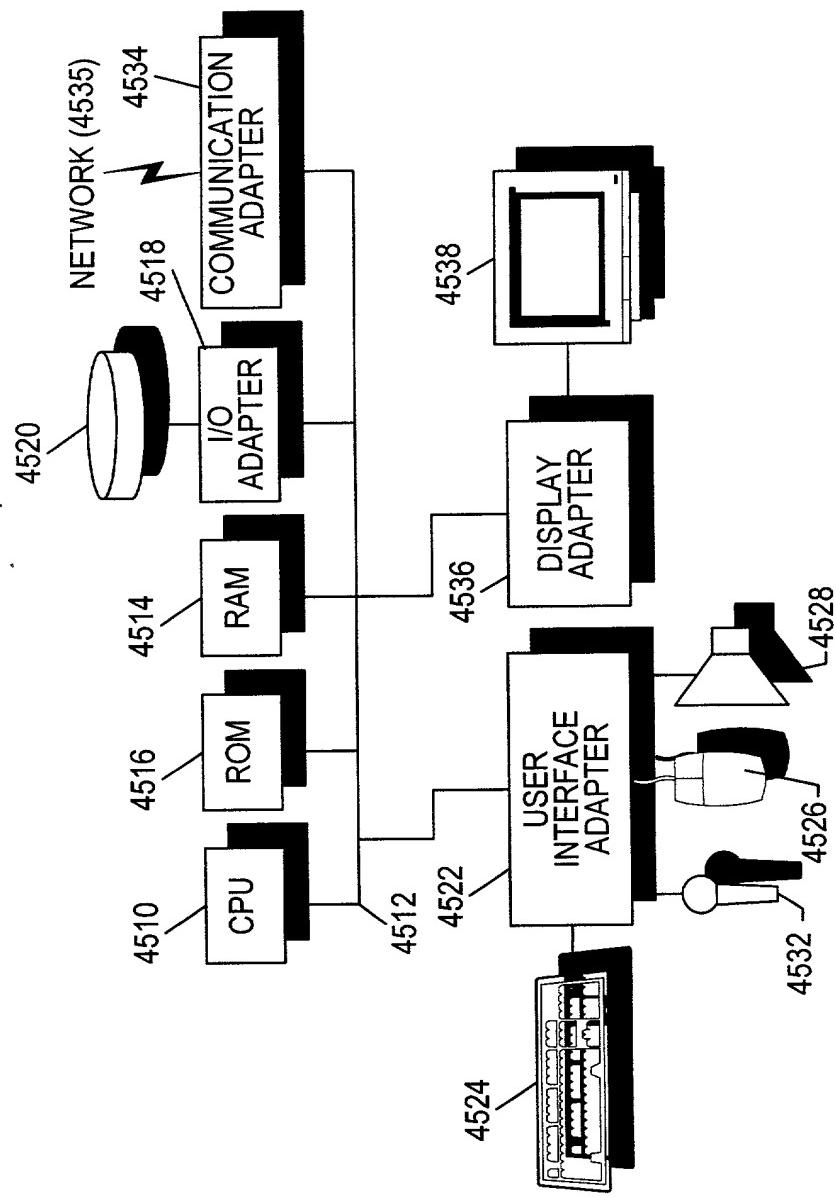


FIG. 44

FIG. 45



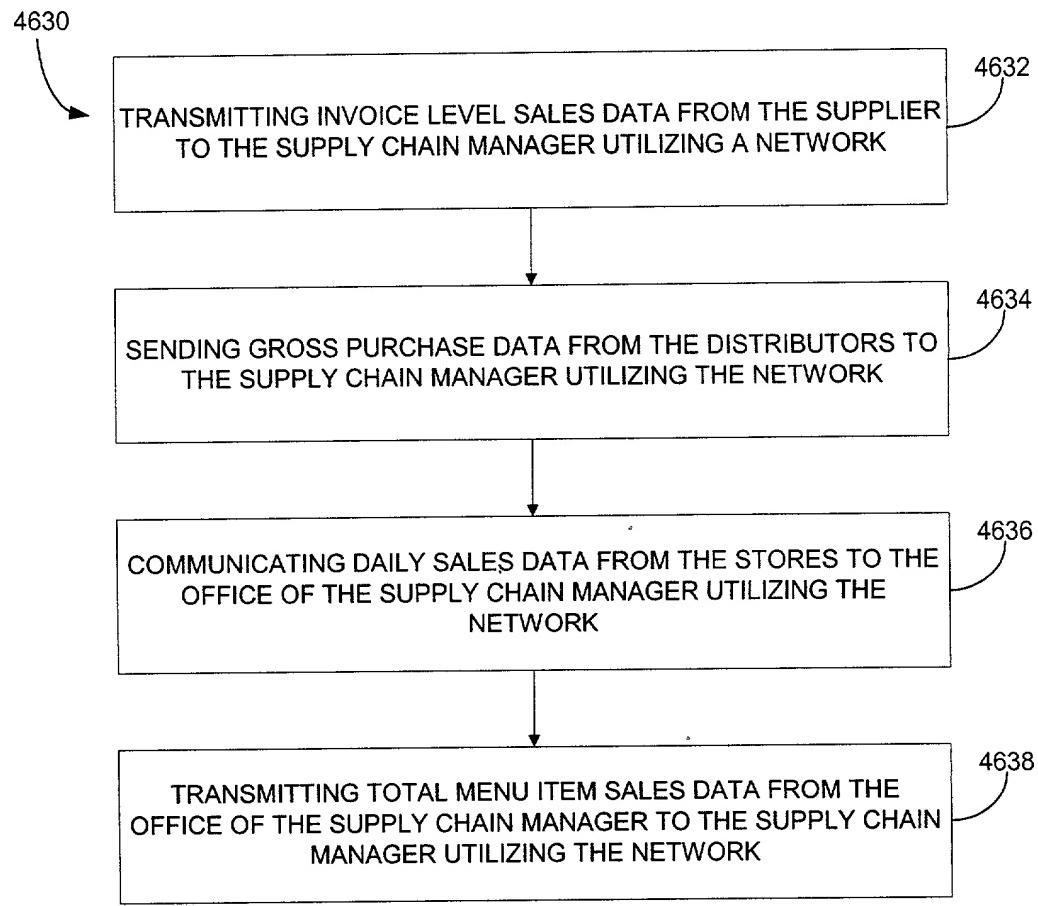


FIG. 46

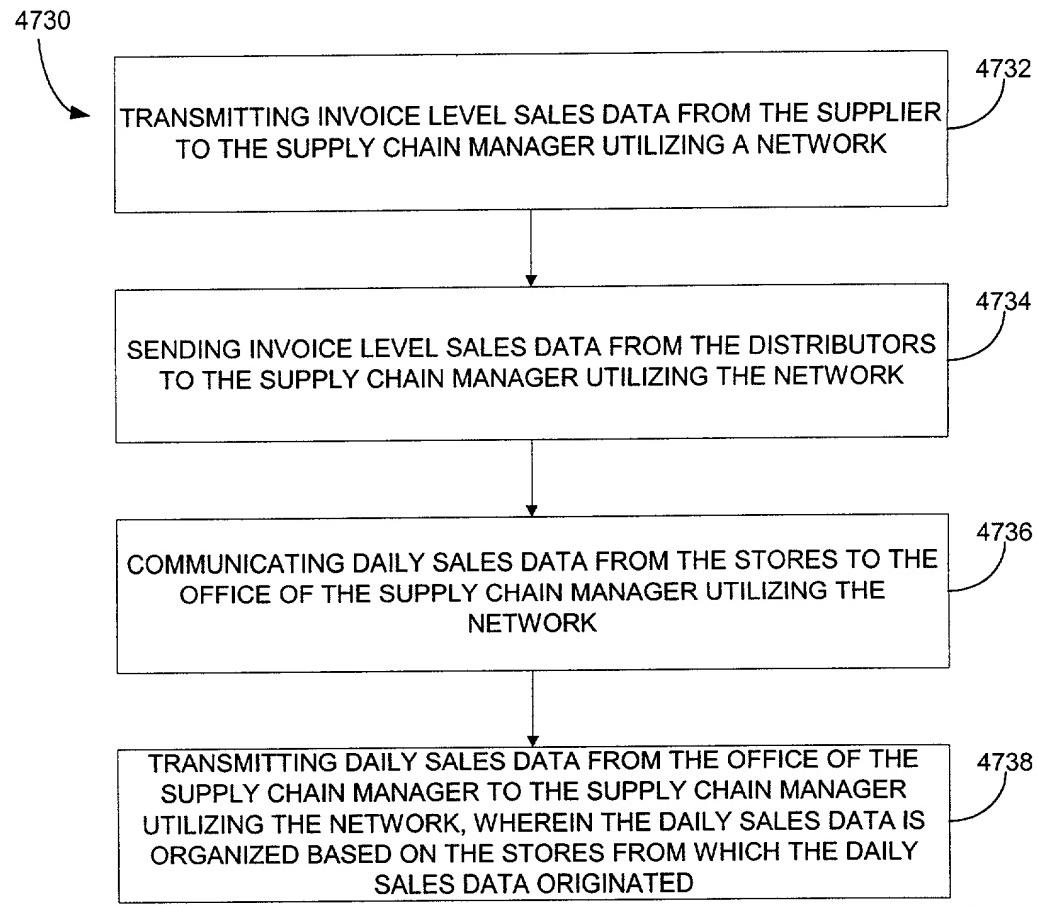


FIG. 47

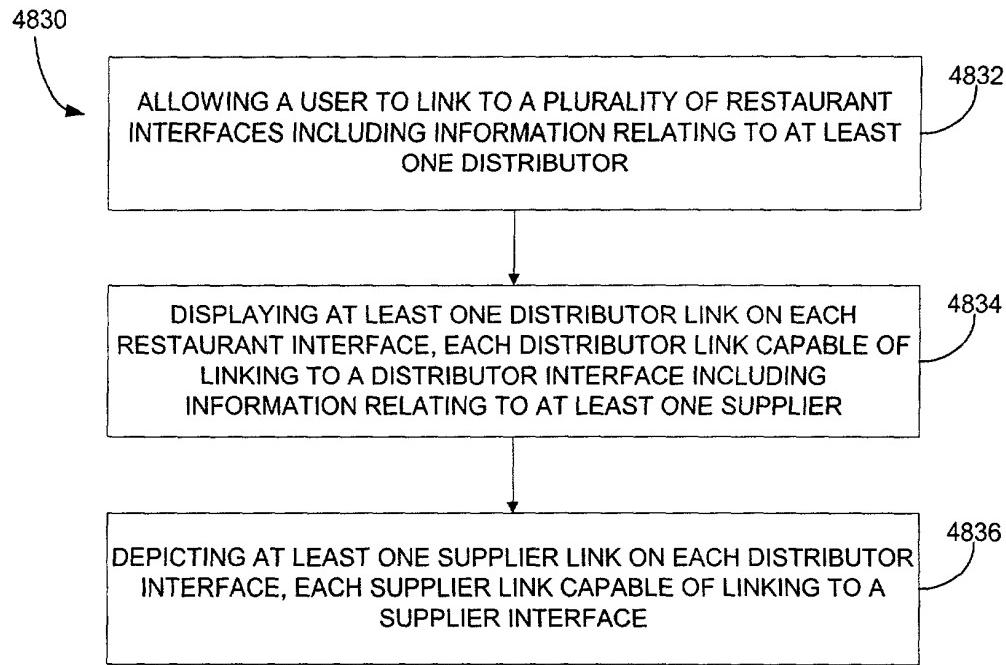


FIG. 48

FIG. 49

Restaurant Services, Inc. - Microsoft Internet Explorer

File Edit View Favorites Tools Help
Address http://www.rsiweb.com/home/index.asp

RSI

4902

4904

About RSI

Restaurant Services, Inc.
BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name _____
Franchisee _____
Password _____
Enter Site

Click For Help

4900

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U.S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, franchise, distribution and related services on behalf of more than 8,300 restaurants.

Contact Information
Map/Directions
General Information
Legal Information
More About RSI
Help
BKC Link
NFA Link

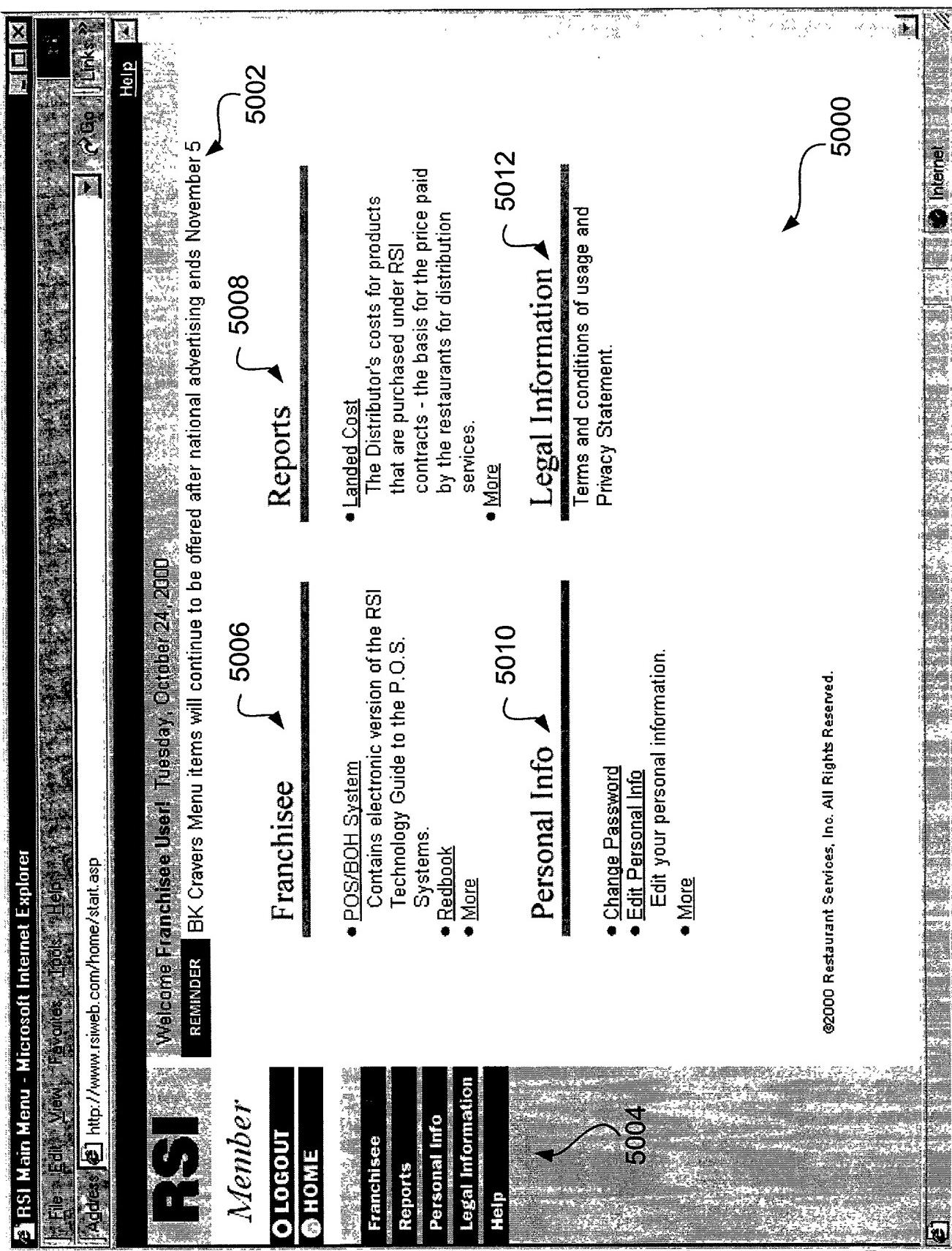
NFA

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchise Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

Internet

FIG. 50



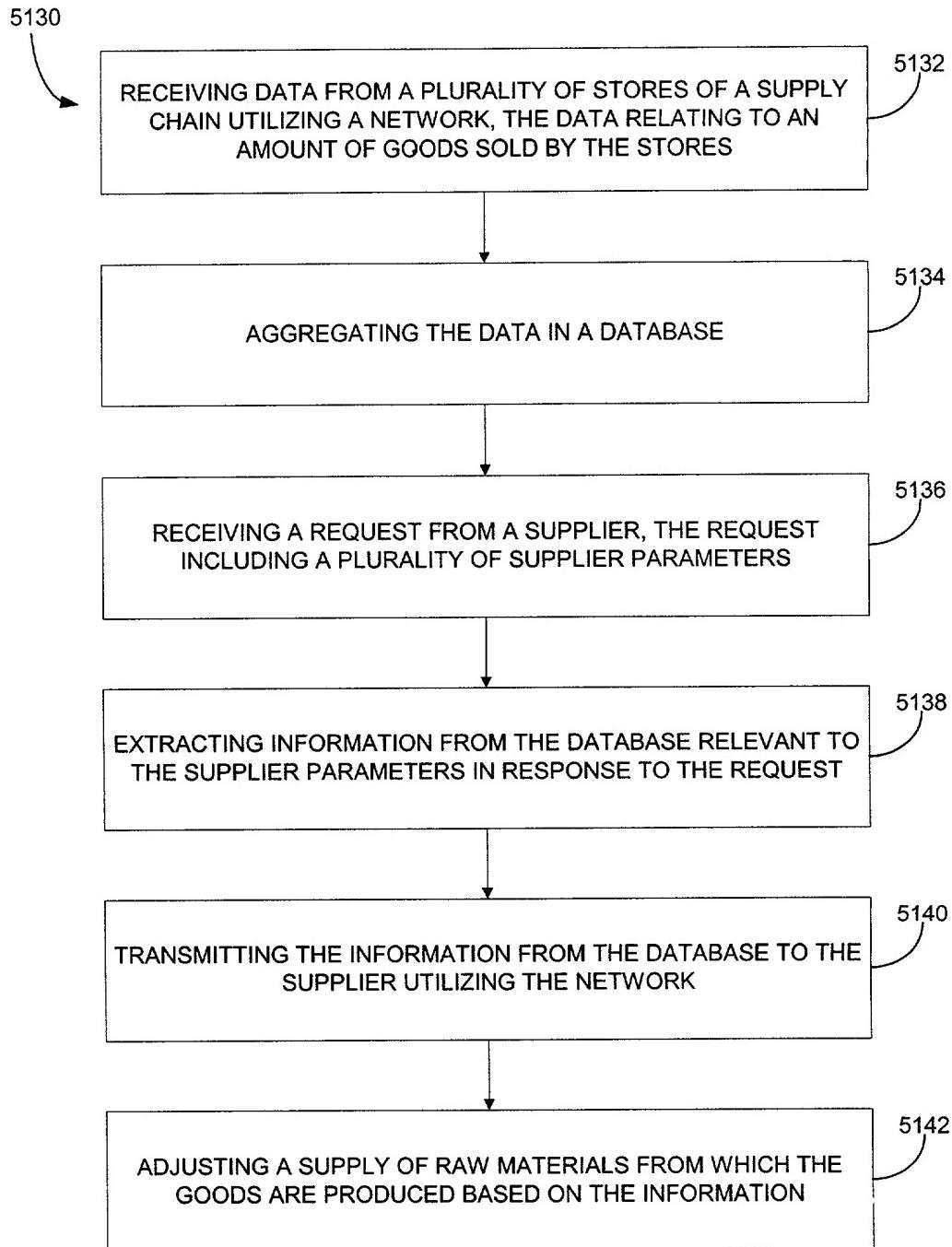


FIG. 51

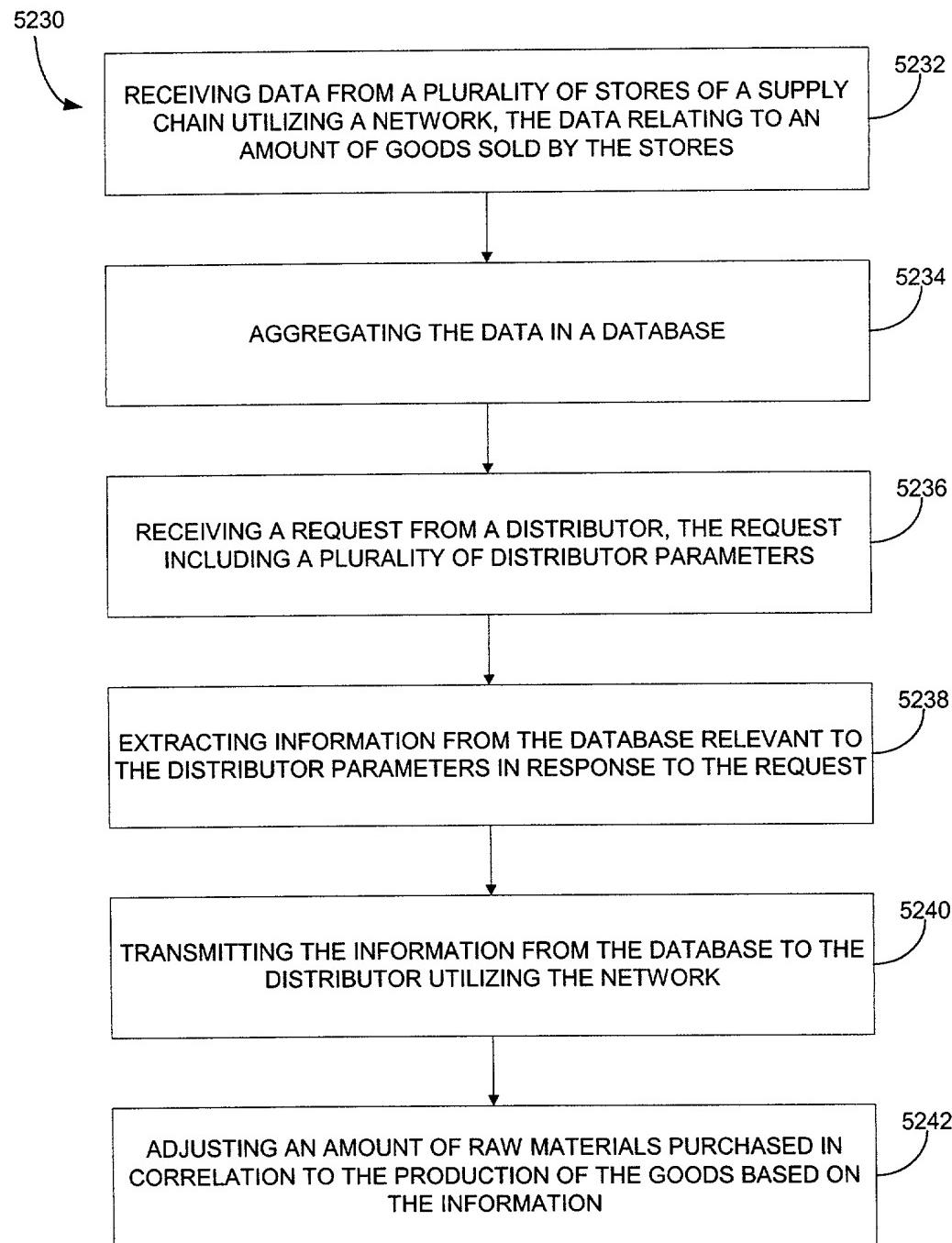


FIG. 52

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer																																																																																																																																																																																																																	
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POS Implied Daily Usage - Distributor Tuesday, October 24, 2000																																																																																																																																																																																																																	
<p>The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.</p>																																																																																																																																																																																																																	
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53
FIG.

Print Friendly Version

REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

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Local Promotion Option	DCI	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Restaurants	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	9 9	8	
	Davenport/RMoline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	8/1/00	85	9 9	17	
	Sioux City, IA	8/2/00	85	89	10	
	Springfield-Decatur-Champaign, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total:					131	
Big King						
	Cedar Rapids/Waterloo-Dubuque, IA	4/15/00	99	19		
	Davenport/RMoline, IA	4/15/00	99	17		
	Ottumwa/Kirkville, IA	4/15/00	99	3		
Big King Total					39	
Pancake Minis						
	Chicago, IL	5/15/00	20	99	8	
	Peoria, IL	5/1/00	20	99	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	

Done

FIG. 54

5500

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address: http://www.tsiweb.com/supplier/s_iposdaily.asp?report=true

Help

Supplier

Supplier: **TYSON FOODS**

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Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

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Supplier: TYSON FOODS

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FOB Point	DC No	Item Description	14 Day Rolling (Total Cases)							Total	Weekly Ending Total			
			RSI	Item	% Chg	Day Avg	10/19	10/20	10/21			10/22	10/23	
TOTAL														
6	CHICKEN PATTY	0.00%		90	137	144	111	160	98	95	100	125	100	100
7	CHICKEN-BK BROILER	0.00%		35	51	60	48	46	43	40	53	60	48	45
8	CHICKEN-TENDERS	0.00%		222	336	337	265	240	229	226	246	346	315	255
	CHICKN													

Total of DC Locations													
6	CHICKEN PATTY	0.00%		90	137	144	111	160	98	95	100	125	100
7	CHICKEN-BK BROILER	0.00%		35	51	60	48	46	43	40	53	60	48
8	CHICKEN-TENDERS	0.00%		222	336	337	265	240	229	226	246	346	315

Done

Internet

FIG. 55

RSI

Landed Cost Report

Restaurant Number: **0003473** Date: **10/22/00** Refresh

Printer Friendly Version

Report Date: Sunday, October 22, 2000
Restaurant Number: 0003473
Distribution Center: REINHART - CEDAR RAPIDS, IA

Franchisee
Logout
HOME

Personal Info
Legal Information
Help

Restaurant Landed Cost Verification Report

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RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4438 REGISTER TAPE-THERMAL 2.25" X 166	\$21.27	\$1.57	\$22.84
12860	3586 SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18086	369 SAUCE-BULK KRAFTBULLSEYE	\$24.49	\$1.57	\$26.05
19432	4473 COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67 MUSTARD BULK 36AL	\$6.45	\$1.57	\$8.02
20940	4281 WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24240	66 SAUCE BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24800	4270 WATER ICE MOUNTAIN .5L	\$6.41	\$1.57	\$7.98

Done

FIG. 56

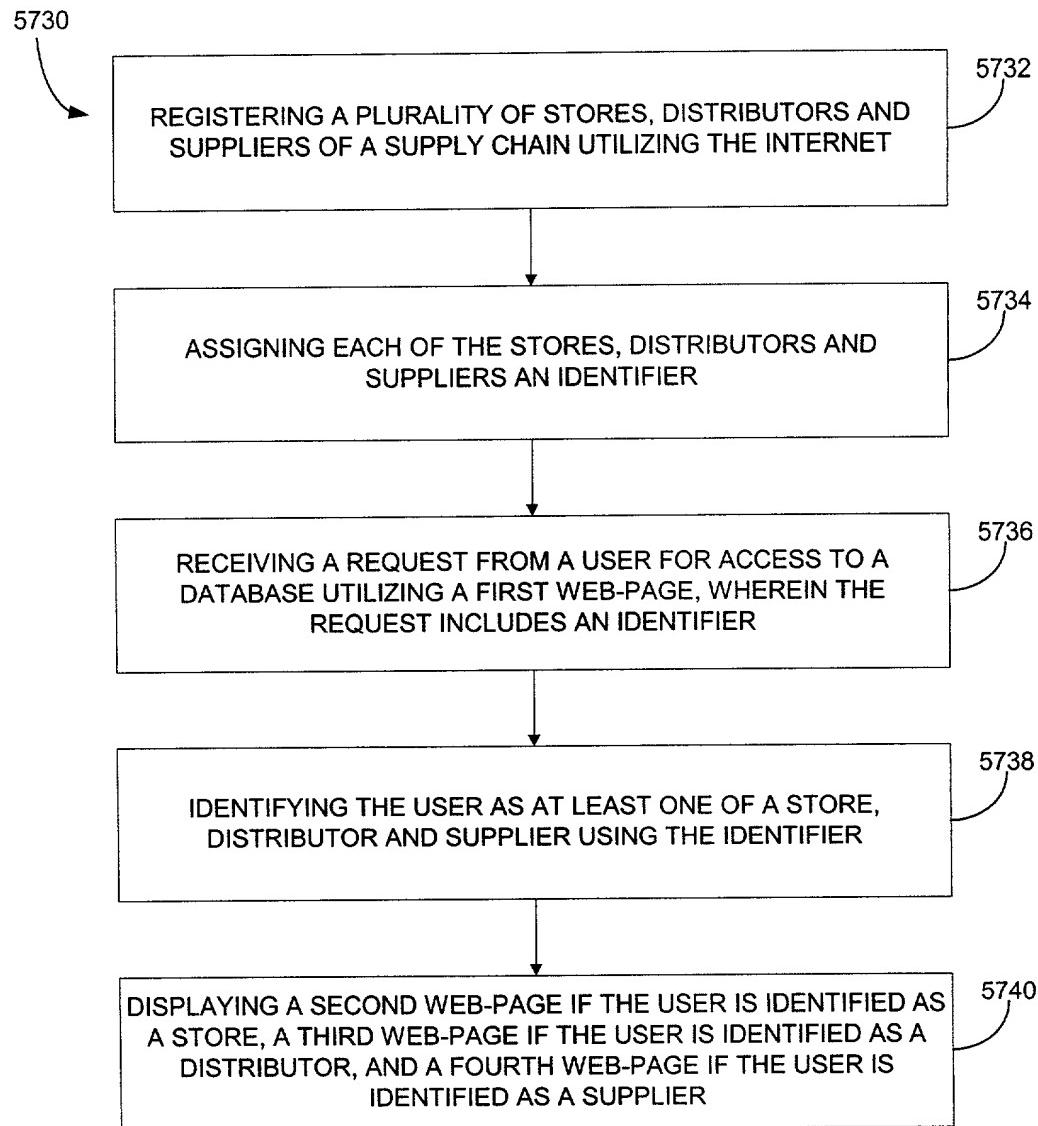
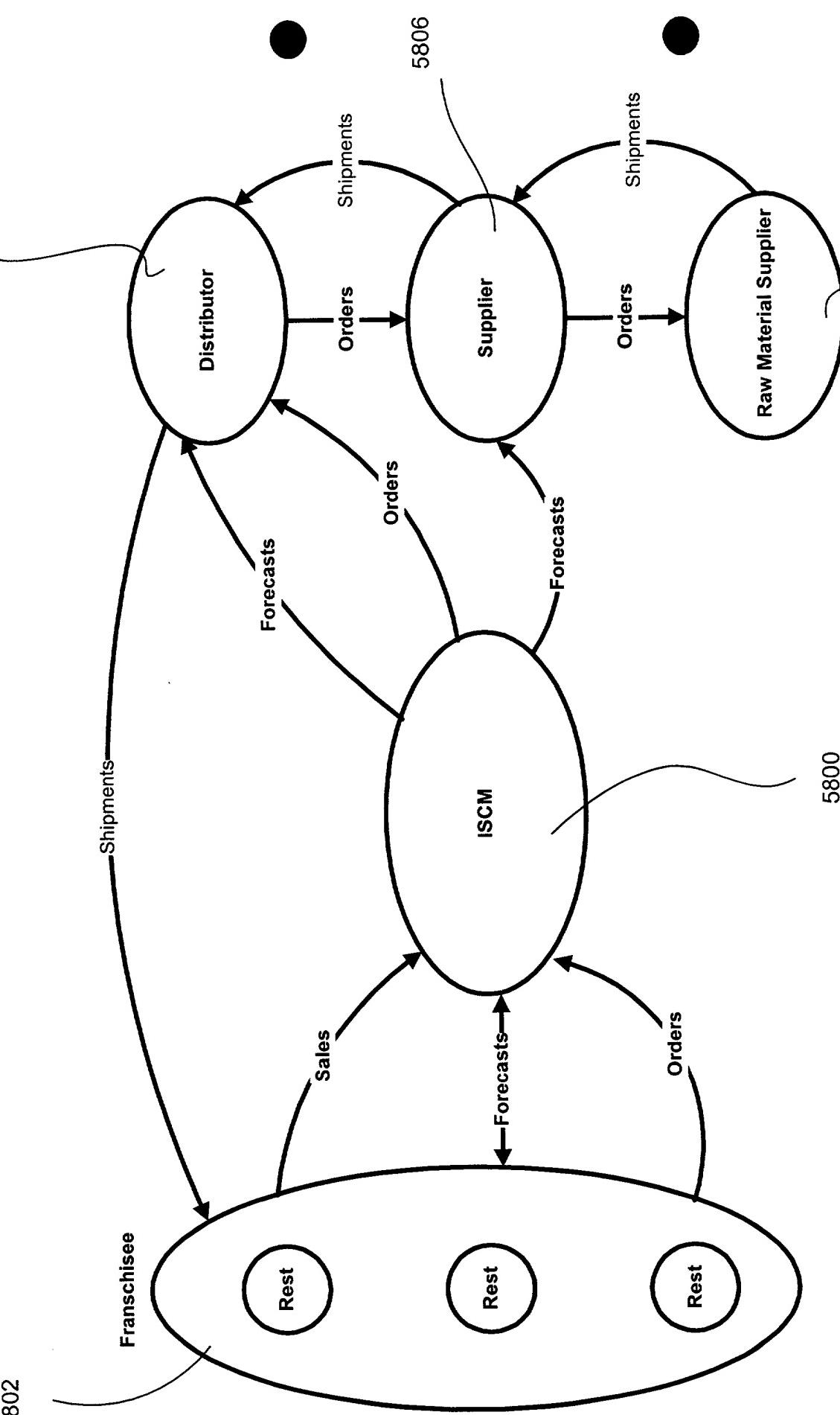


FIG. 57

5808

Fig. 58

5802

5804

5806

5806

5800

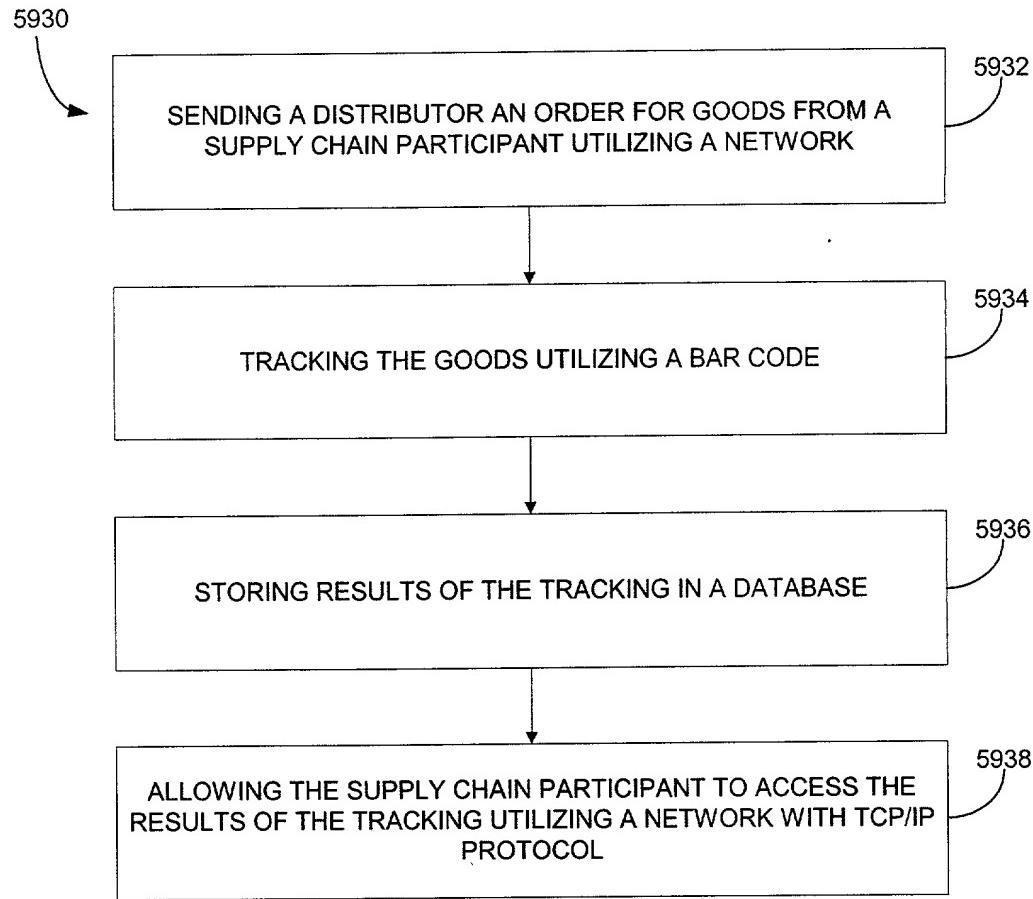
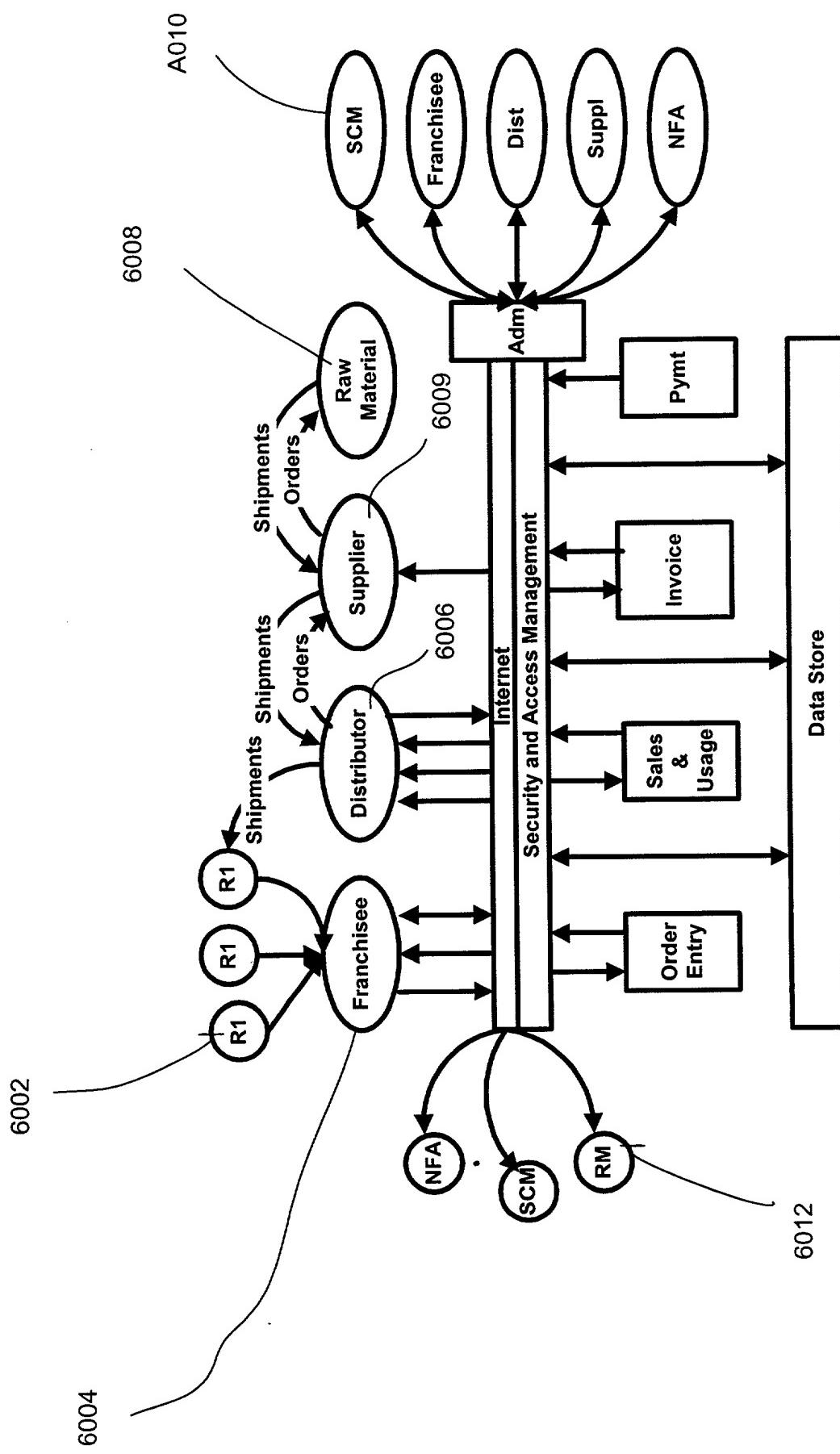
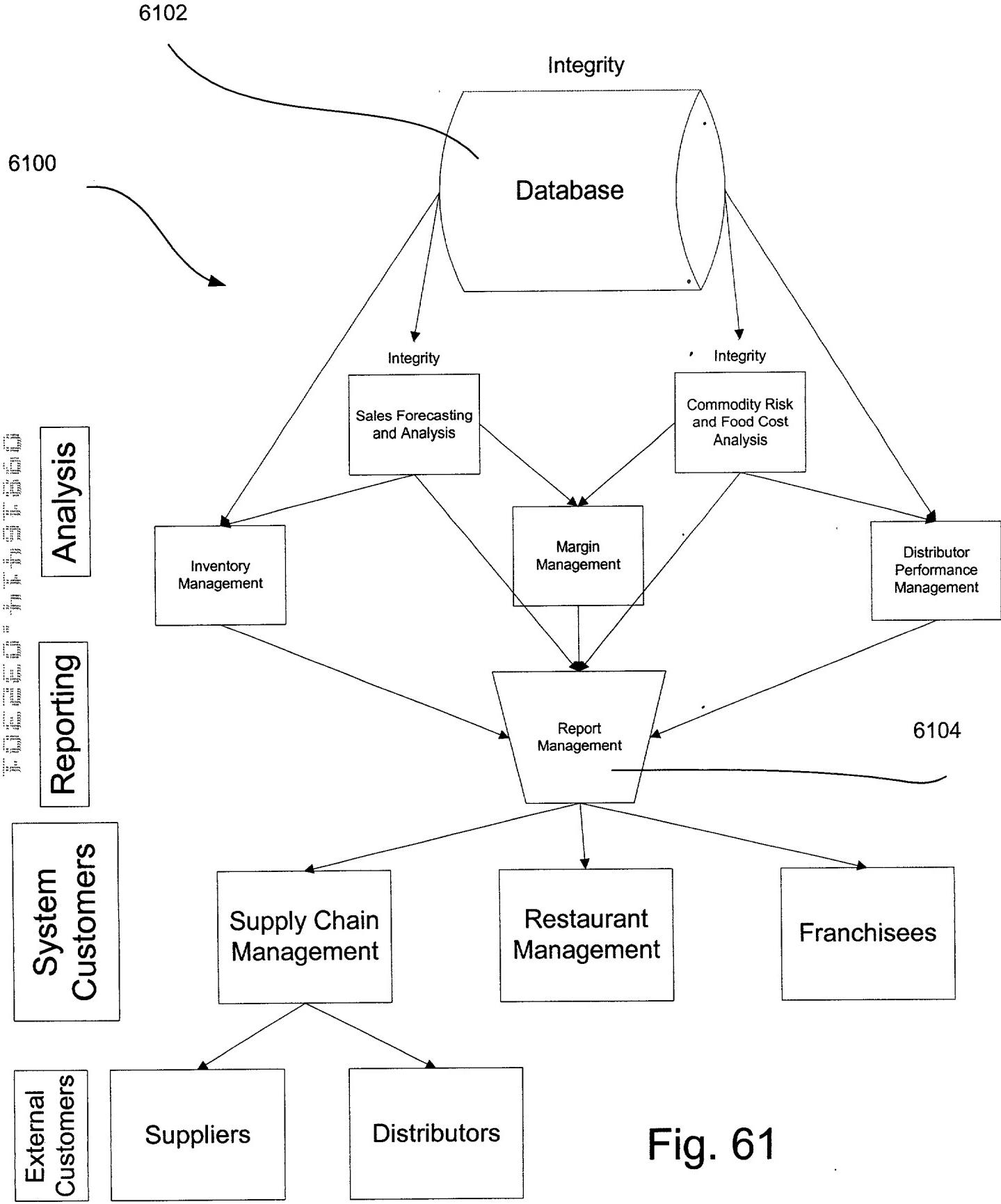


FIG. 59

Fig. 60





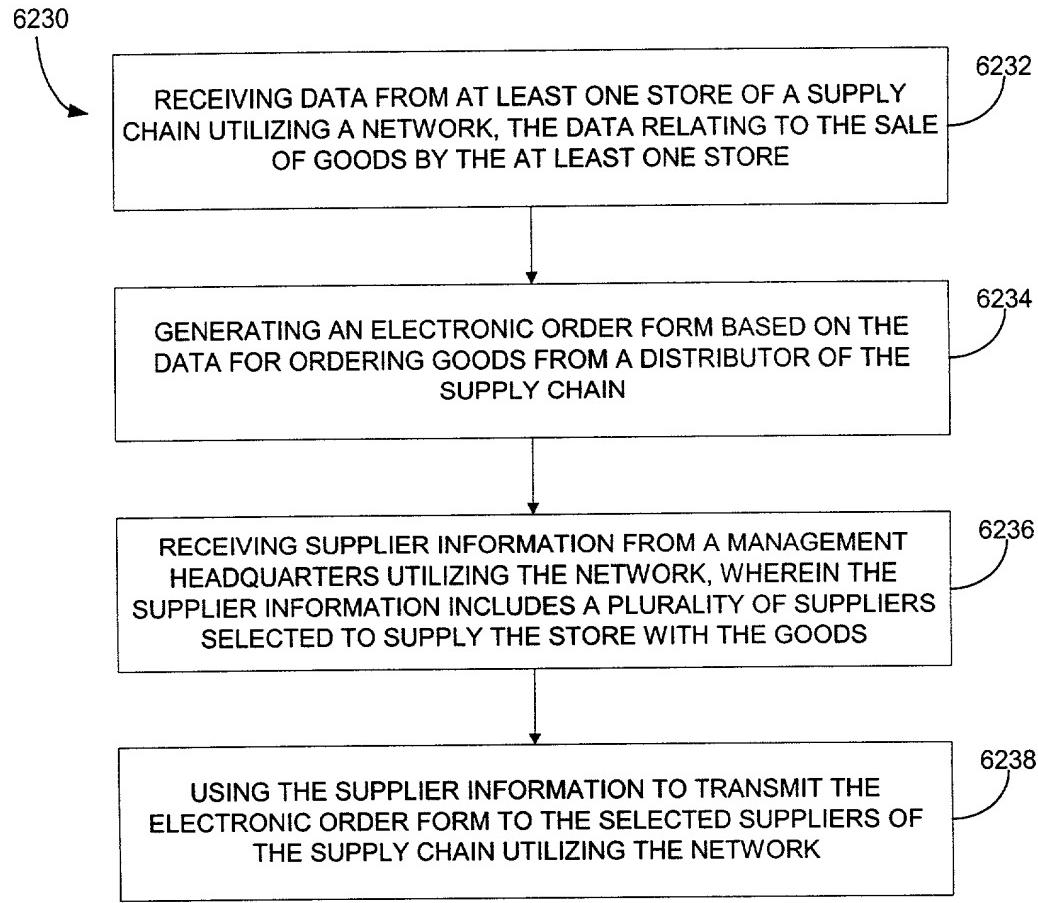
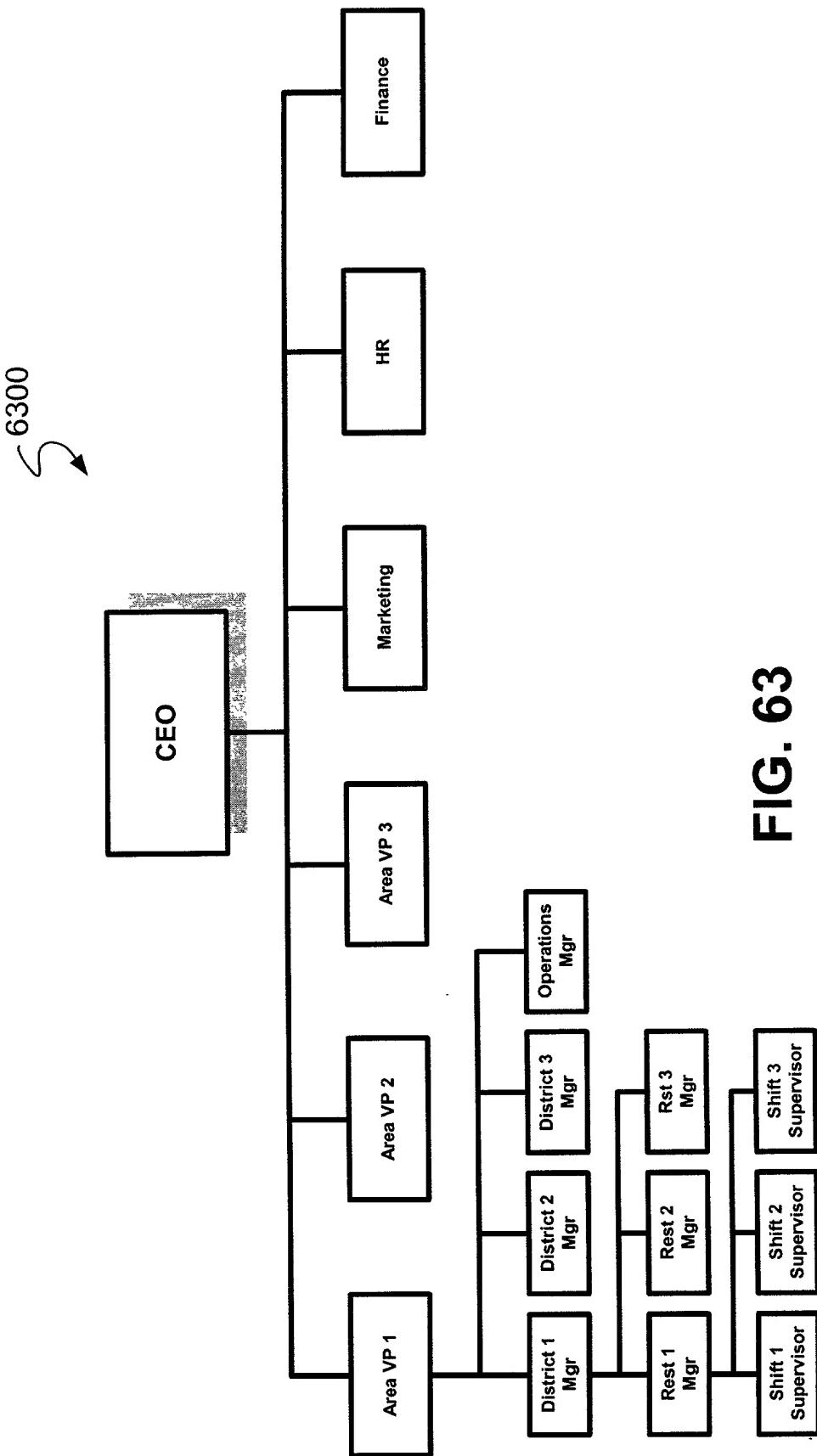


FIG. 62

FIG. 63



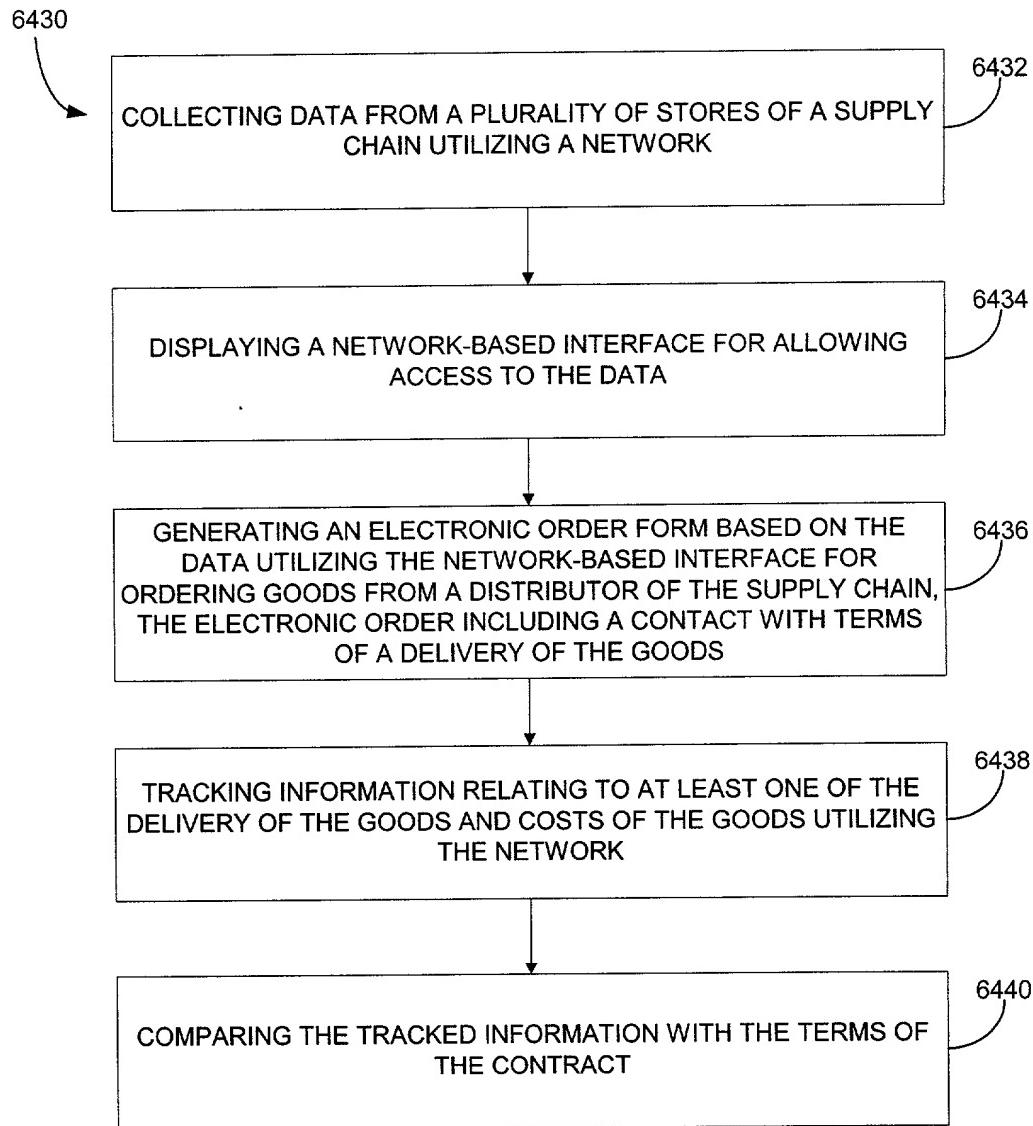


FIG. 64

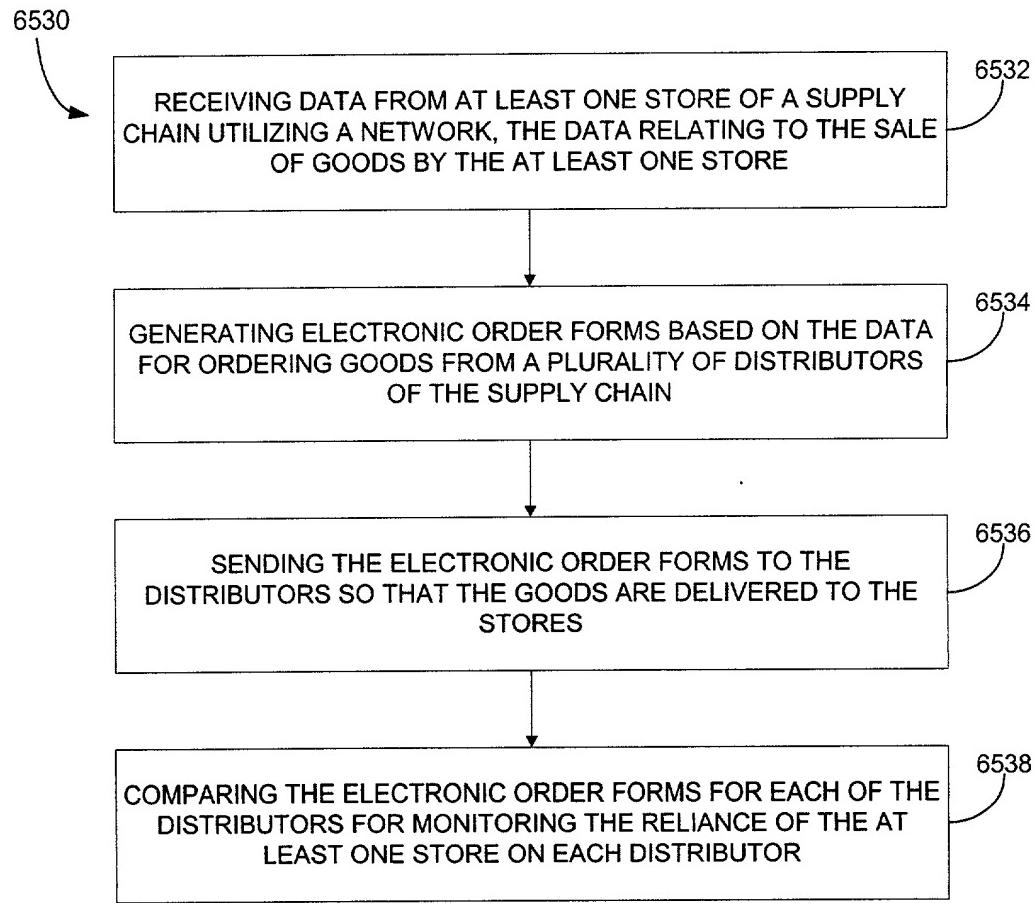


FIG. 65

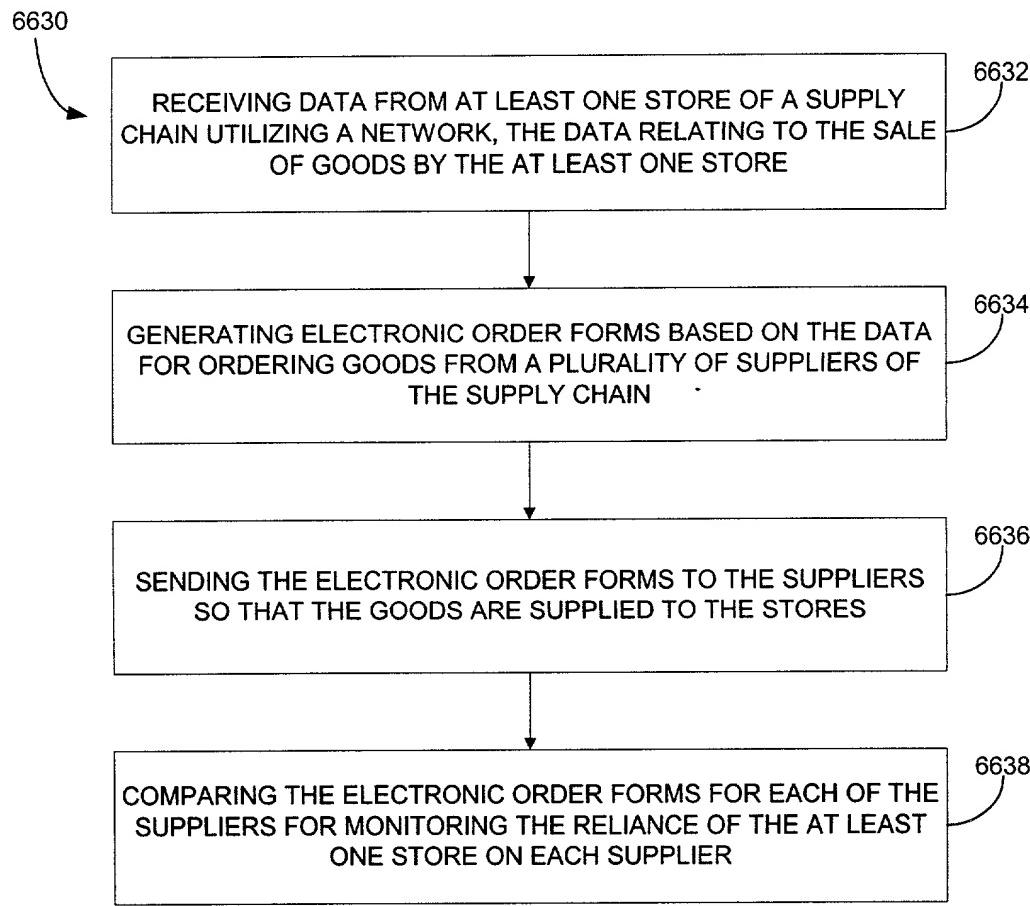


FIG. 66

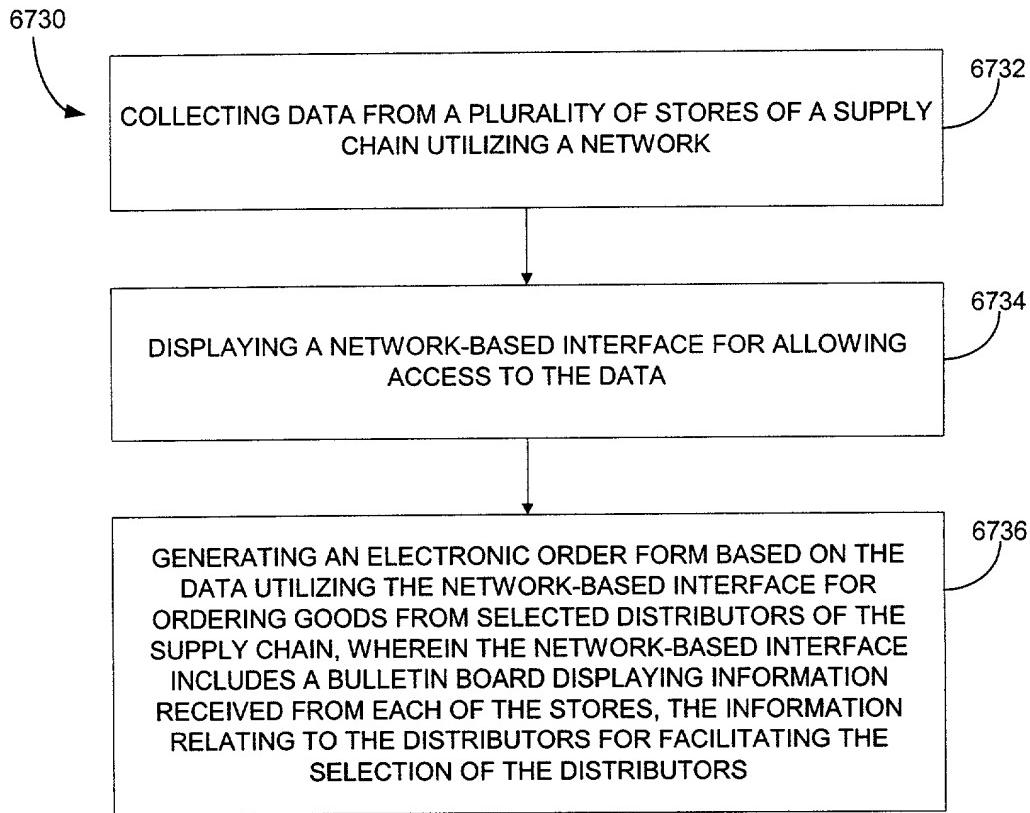


FIG. 67

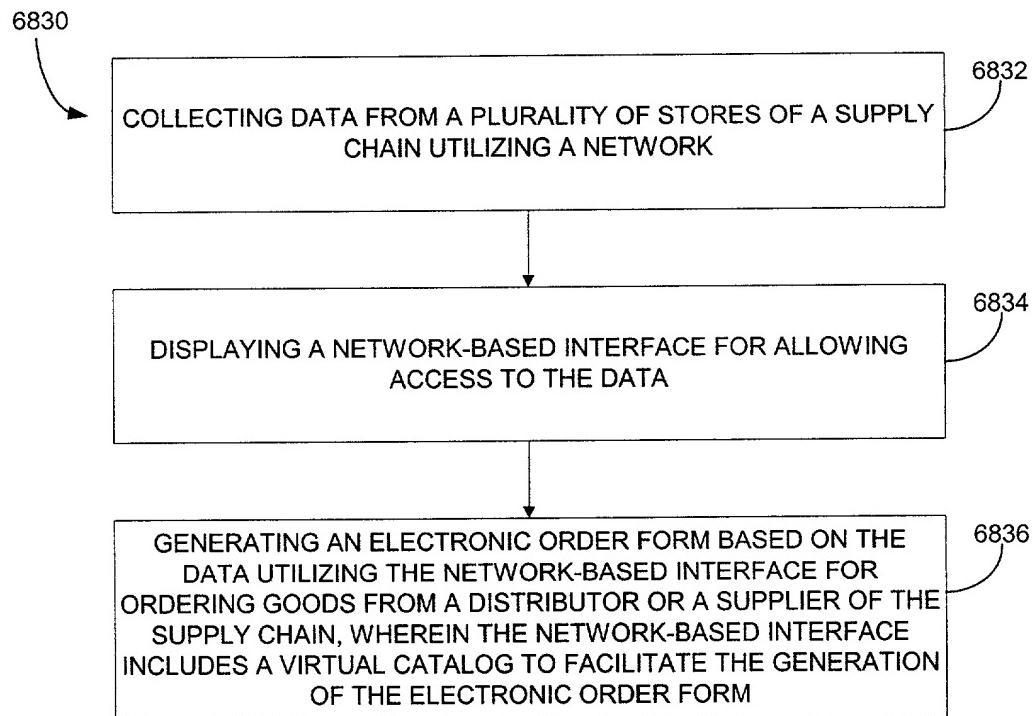


FIG. 68

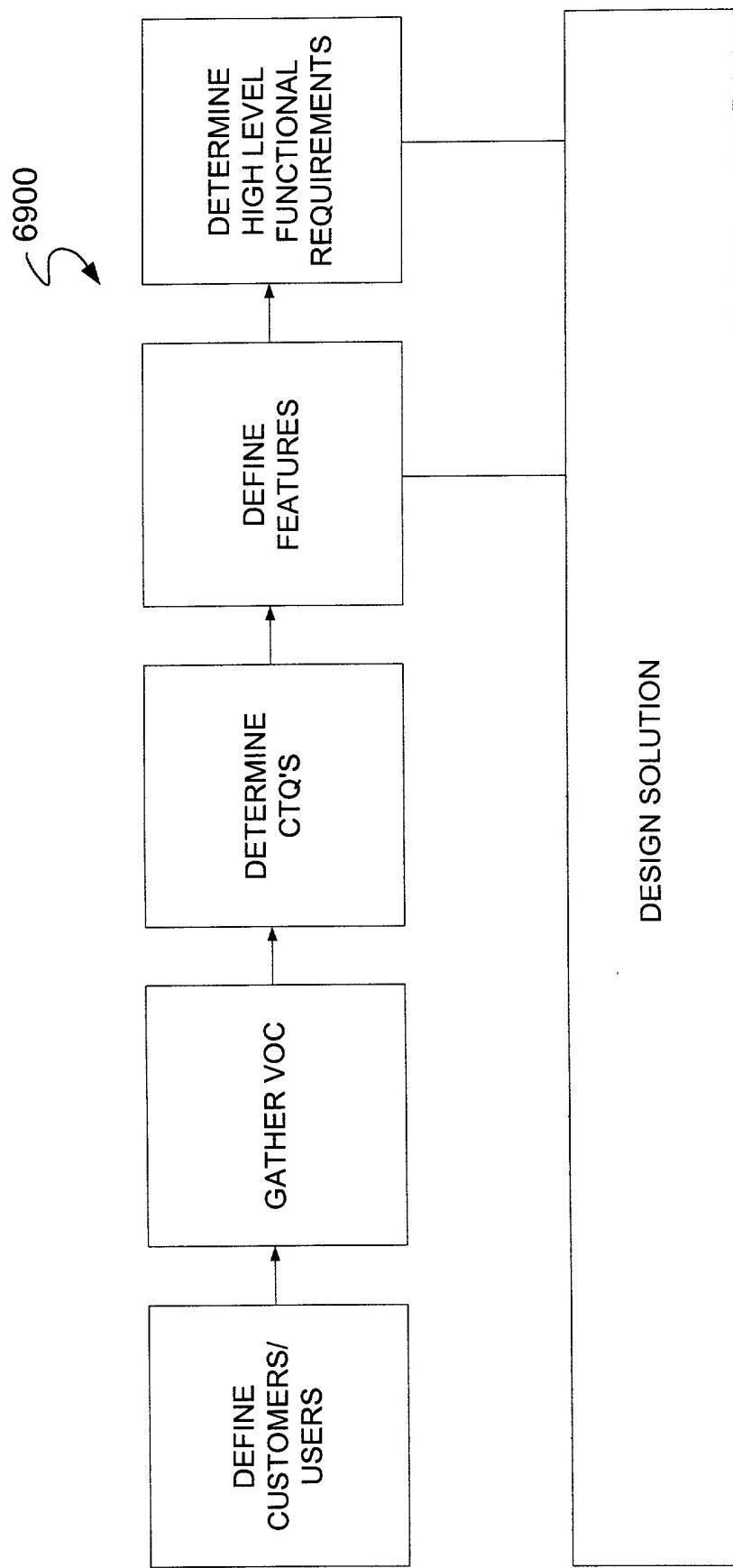


FIG. 69

Y00570000000000000000000000000000

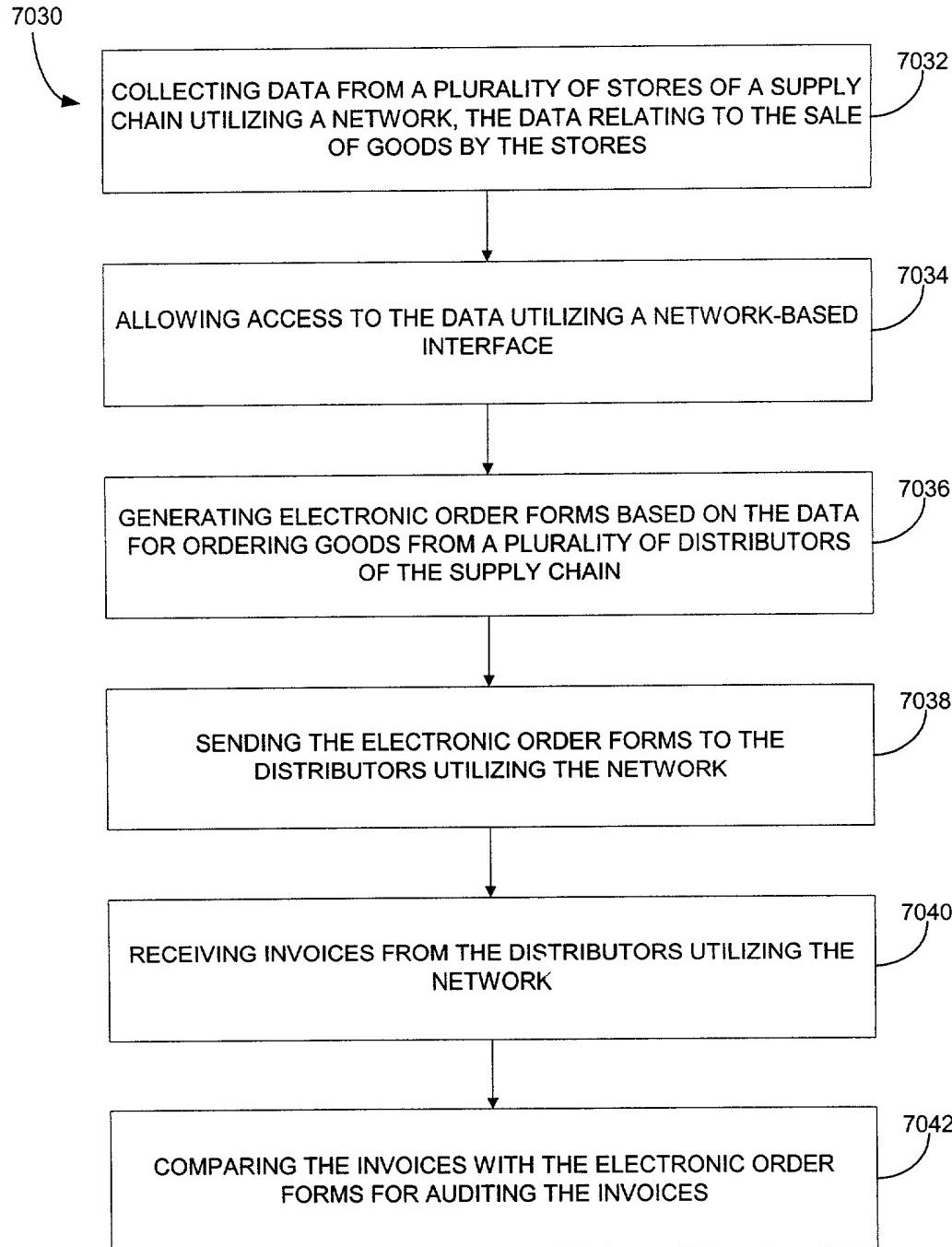


FIG. 70

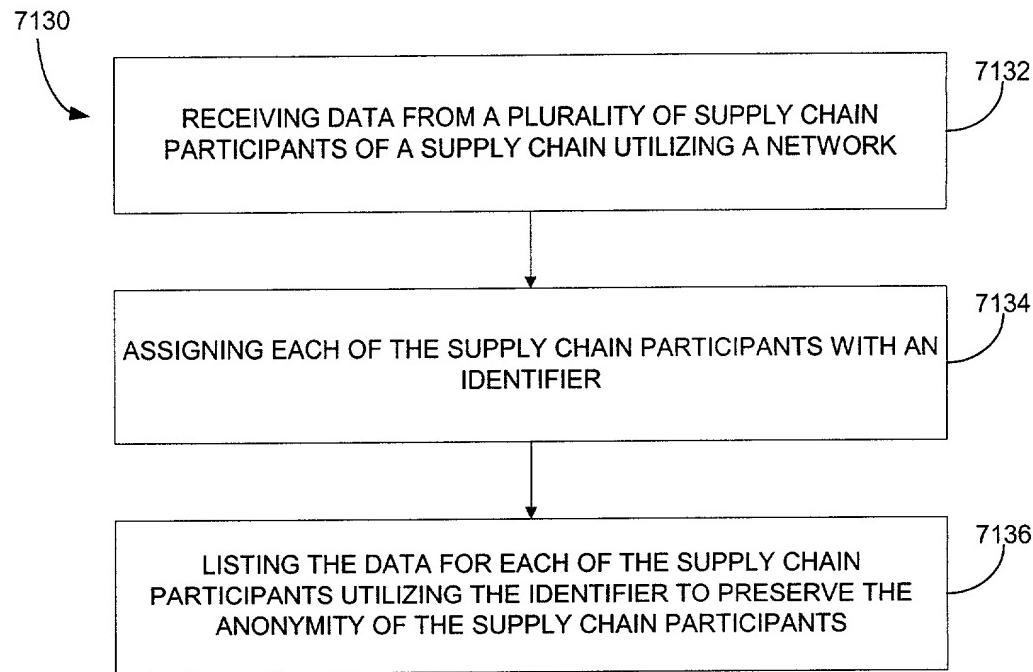


FIG. 71

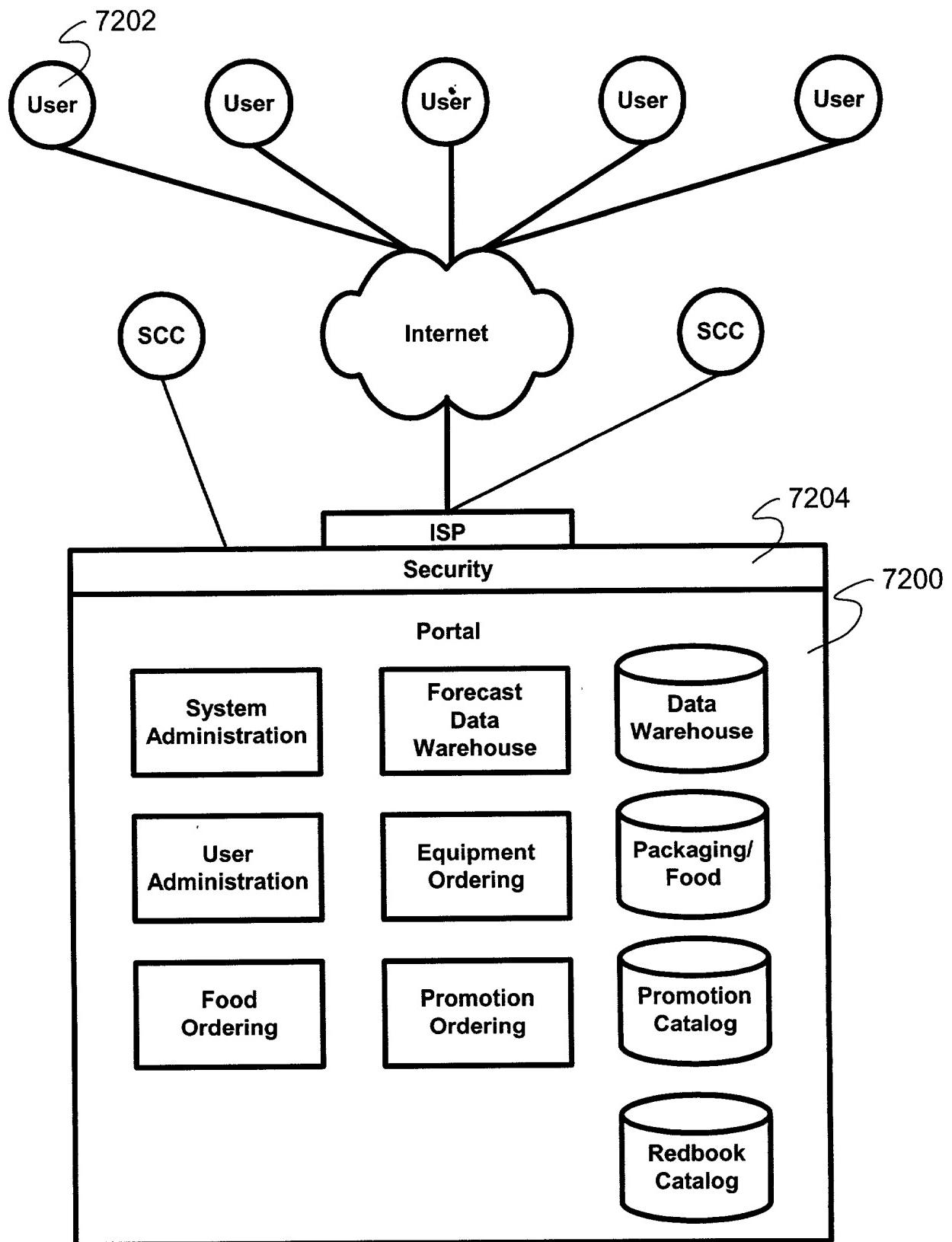


FIG. 72

FIG. 73

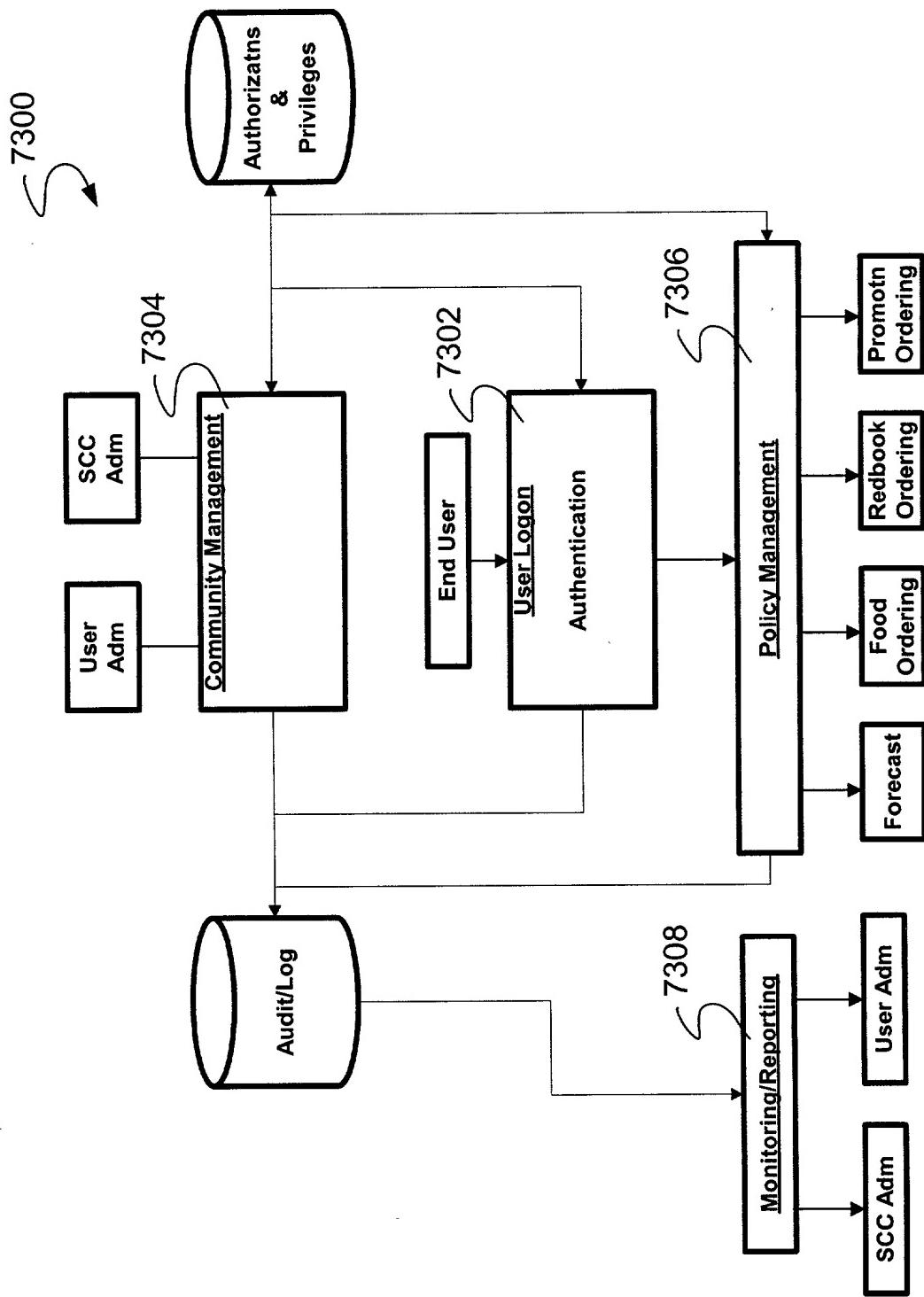
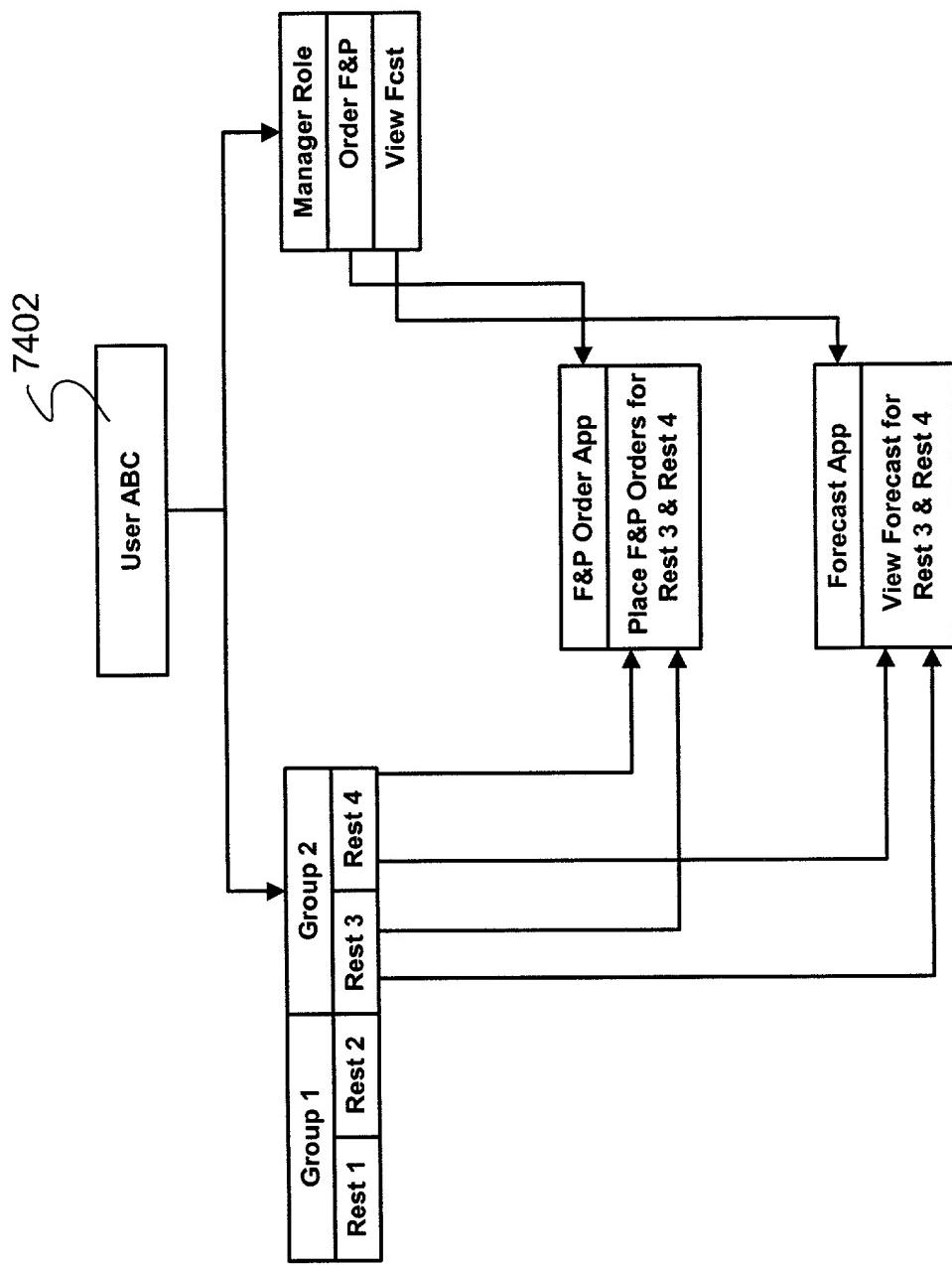


FIG. 74



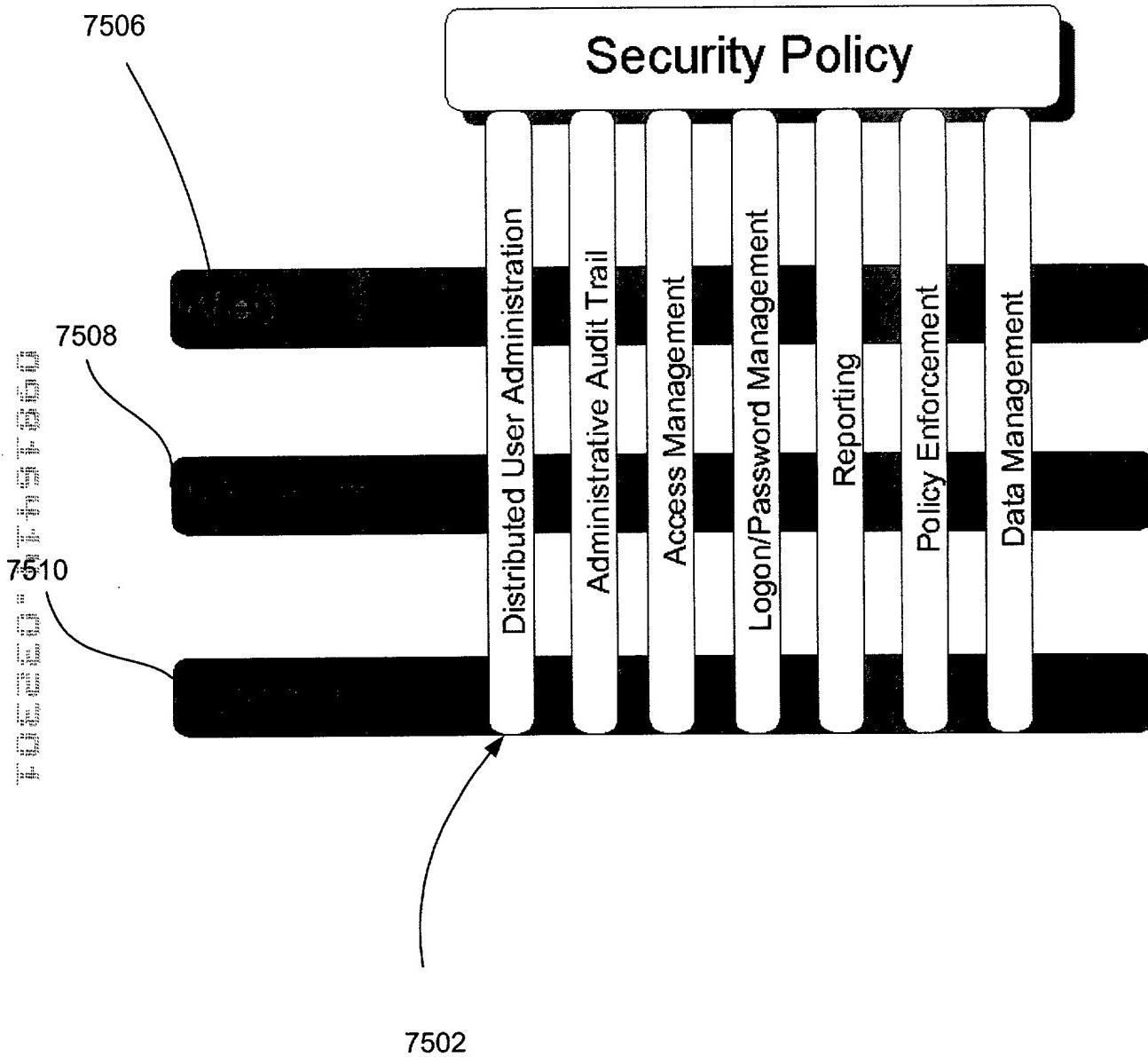


Fig. 75

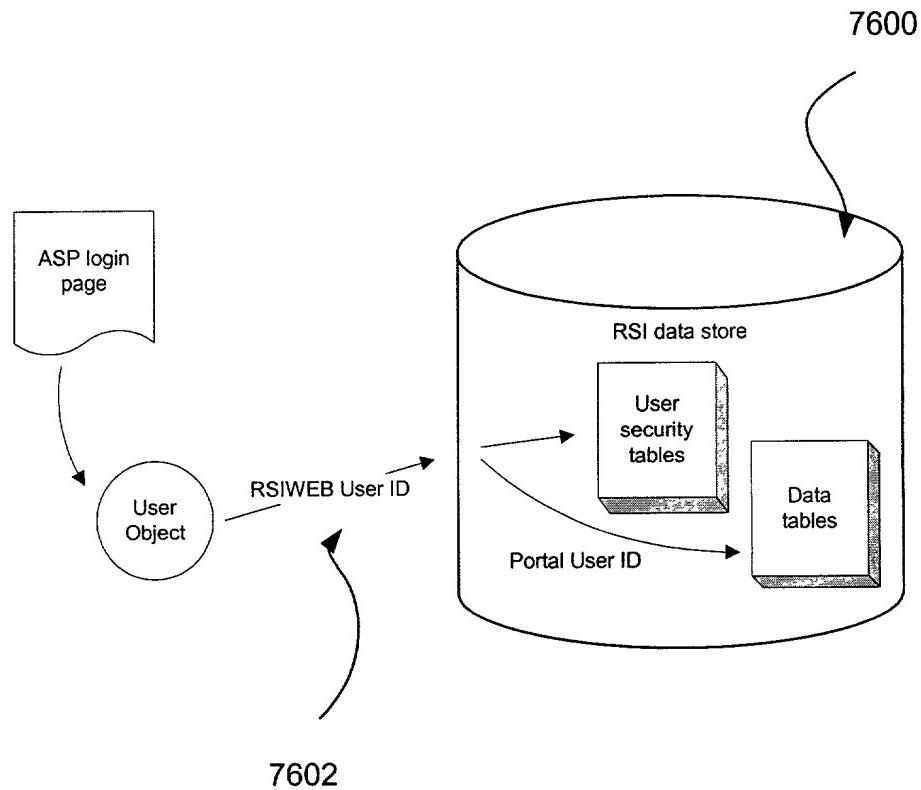
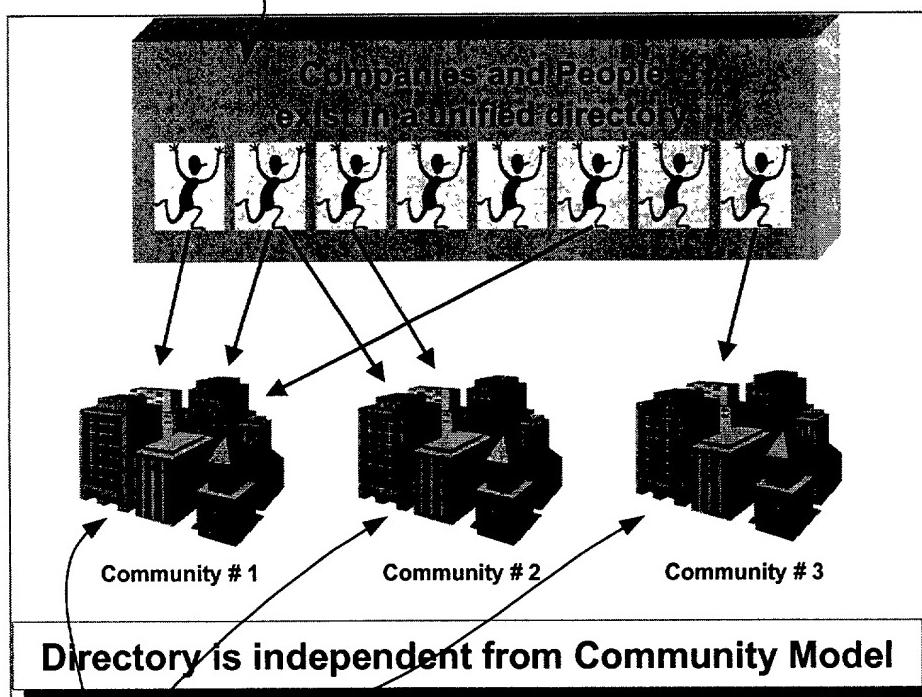


Fig. 76

7700

7704



7702

Fig. 77

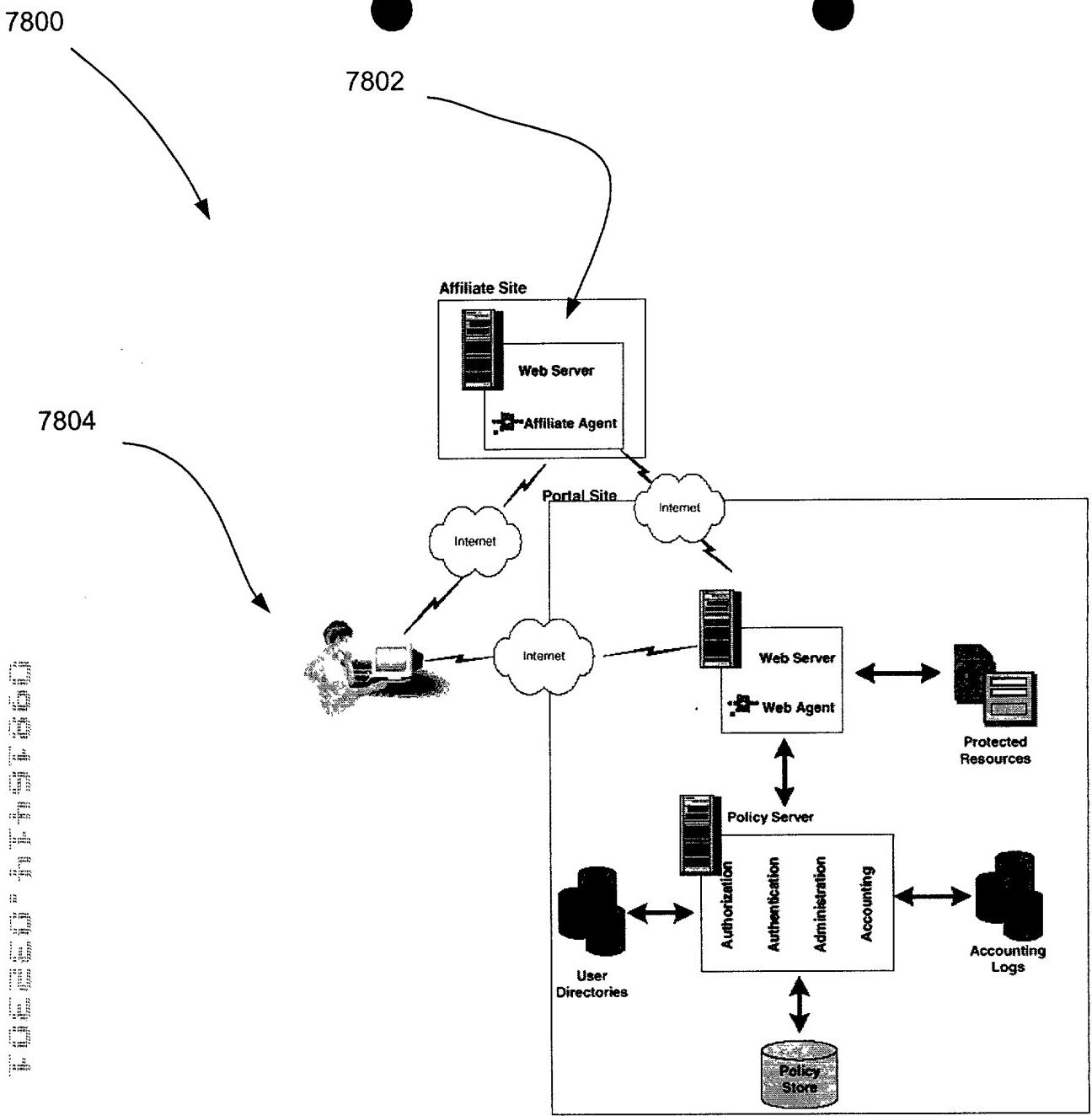


Fig. 78

7900



7902

Policy-Based Web Security Model

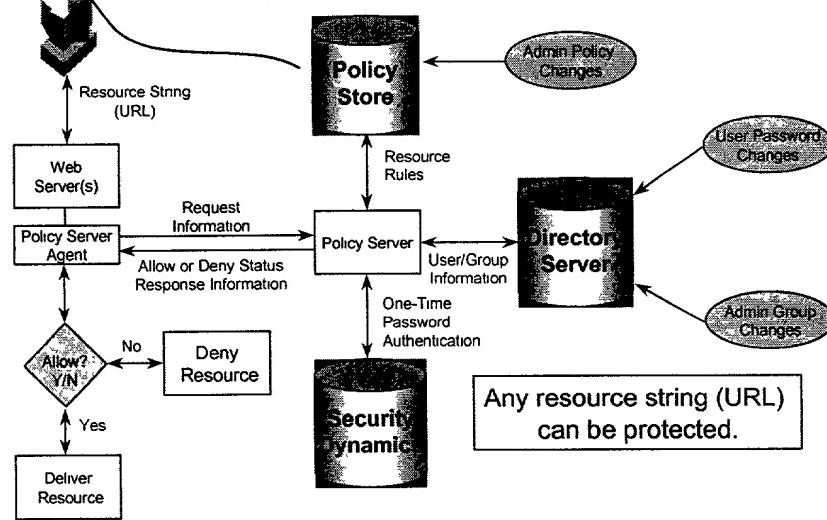


Fig. 79

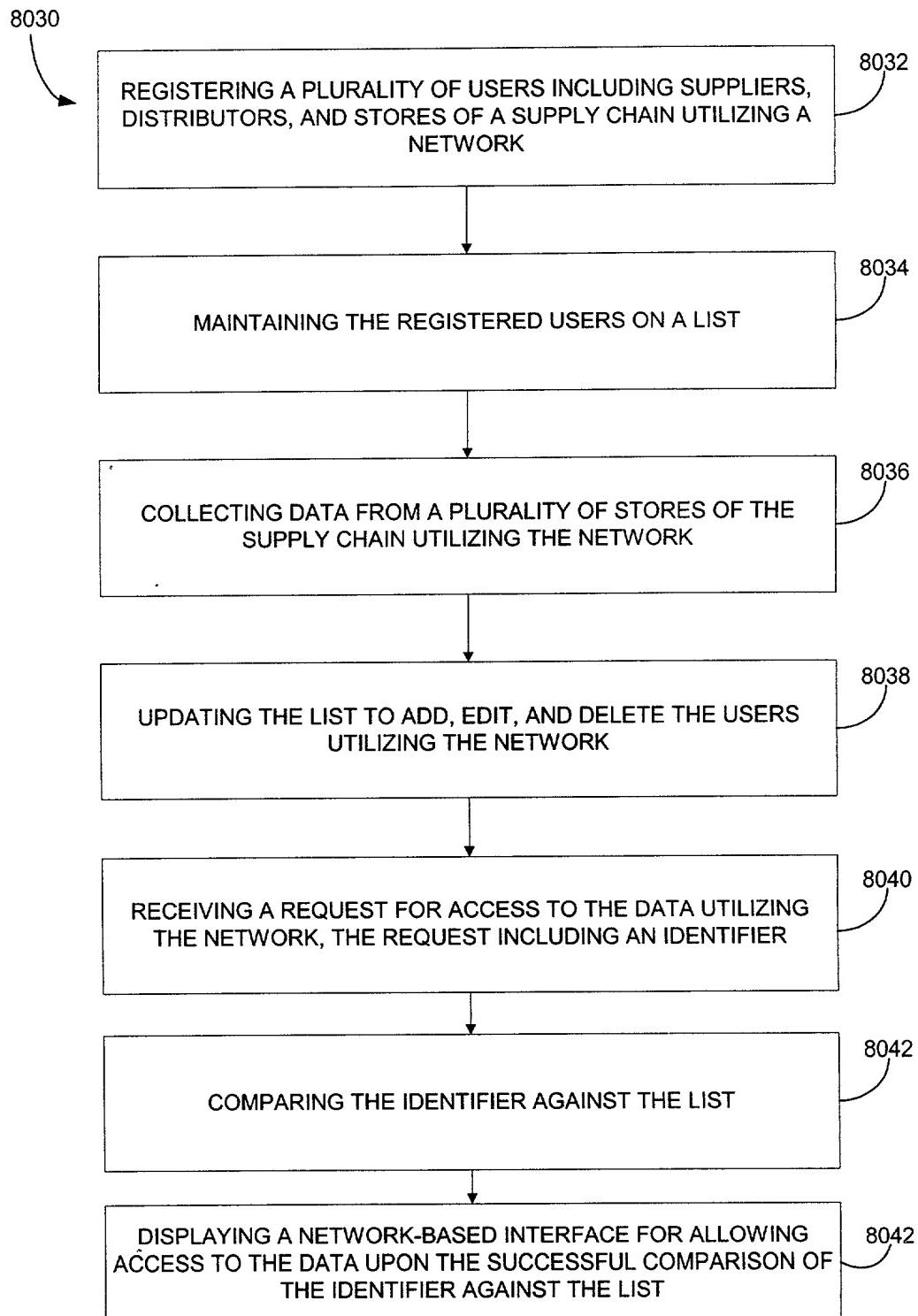


FIG. 80

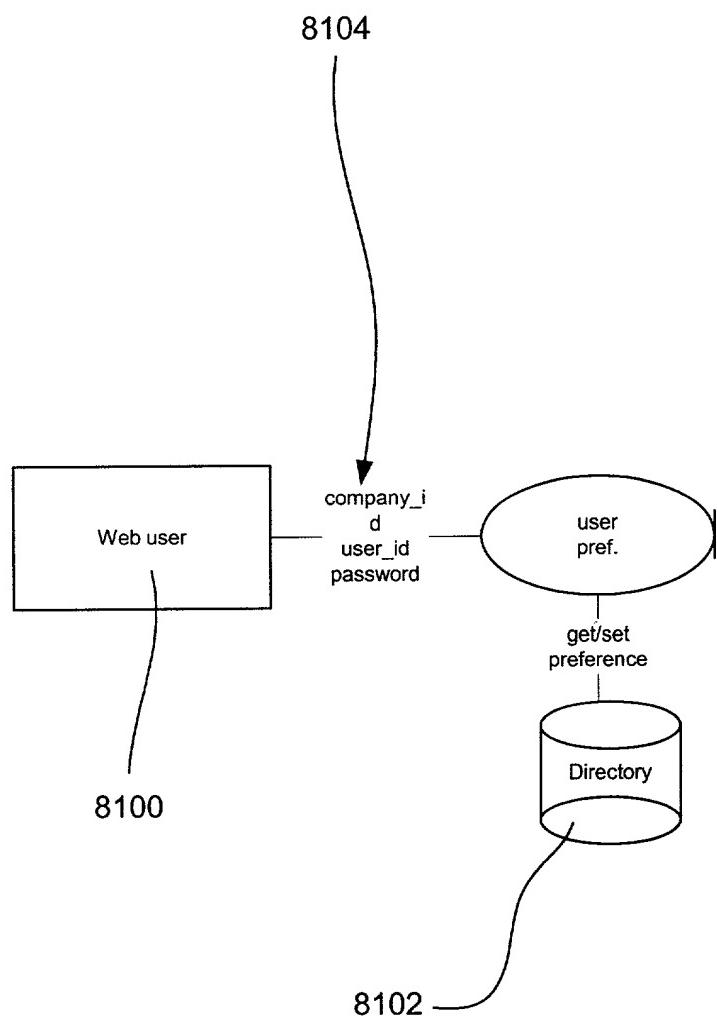


Fig. 81

8200

8202

Flowchart Page 02 - User Profile Management

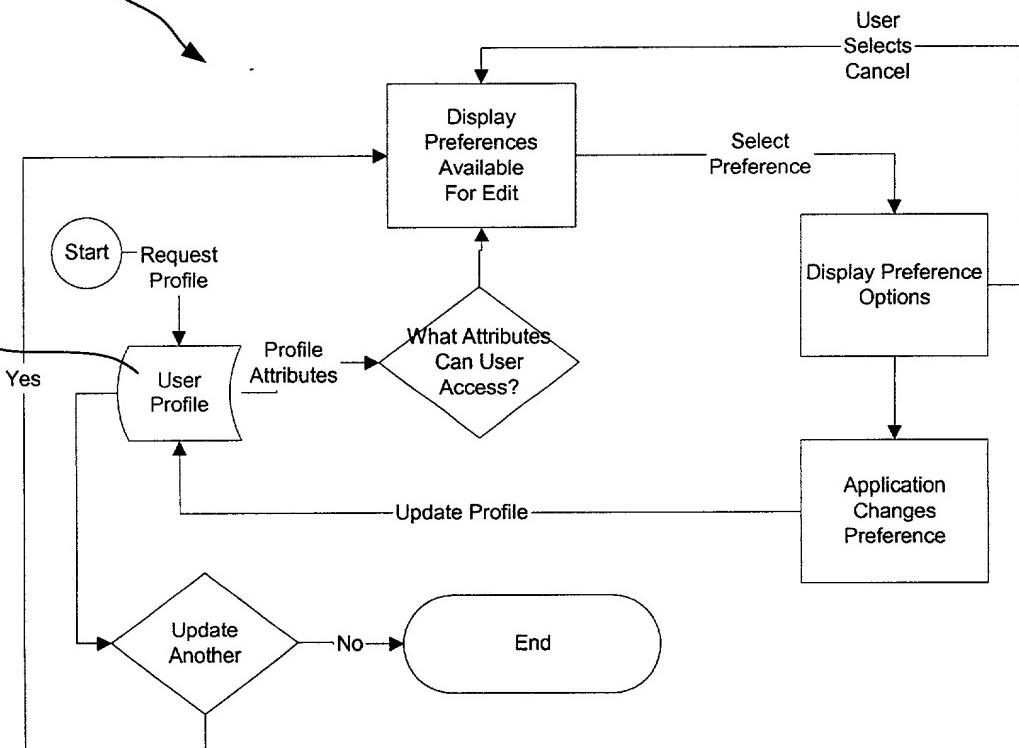


Fig. 82

8302

8304

8306

8300

**Domain
Privileges**

**Group
Privileges
(can include
hierarchy based)**

**User's
Privileges**

**Granted Privileges
(Includes Roles)**

Fig. 83

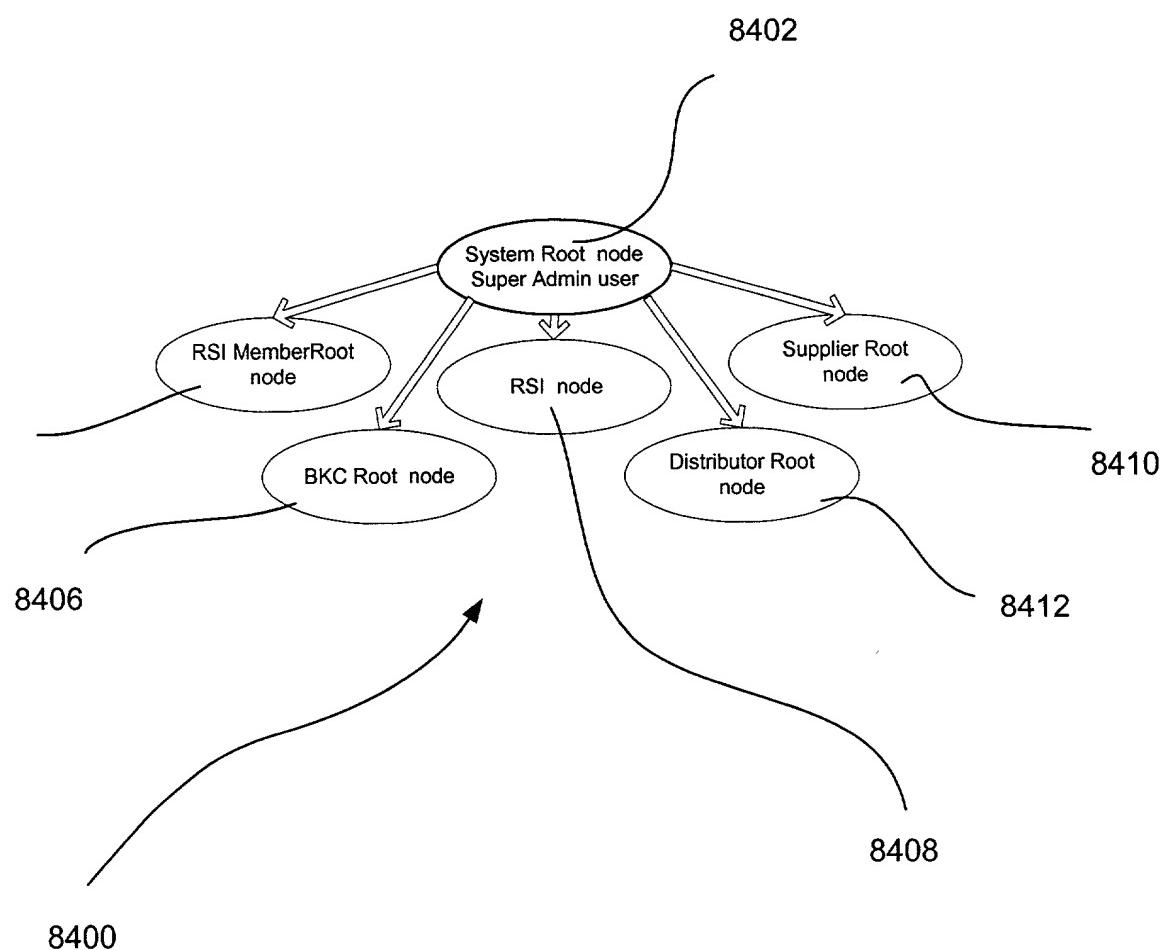


Fig. 84

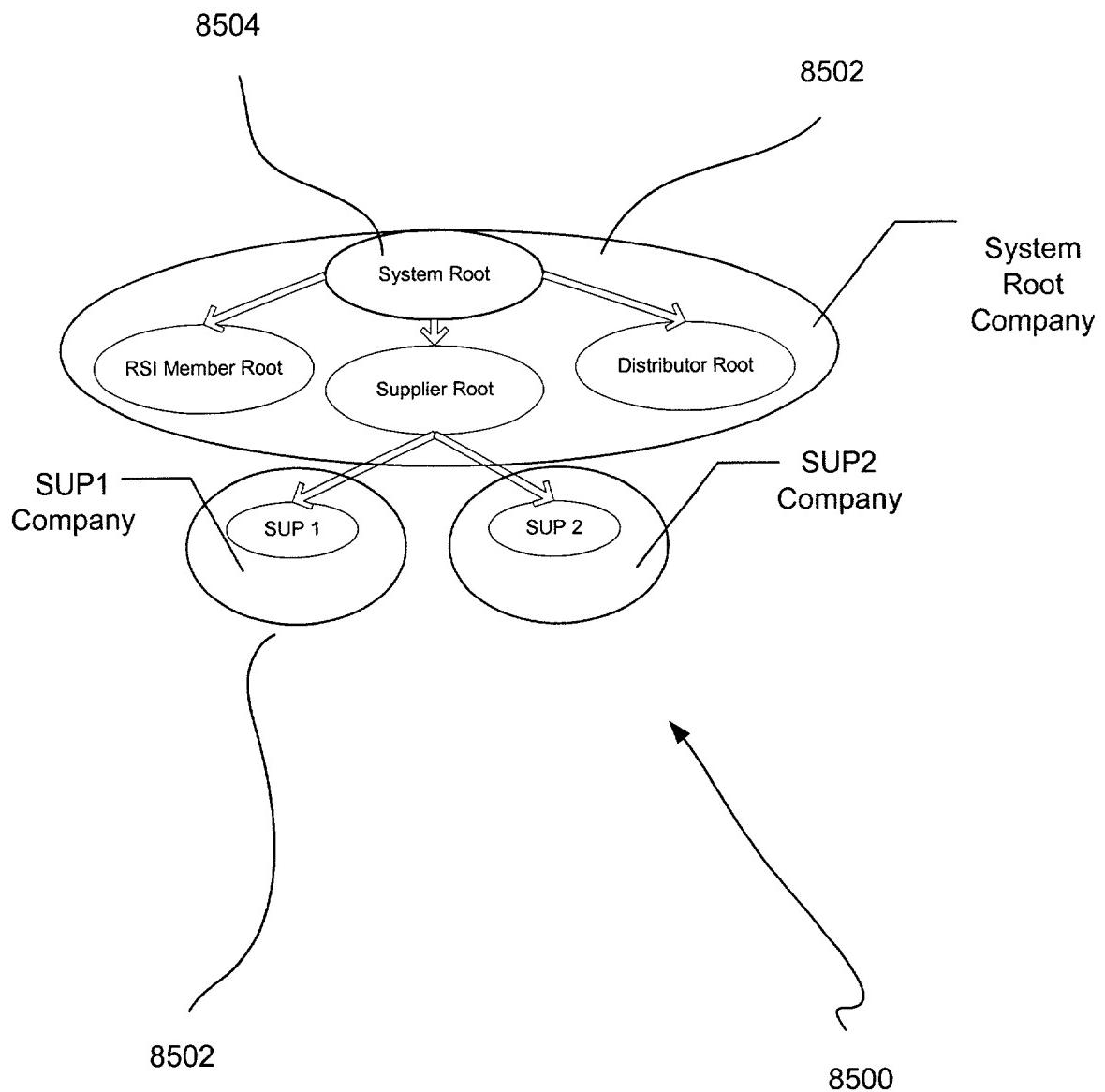


Fig. 85

8600

8602

System
Root
Company

SUP1
Company

SUP1
Company

System Root

RSI Member Root

Supplier Root

Distributor Root

MIS01

MIS02

MIS11

MIS12

MIS13

MIS14

MIS21

MIS22

MIS23

SUP 2

---- Directory Structure

---- Relational Structure

Fig. 86

8700

Group Hierarchy Management: Data Flow

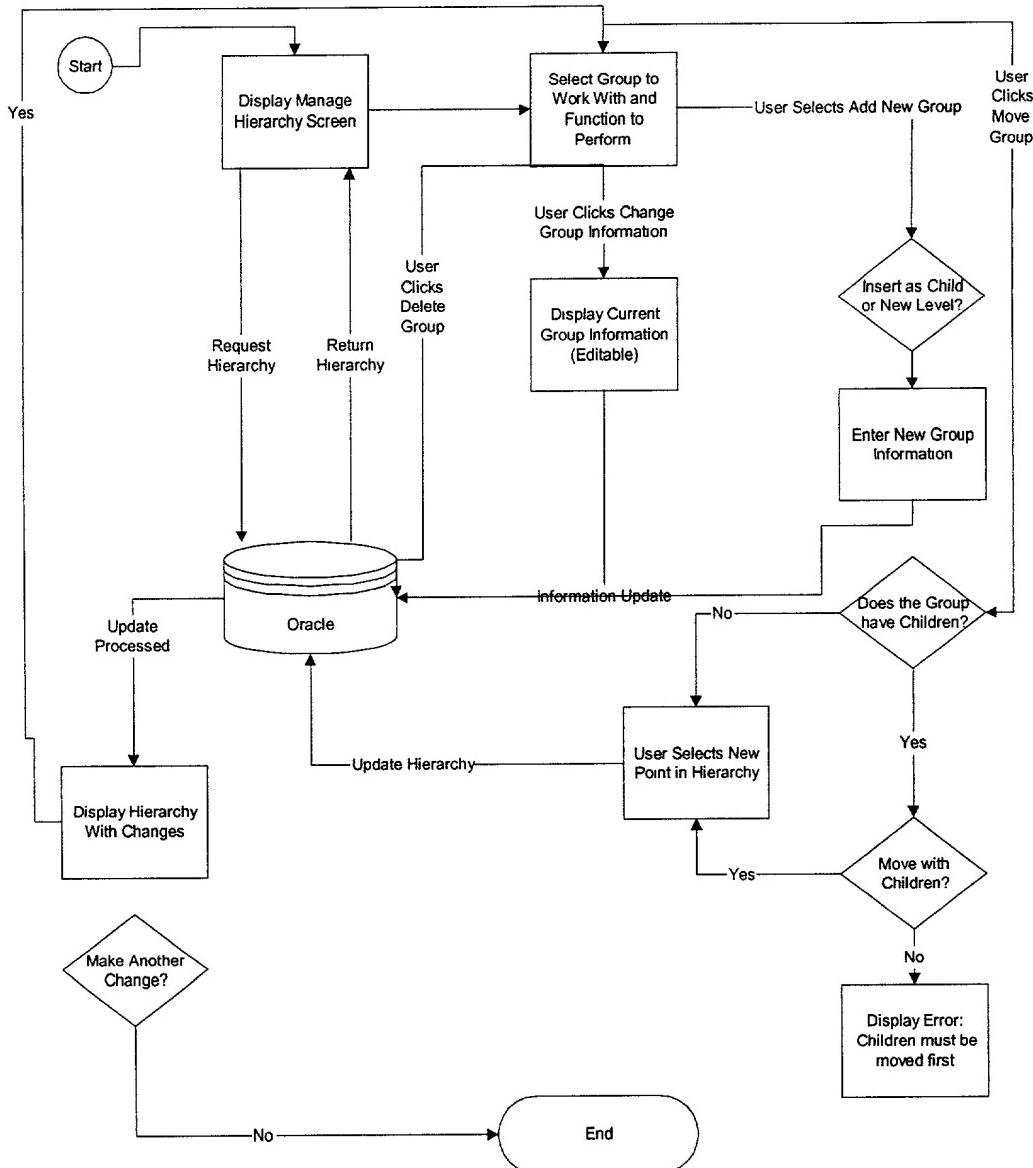


Fig. 87

8800

8804

8802

8800
8802
8804
8800

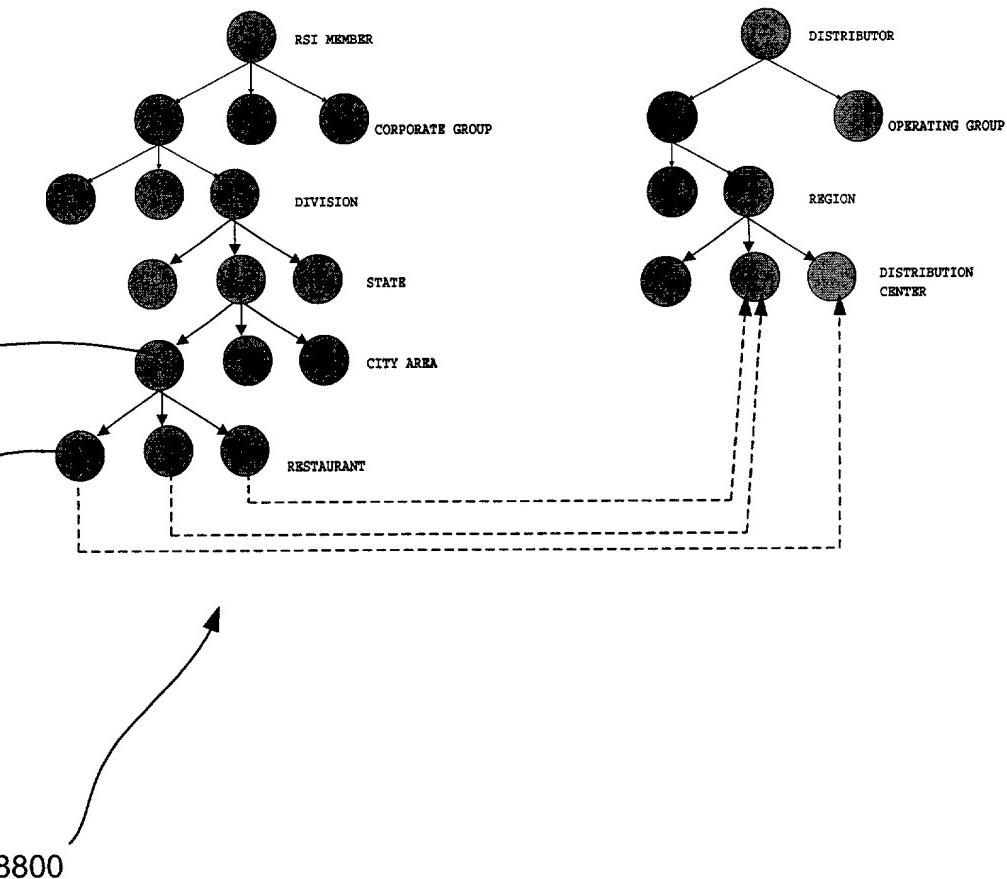


Fig. 88

8902

1400

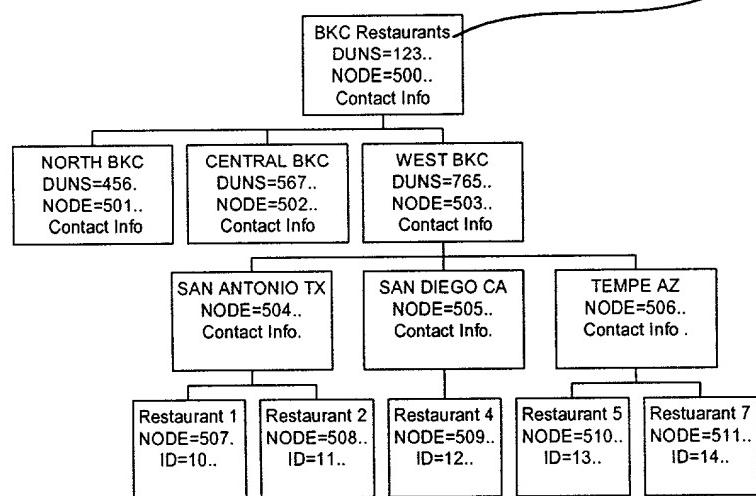


Fig. 89

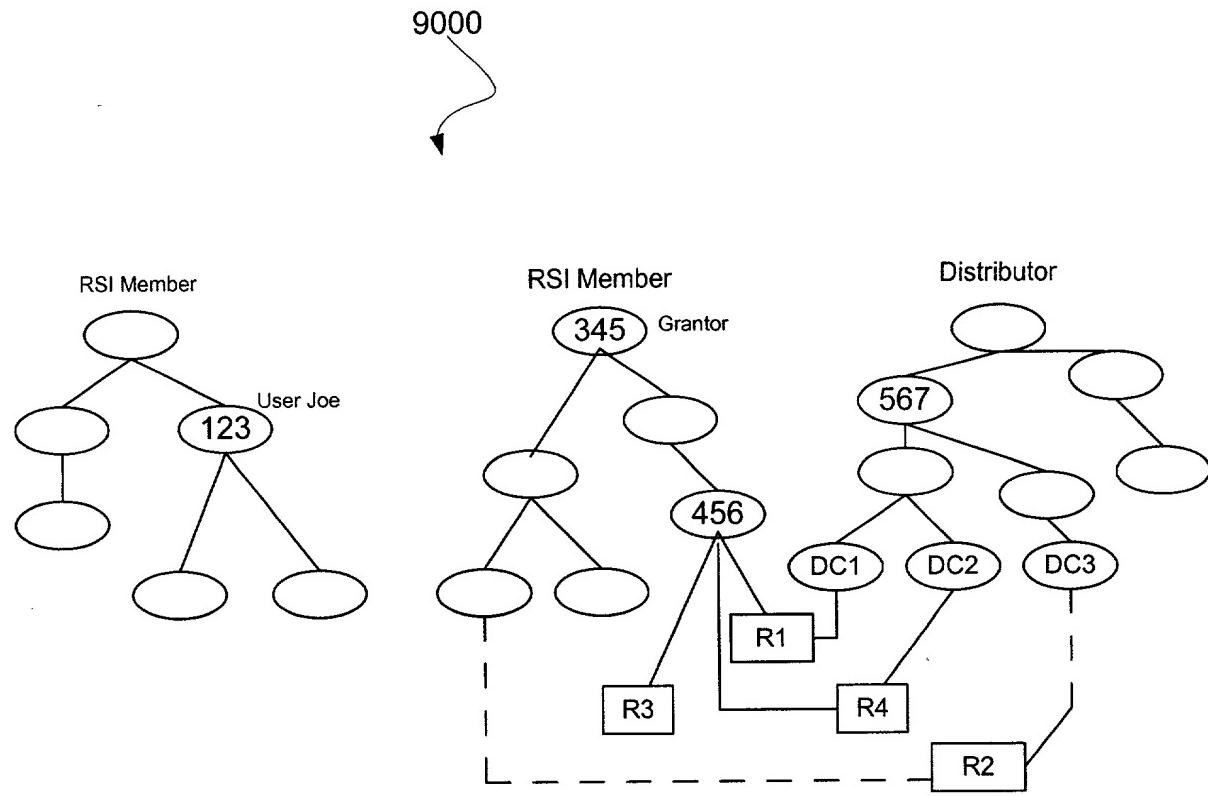


FIG. 90

9100

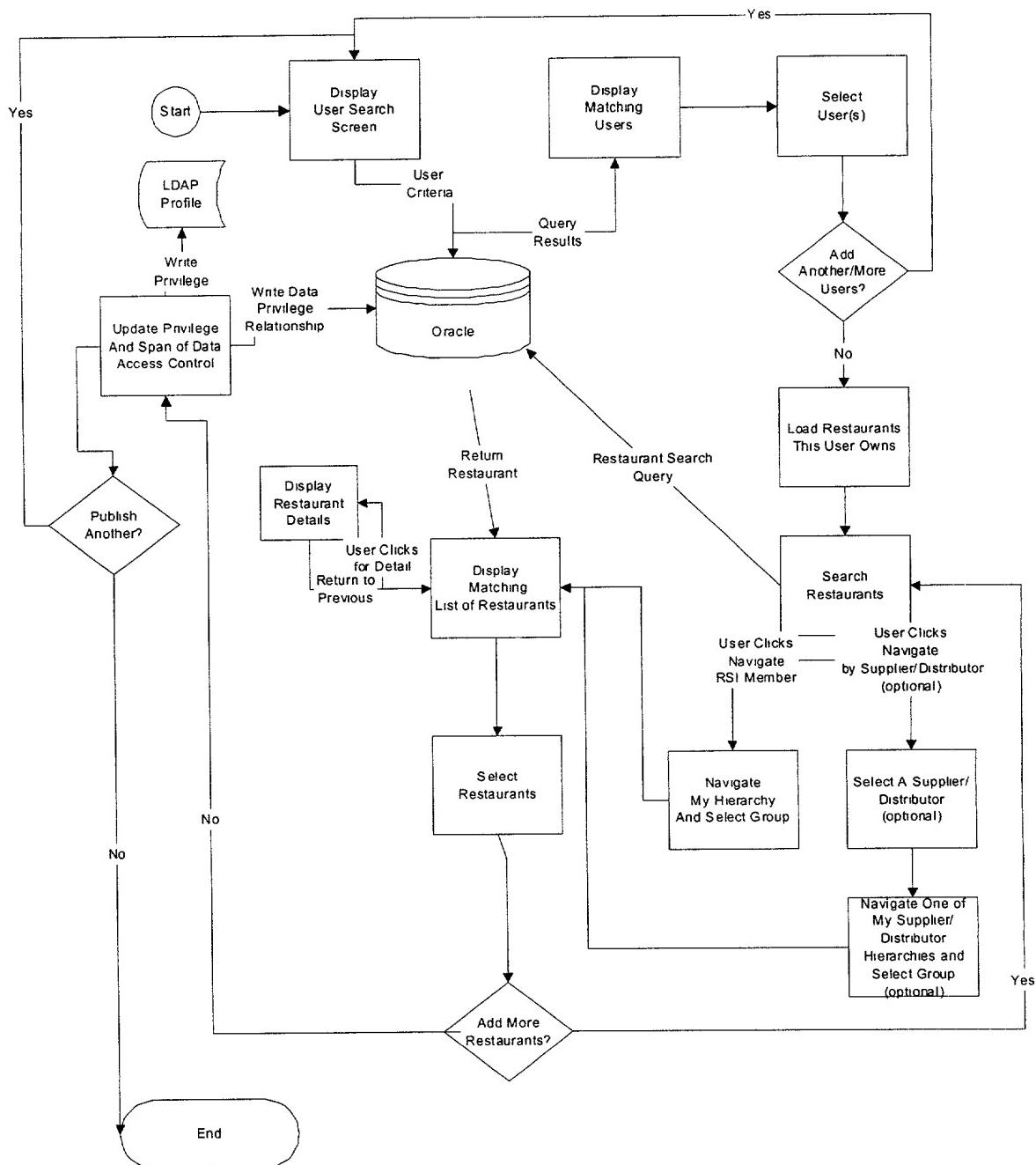


Fig. 91

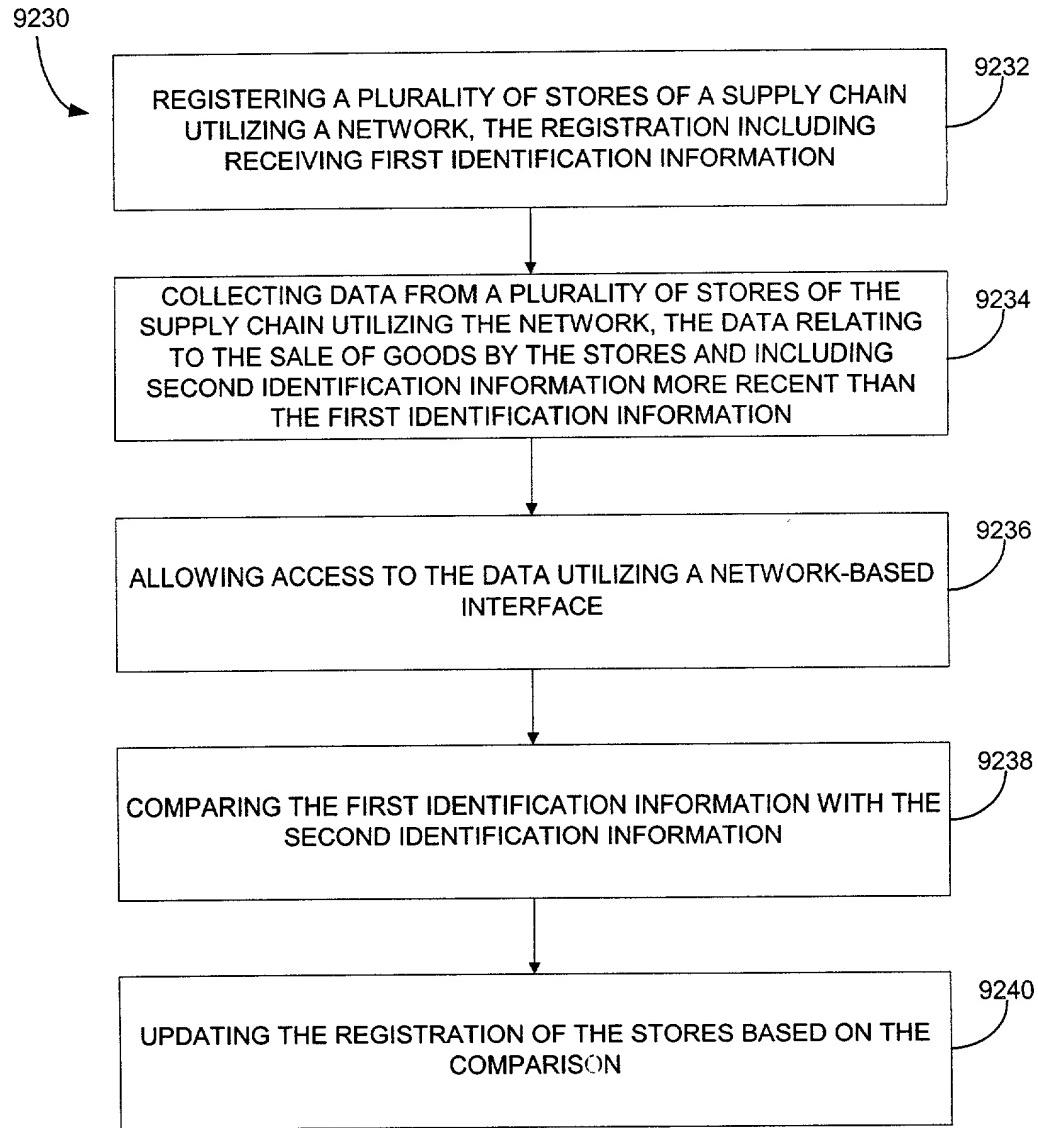


FIG. 92

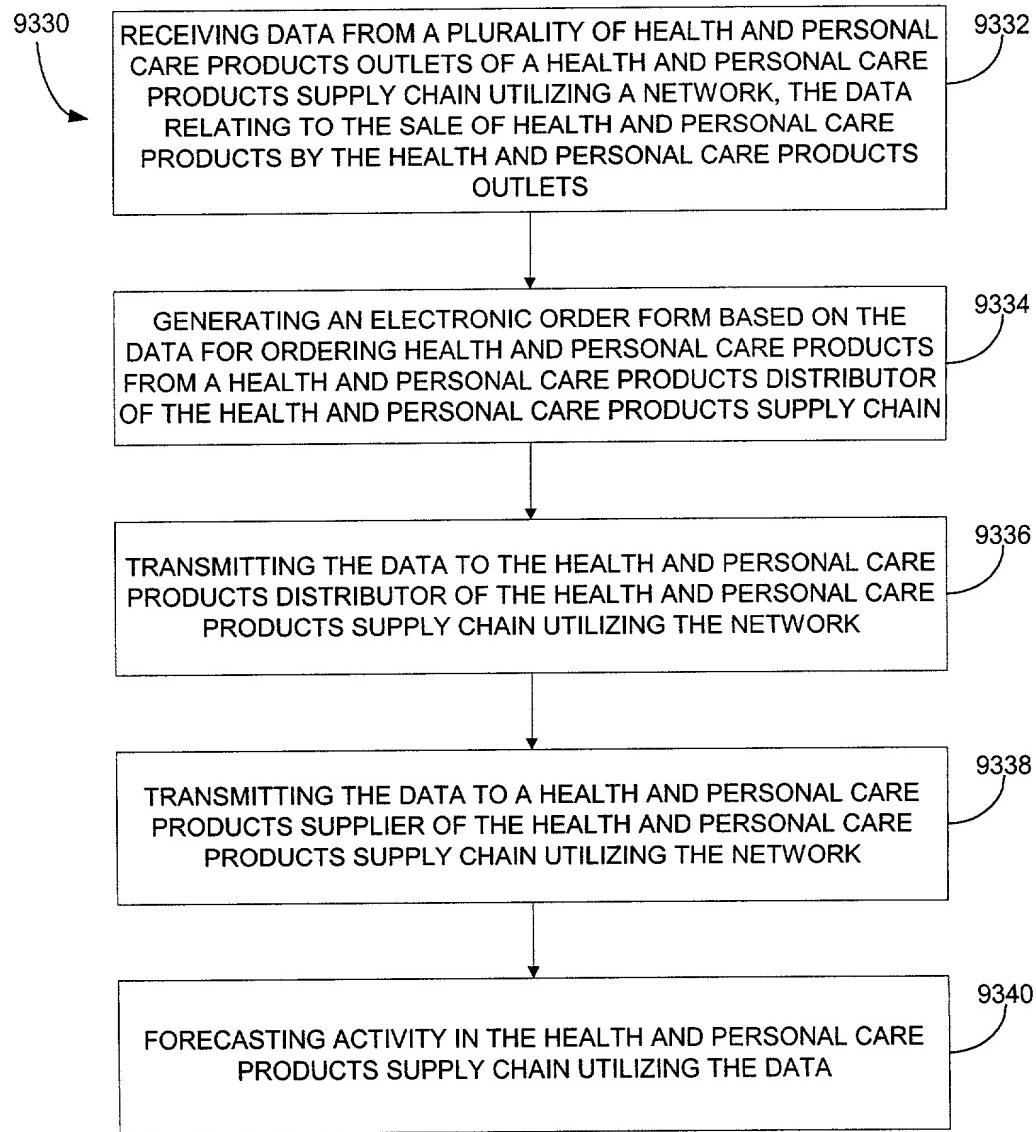


FIG. 93

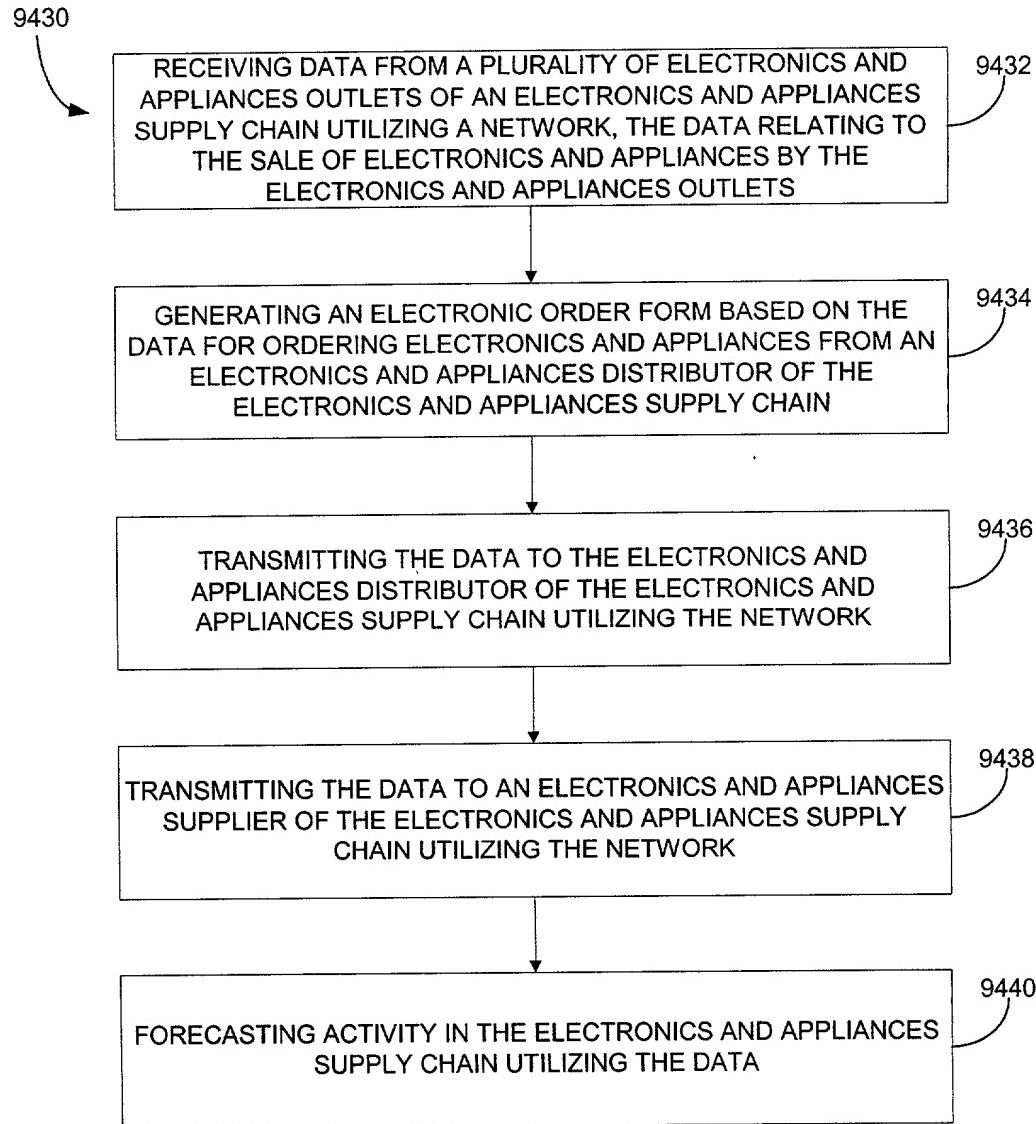


FIG. 94

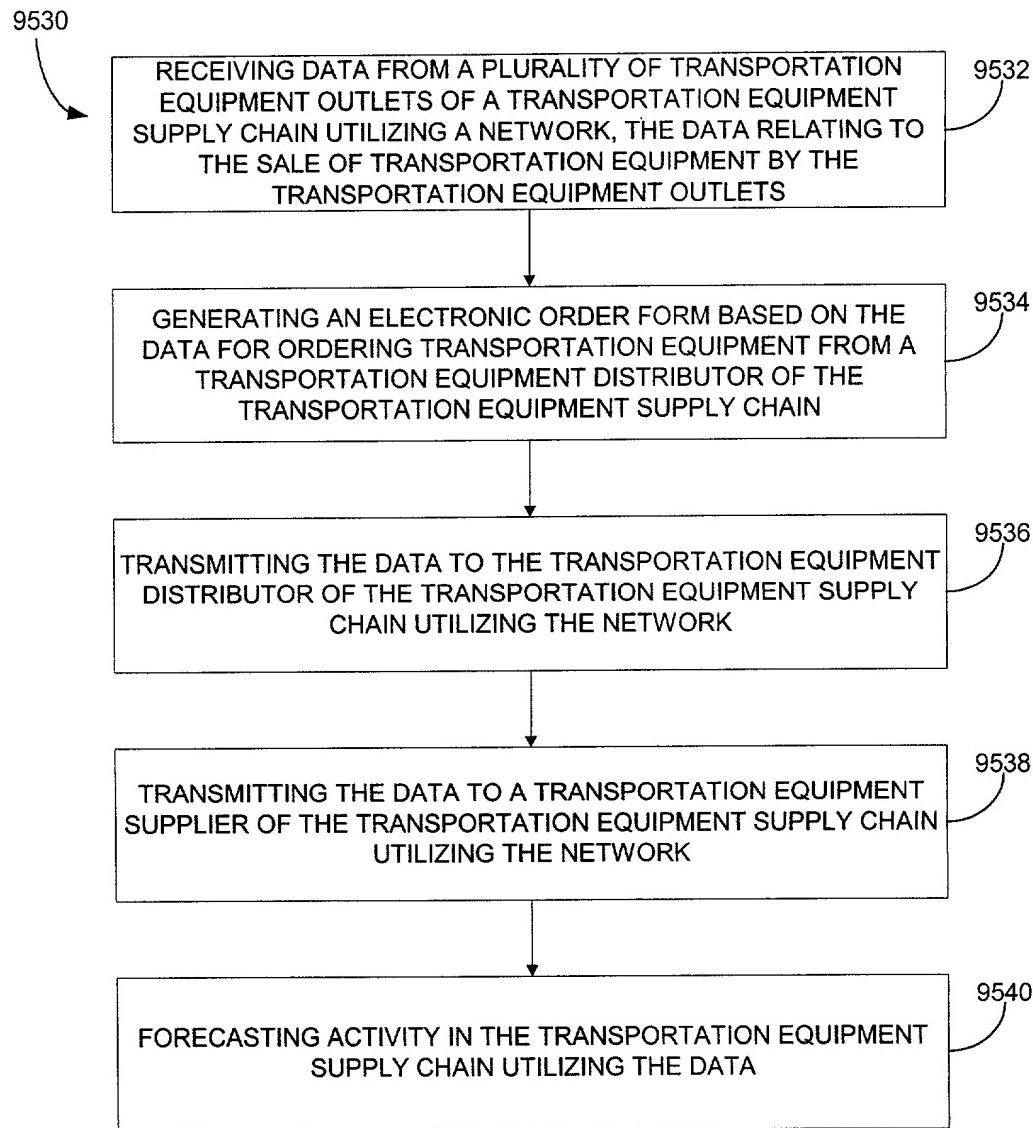


FIG. 95

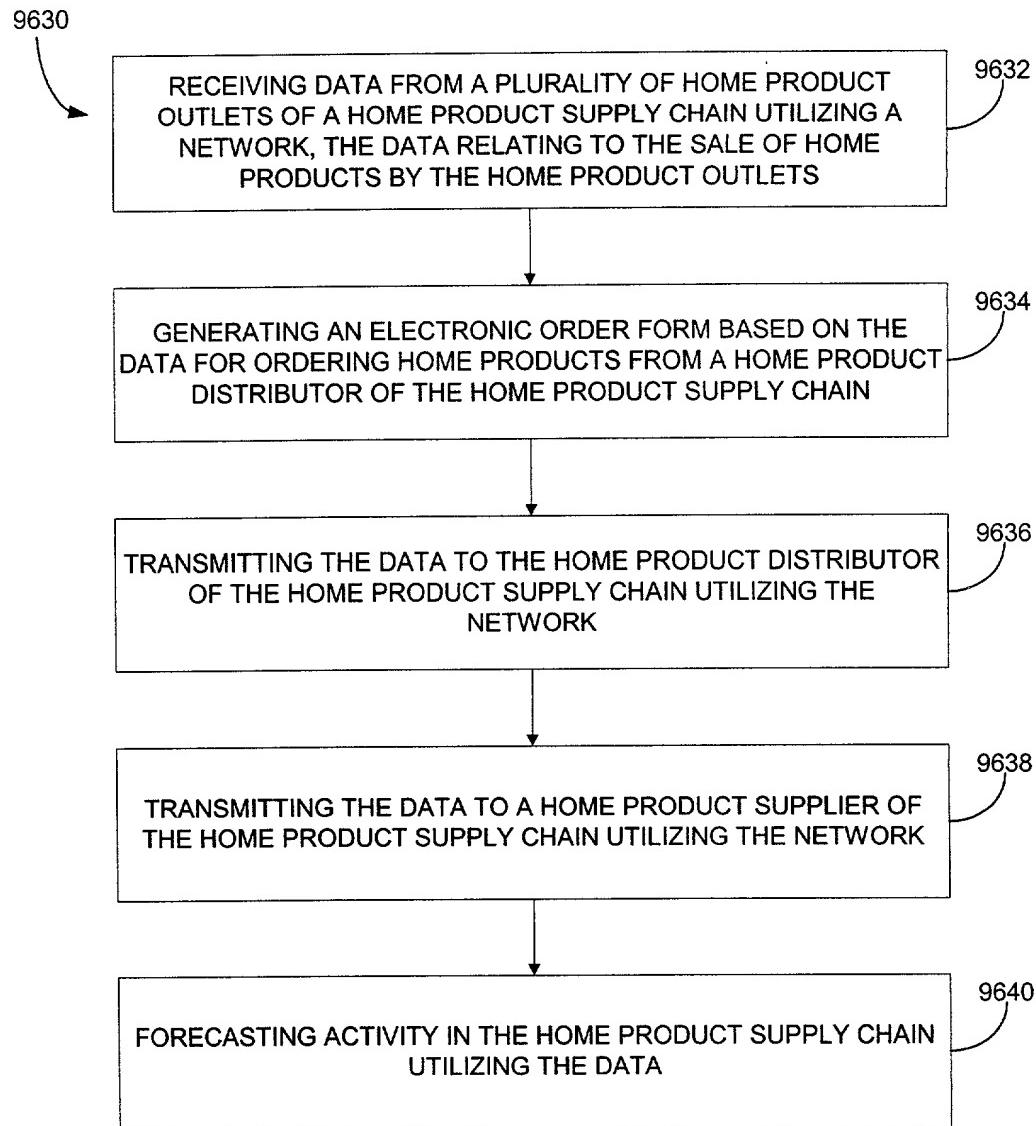


FIG. 96

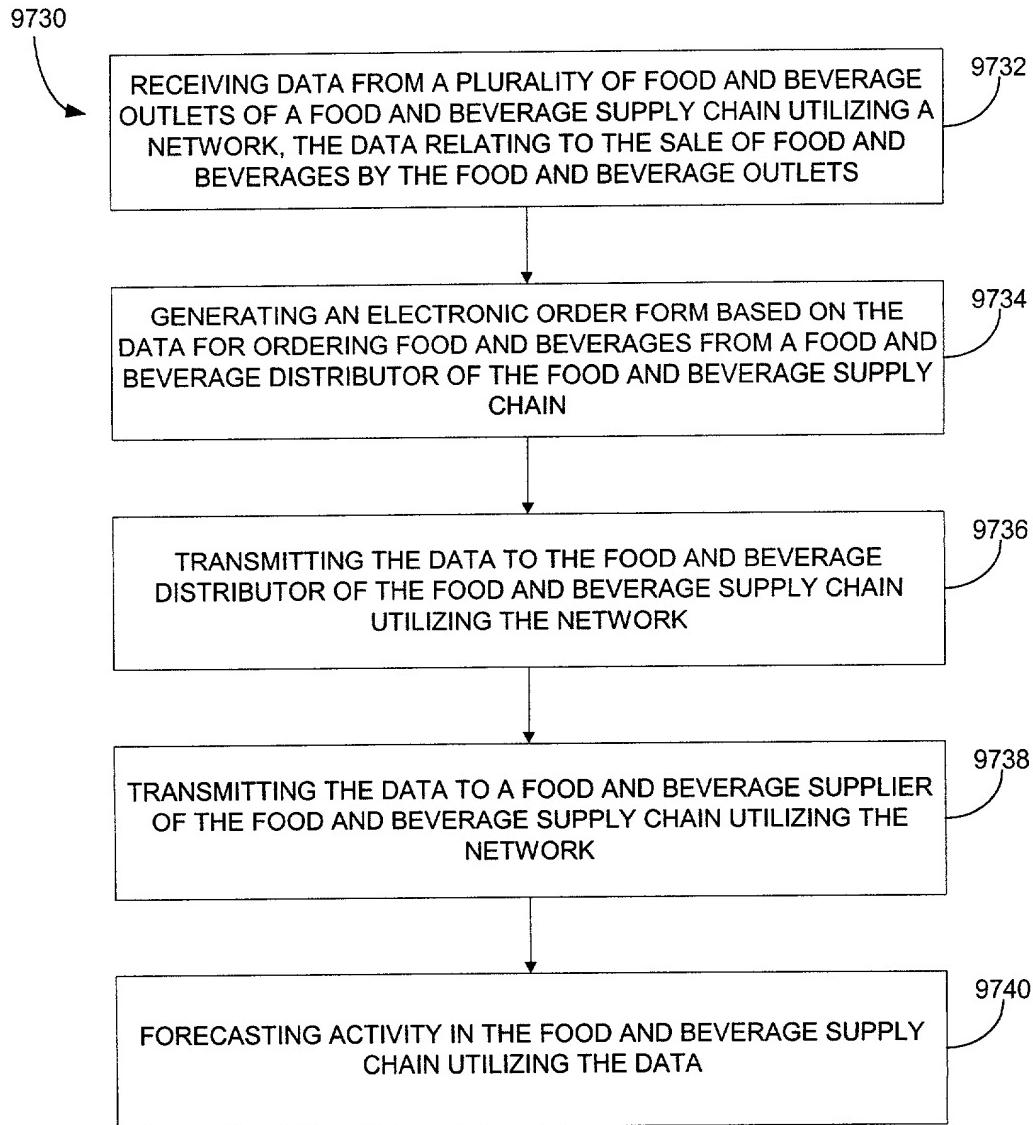


FIG. 97

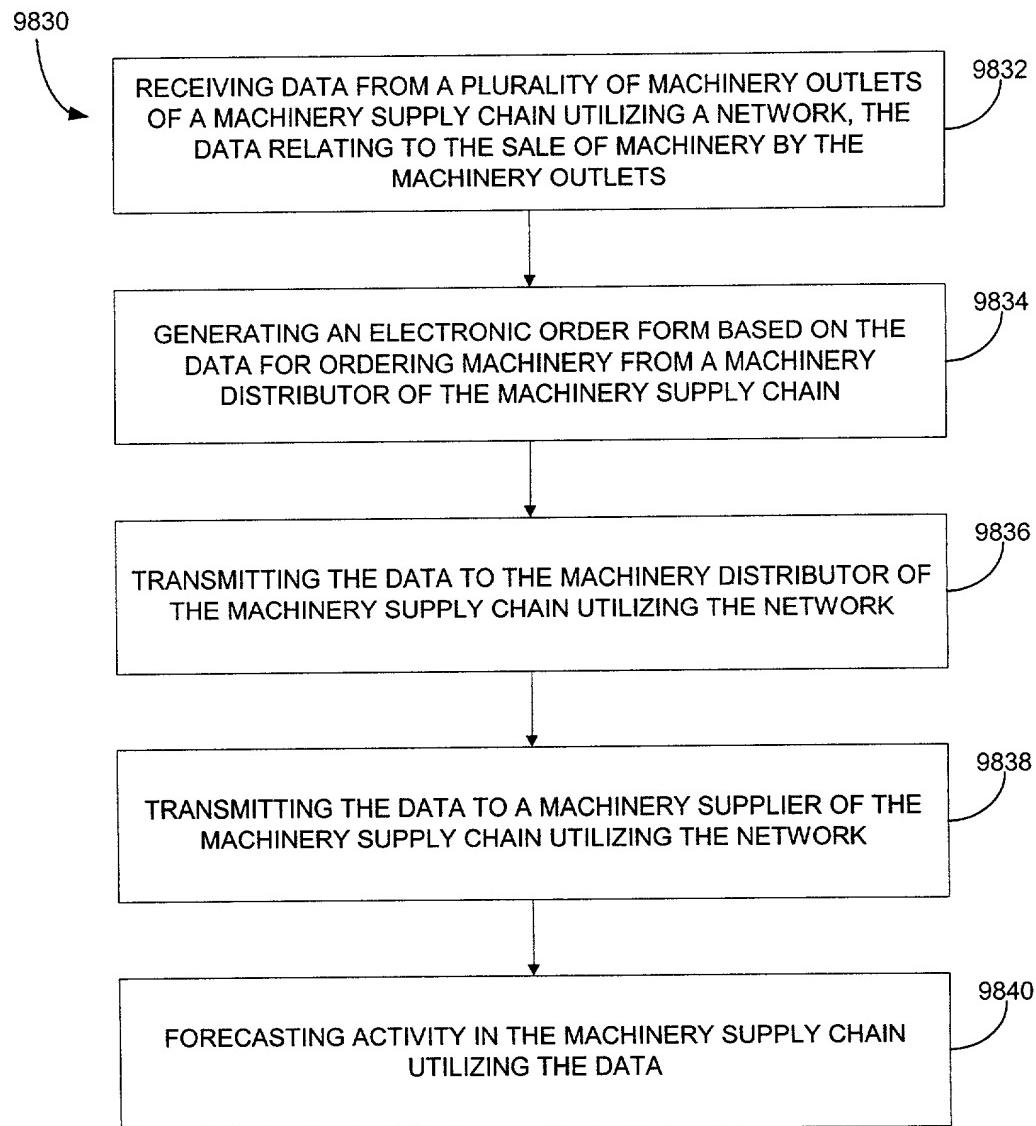


FIG. 98

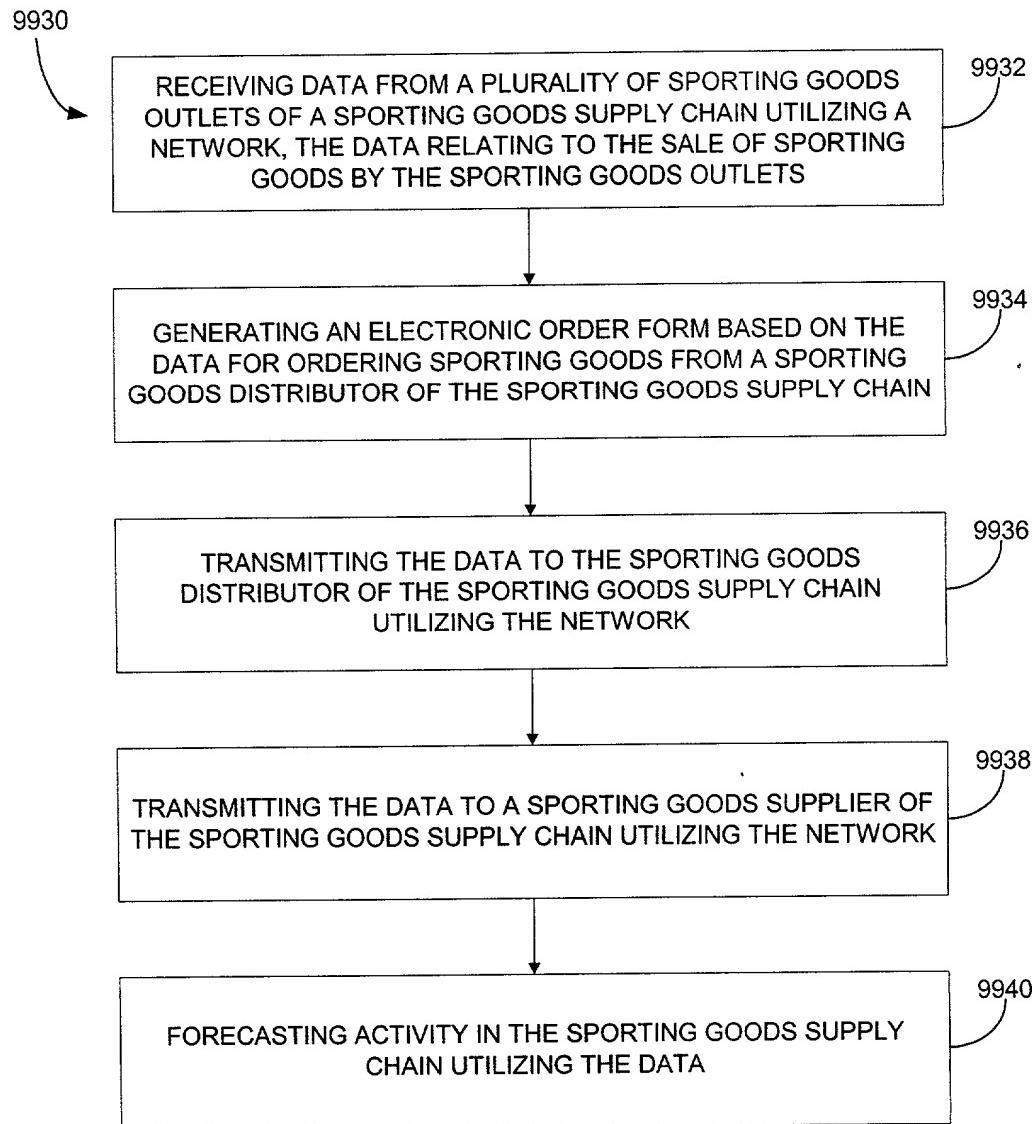


FIG. 99

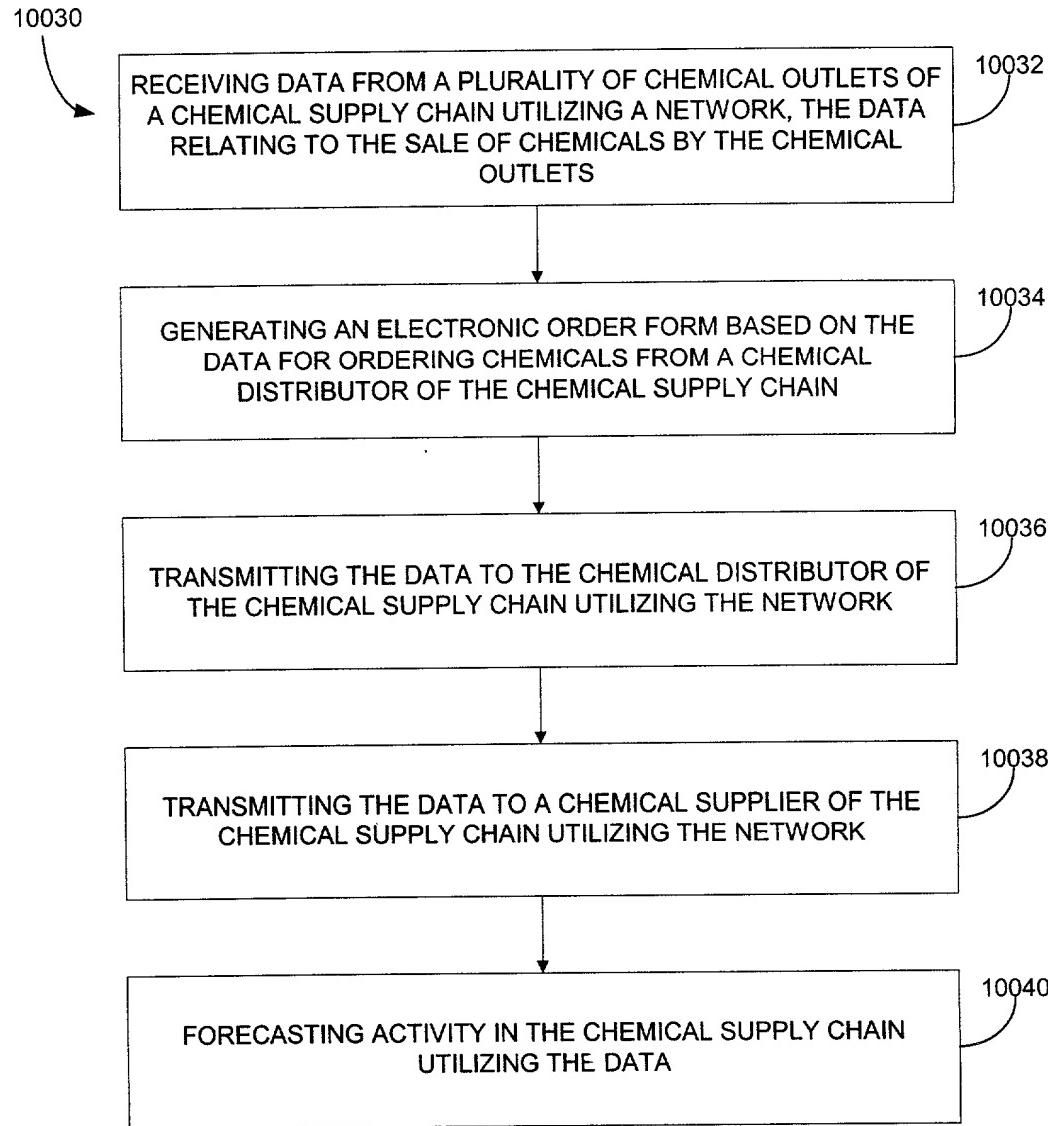


FIG. 100

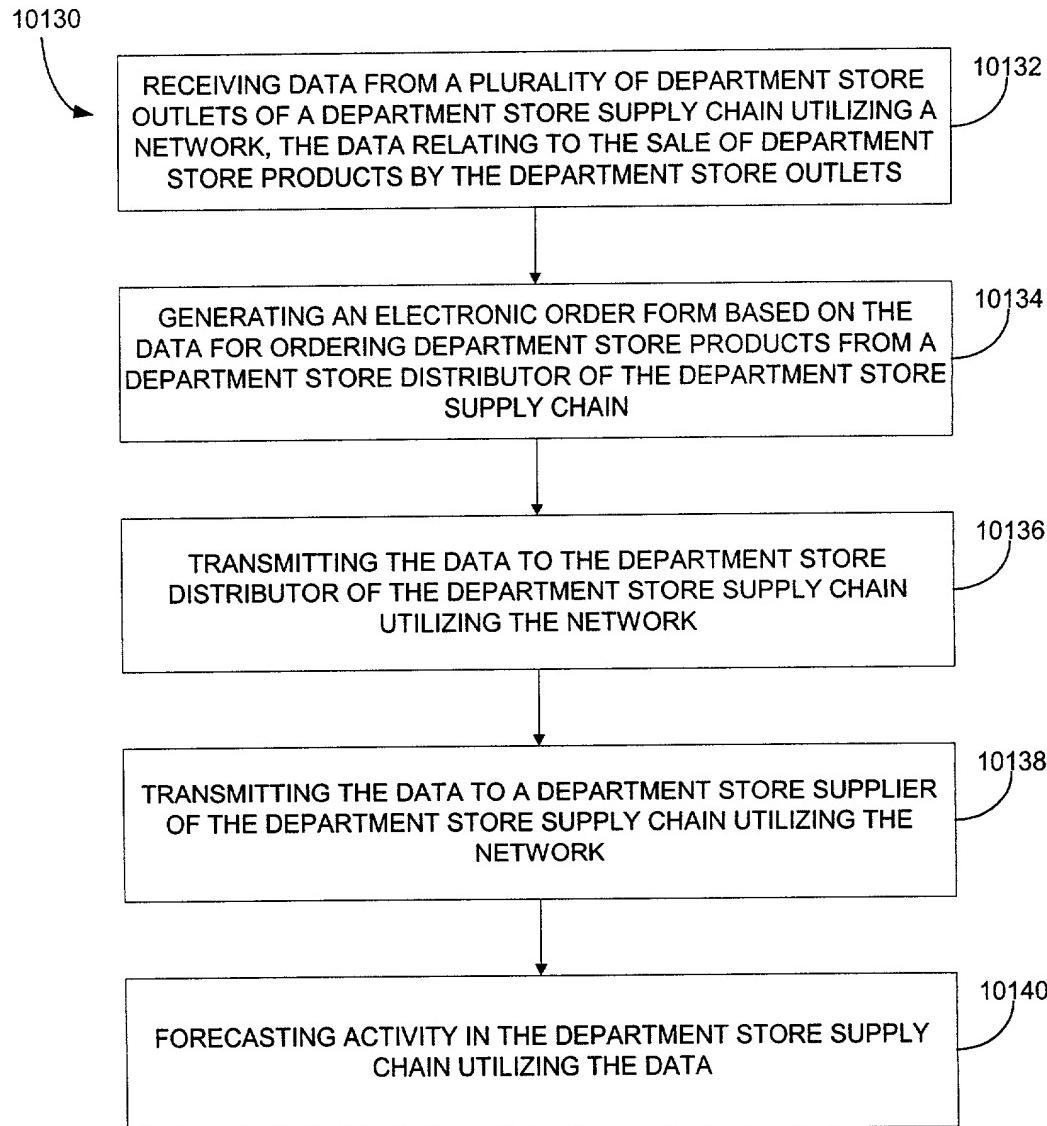


FIG. 101

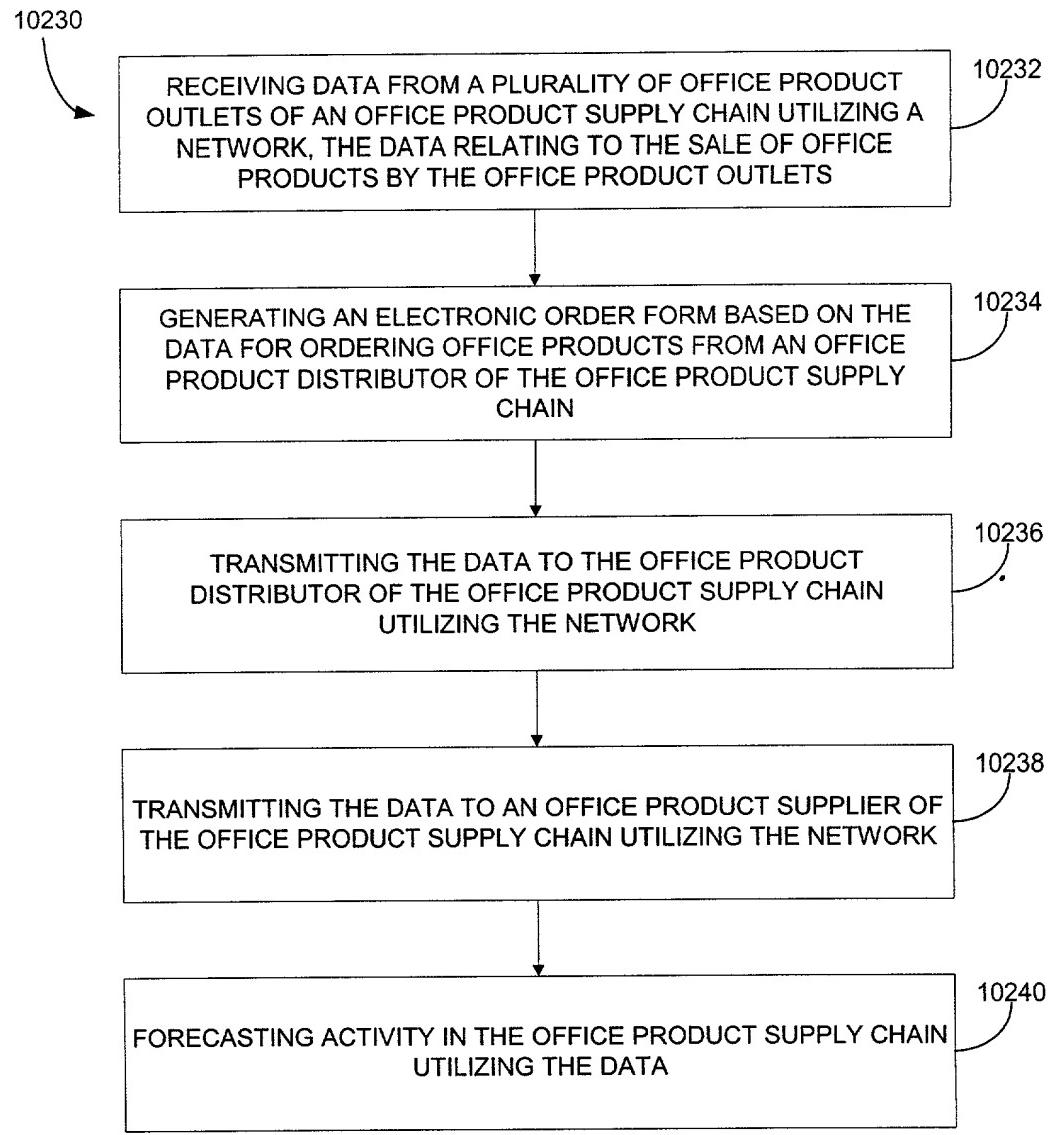


FIG. 102A

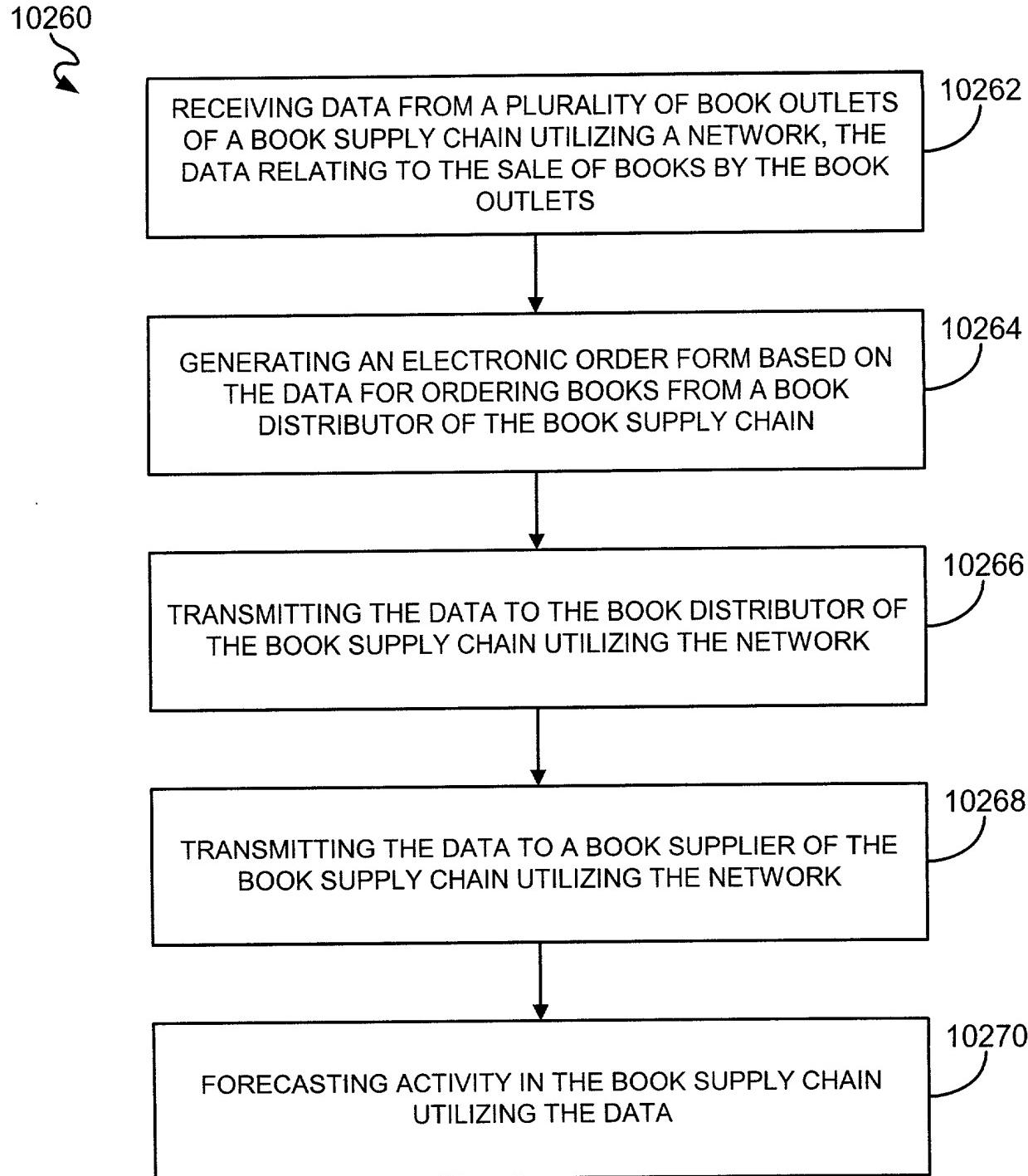


FIG. 102B

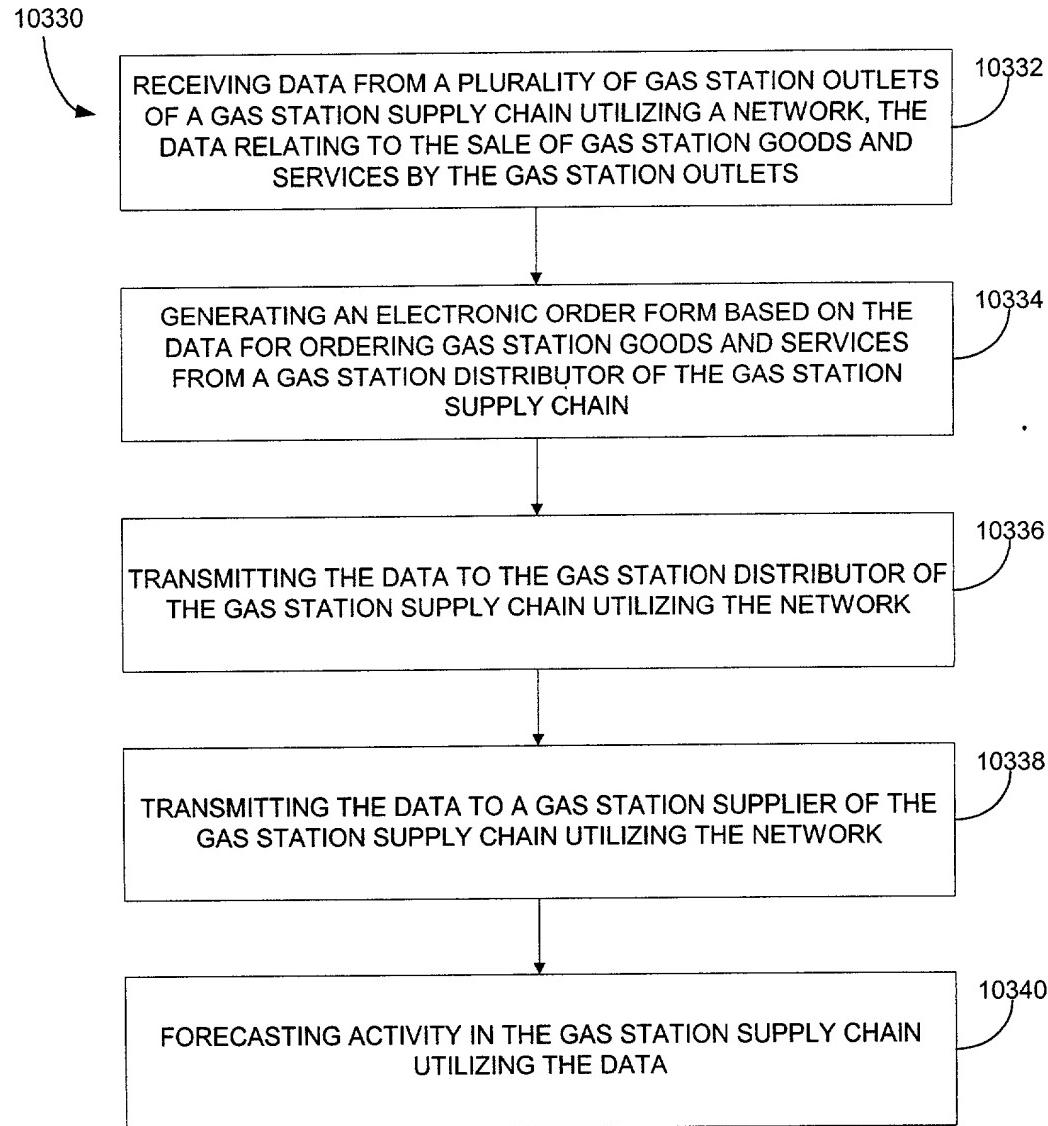


FIG. 103

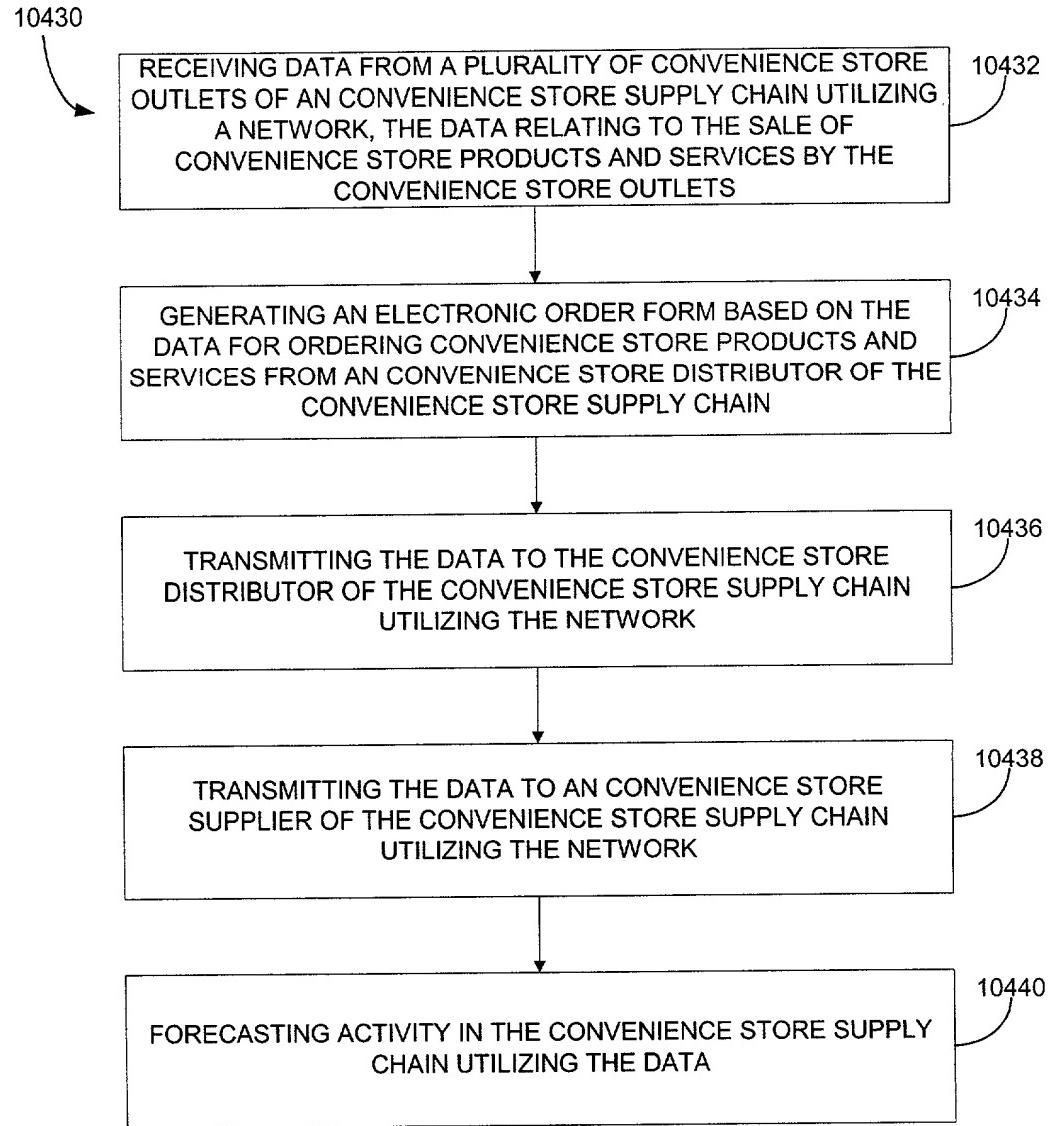


FIG. 104A

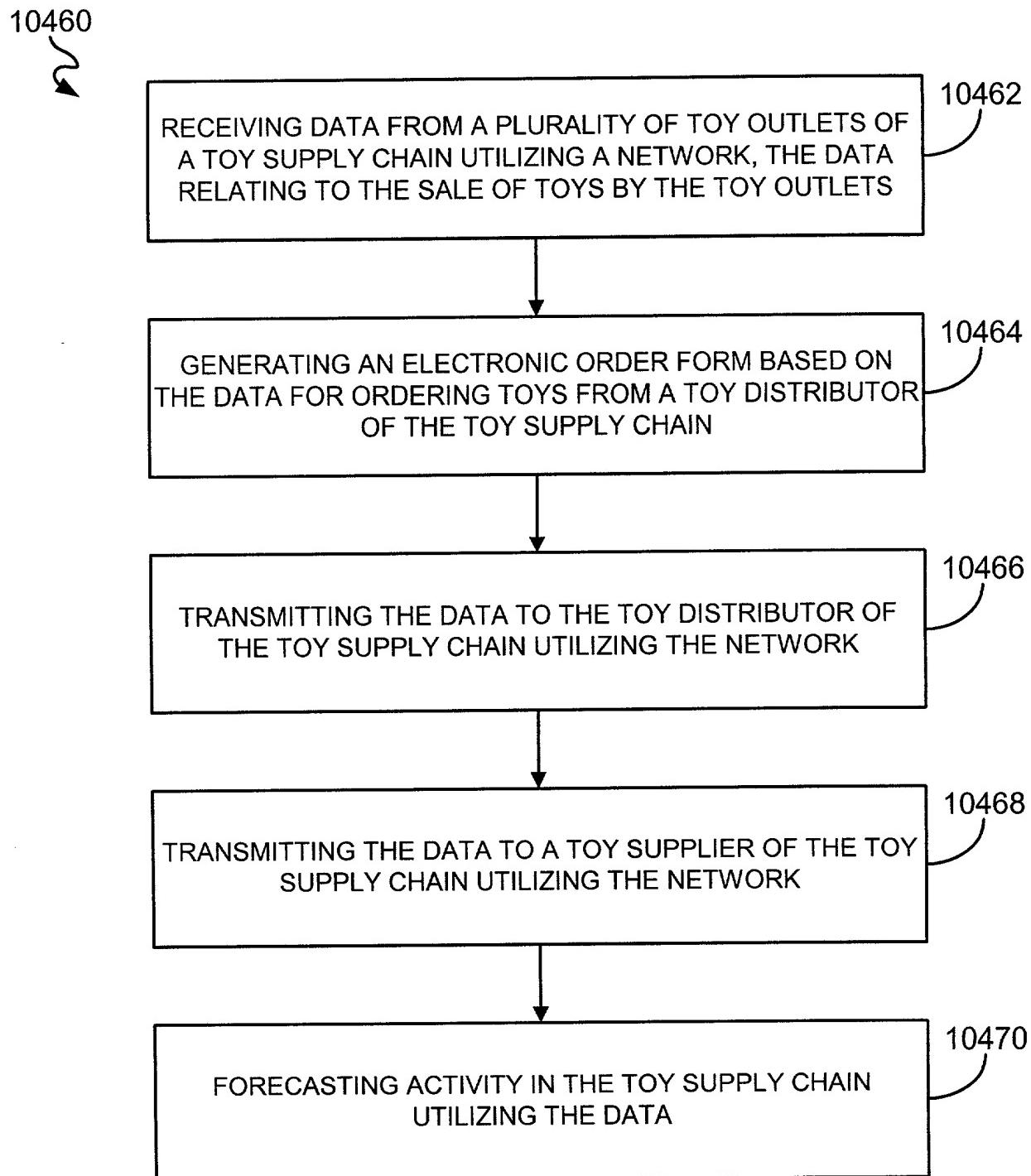


FIG. 104B

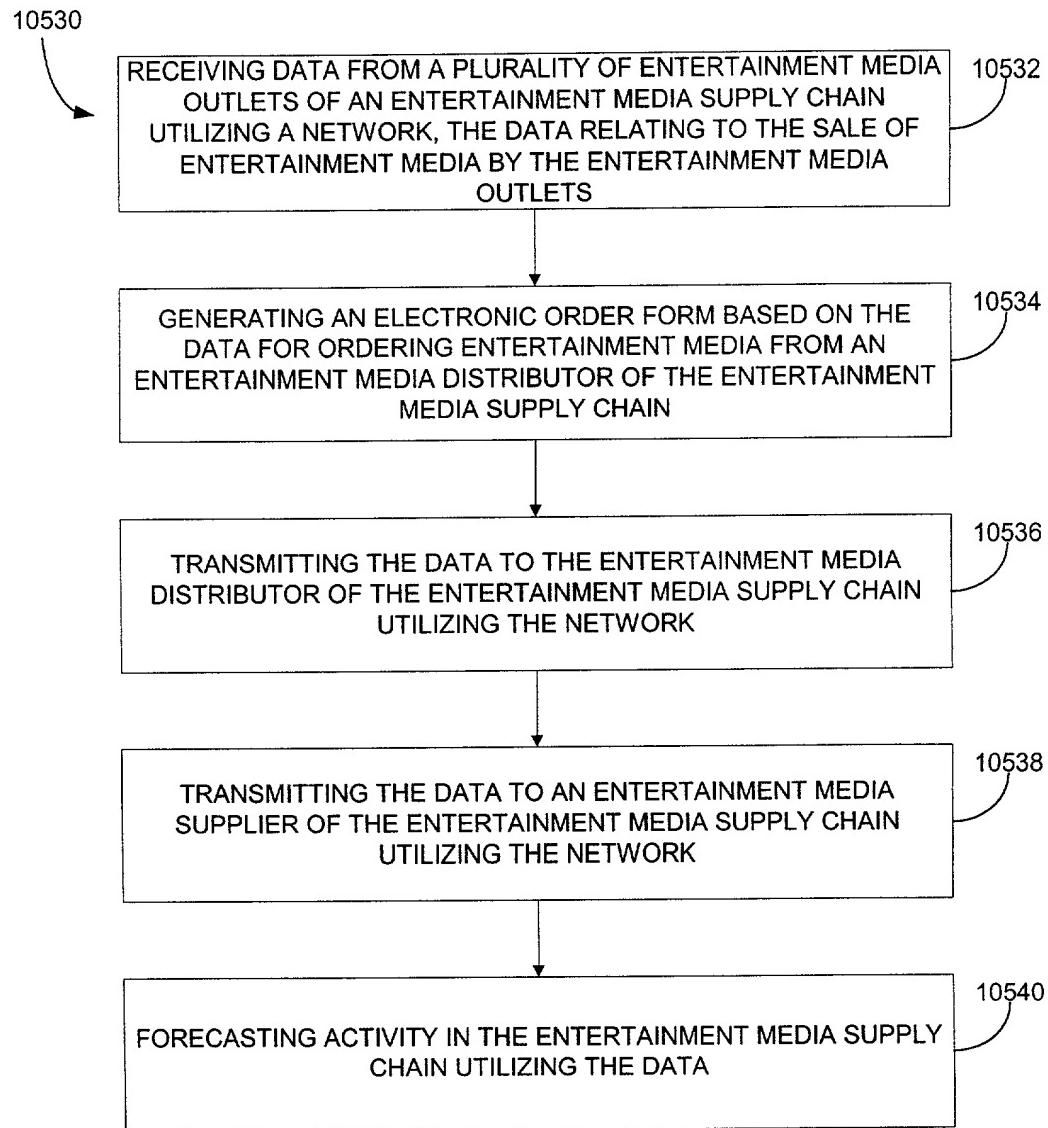


FIG. 105

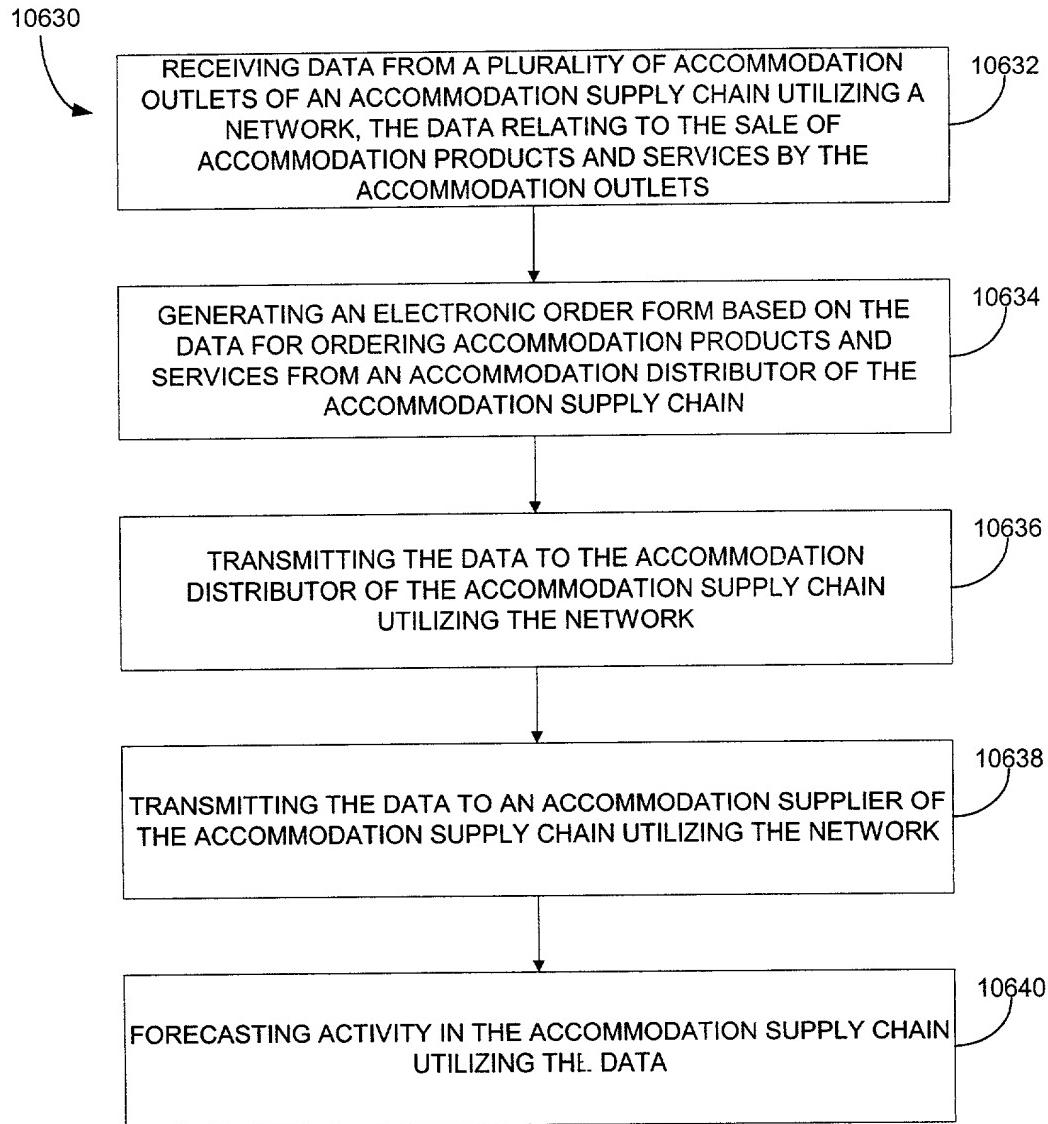


FIG. 106

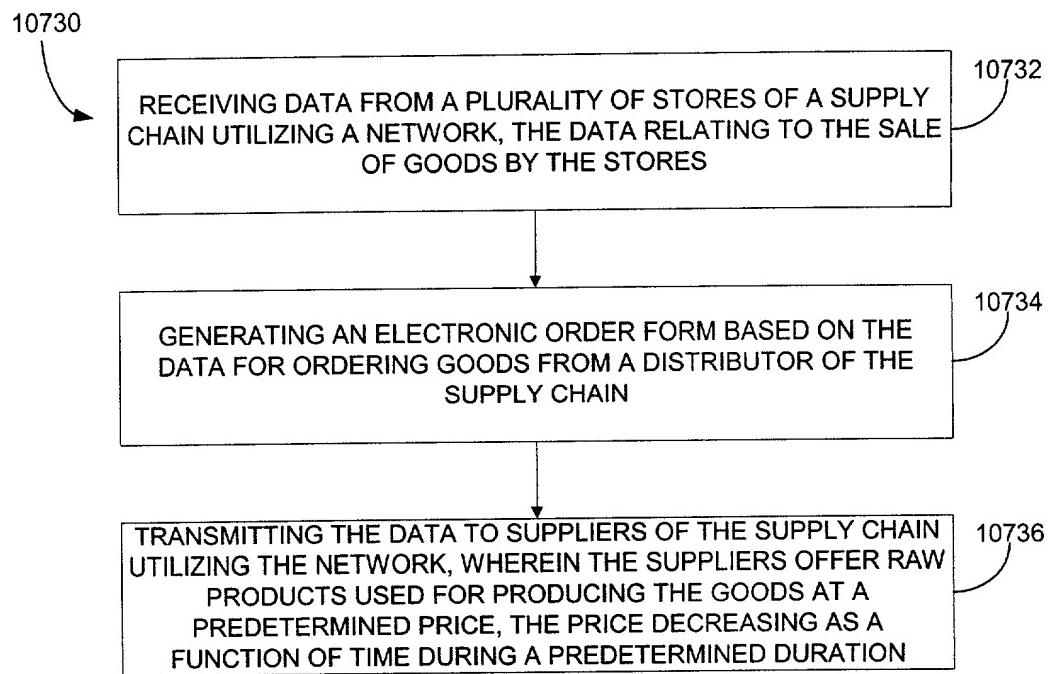


FIG. 107

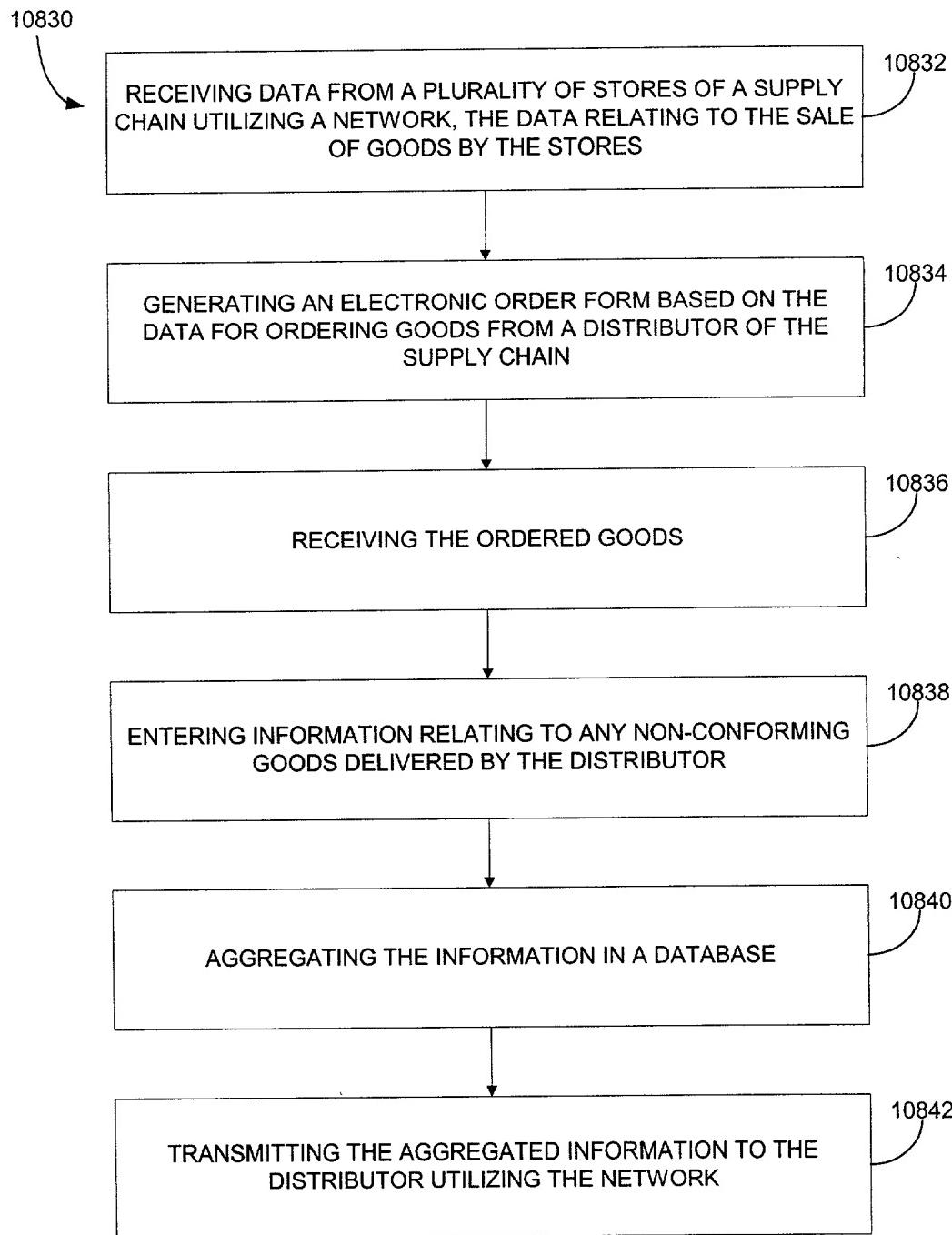


FIG. 108

10900

RECEIVING AN AGREEMENT BETWEEN A PLURALITY OF PARTIES IN A SUPPLY CHAIN

10902

IDENTIFYING A PLURALITY OF TERMS OF THE AGREEMENT

10904

PARSING THE TERMS INTO AT LEAST A PAIR OF GROUPS INCLUDING A FIRST GROUP OF TERMS INCLUDING COMMERCIAL TERMS AND A SECOND GROUP OF TERMS INCLUDING BRAND IDENTITY TERMS, EACH OF THE TERMS OUTLINING A RESPONSIBILITY

10906

ALLOCATING THE RESPONSIBILITIES AMONG THE PARTIES BASED ON THE PARSING

10908

FIG. 109

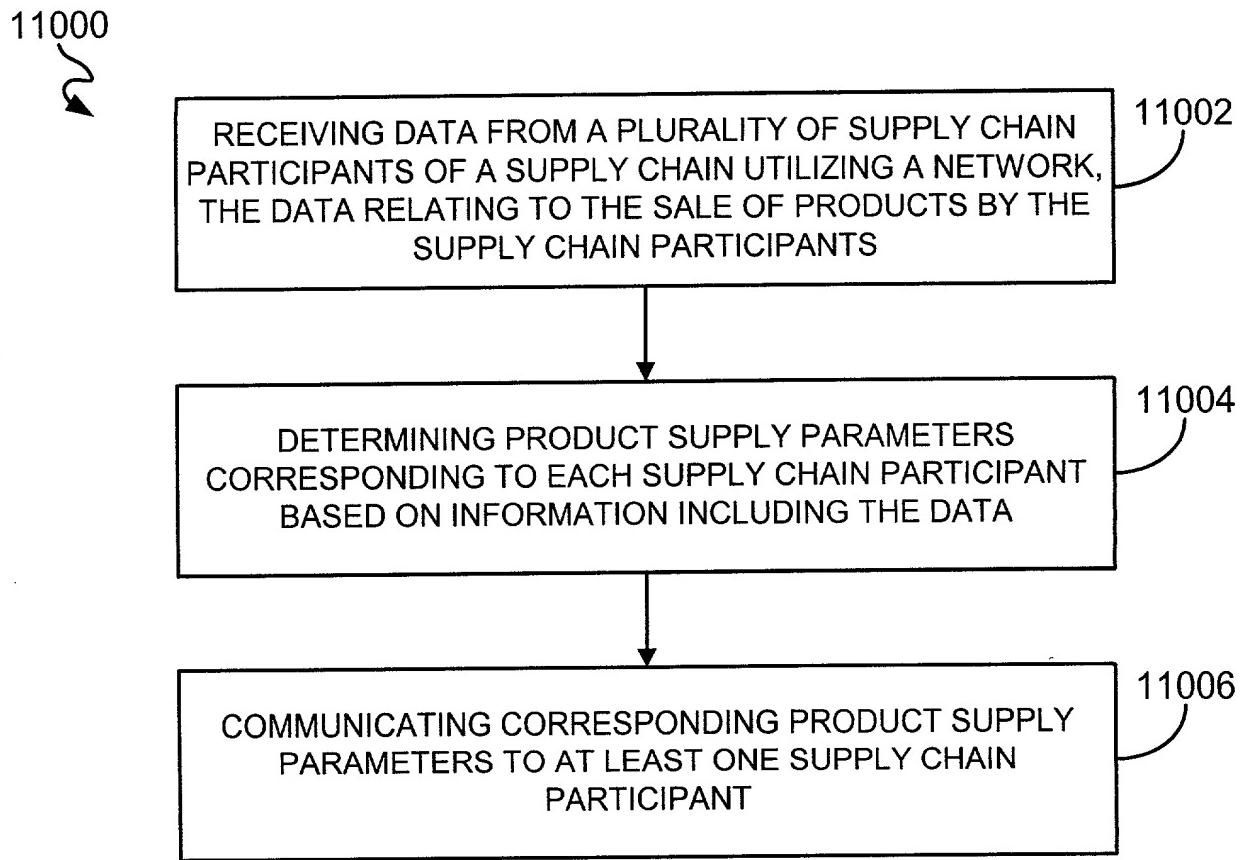


FIG. 110

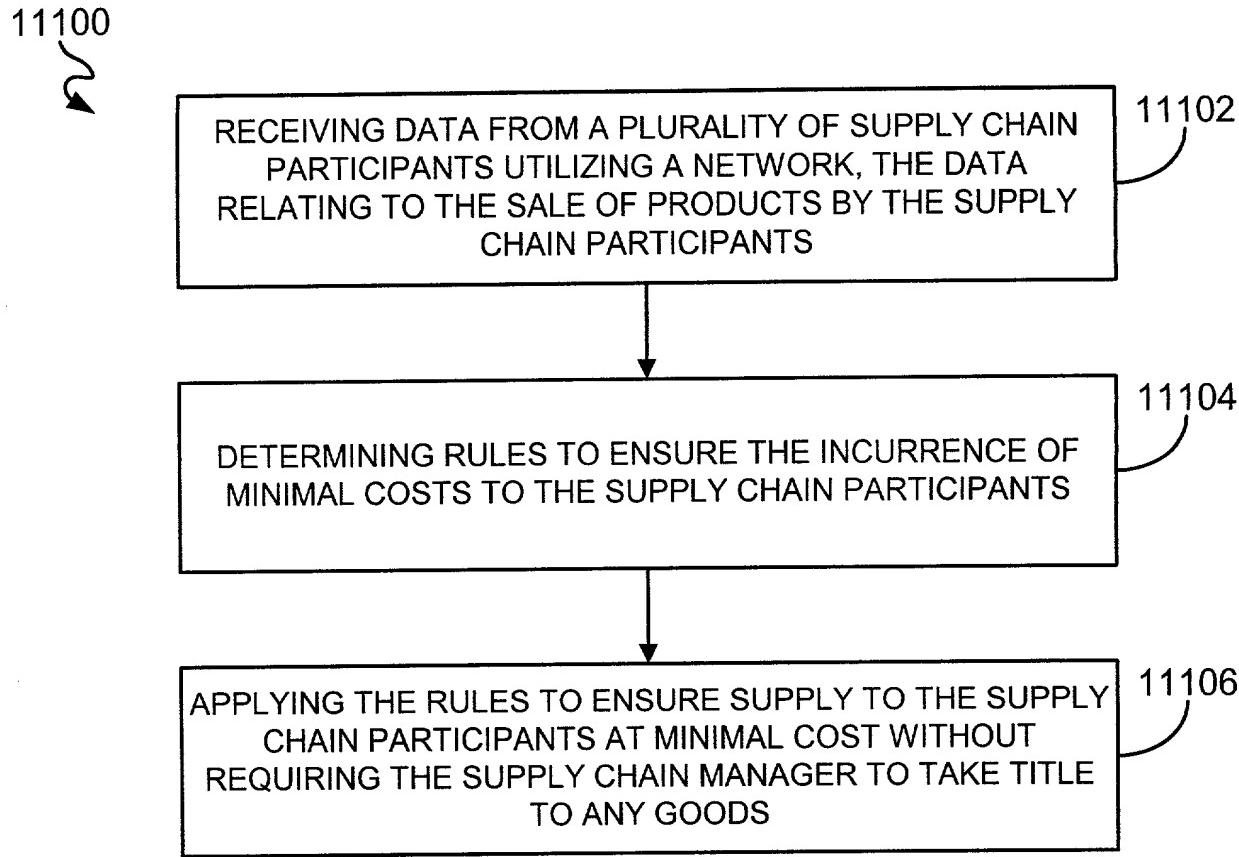


FIG. 111

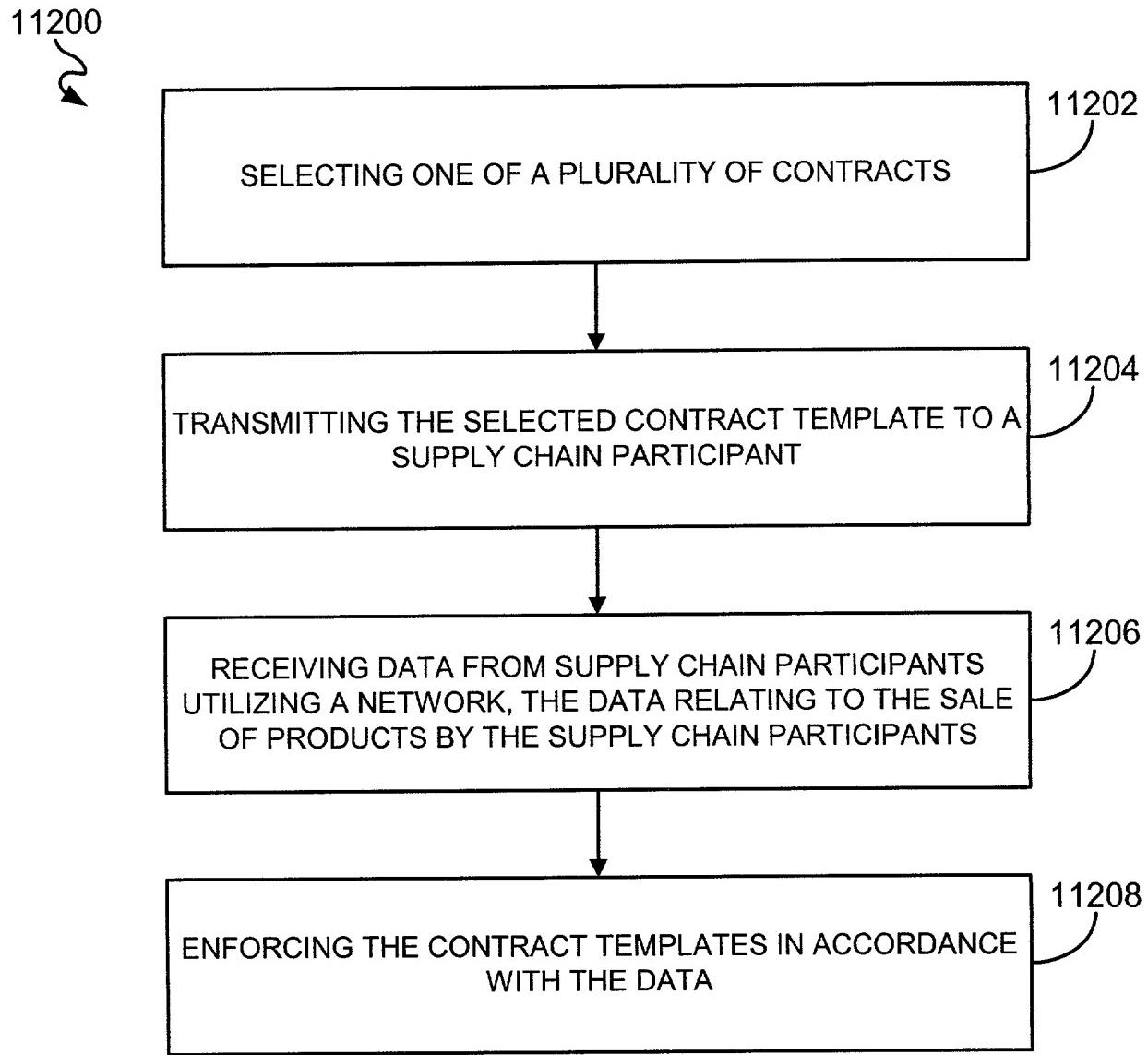


FIG. 112

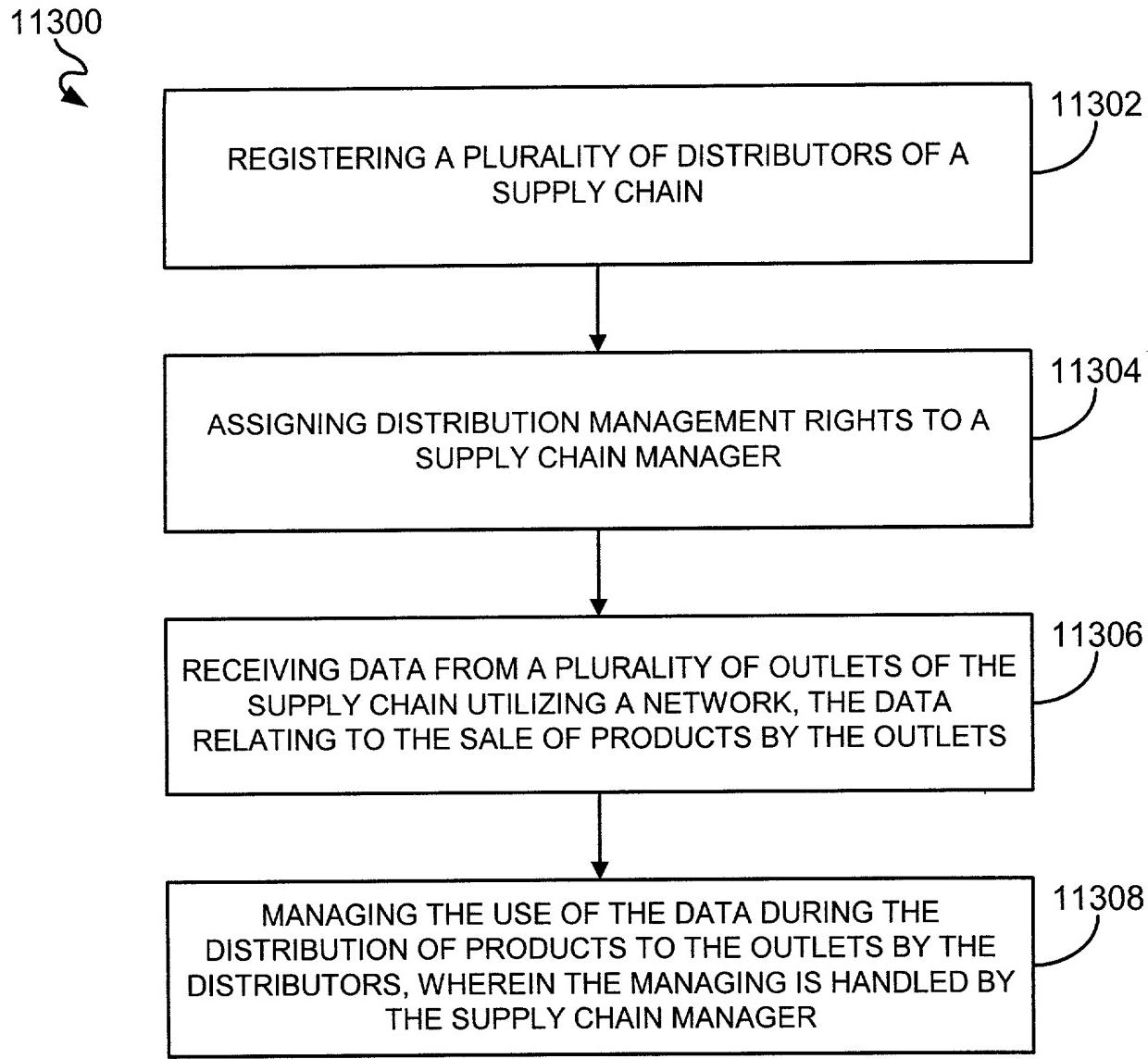


FIG. 113

11400

REGISTERING A PLURALITY OF DISTRIBUTORS OF A SUPPLY CHAIN

ORGANIZING AND ASSIGNING, THROUGH A SUPPLY CHAIN MANAGER, A LOCAL DISTRIBUTION COMMITTEE FOR EACH DISTRIBUTOR

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF THE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

TRANSMITTING THE DATA TO EACH OF THE DISTRIBUTORS VIA THE CORRESPONDING LOCAL DISTRIBUTION COMMITTEE UTILIZING THE NETWORK

11402

11404

11406

11408

FIG. 114

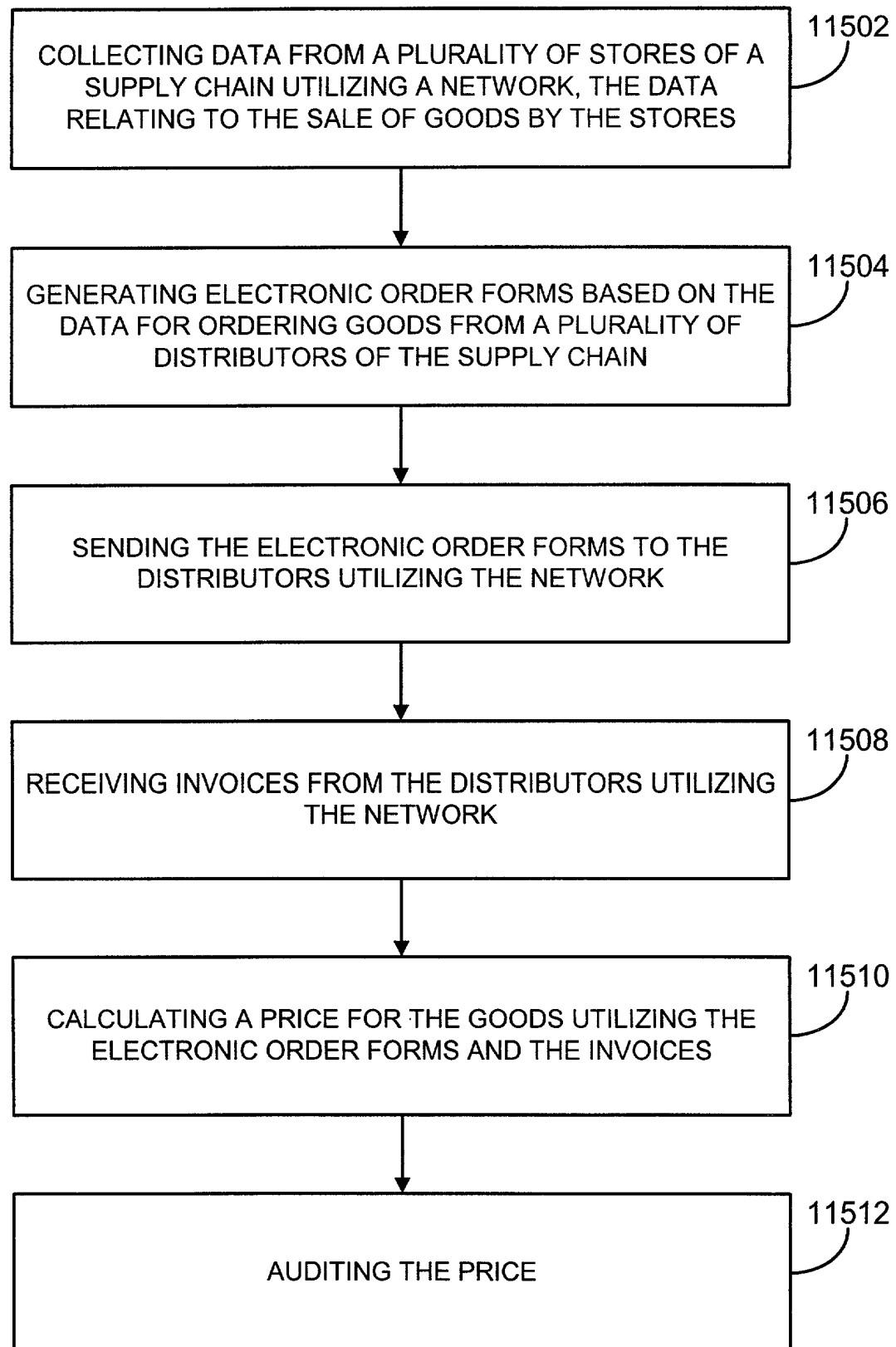


FIG. 115

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11602

11604

11606

11608

11610

11612

FIG. 116

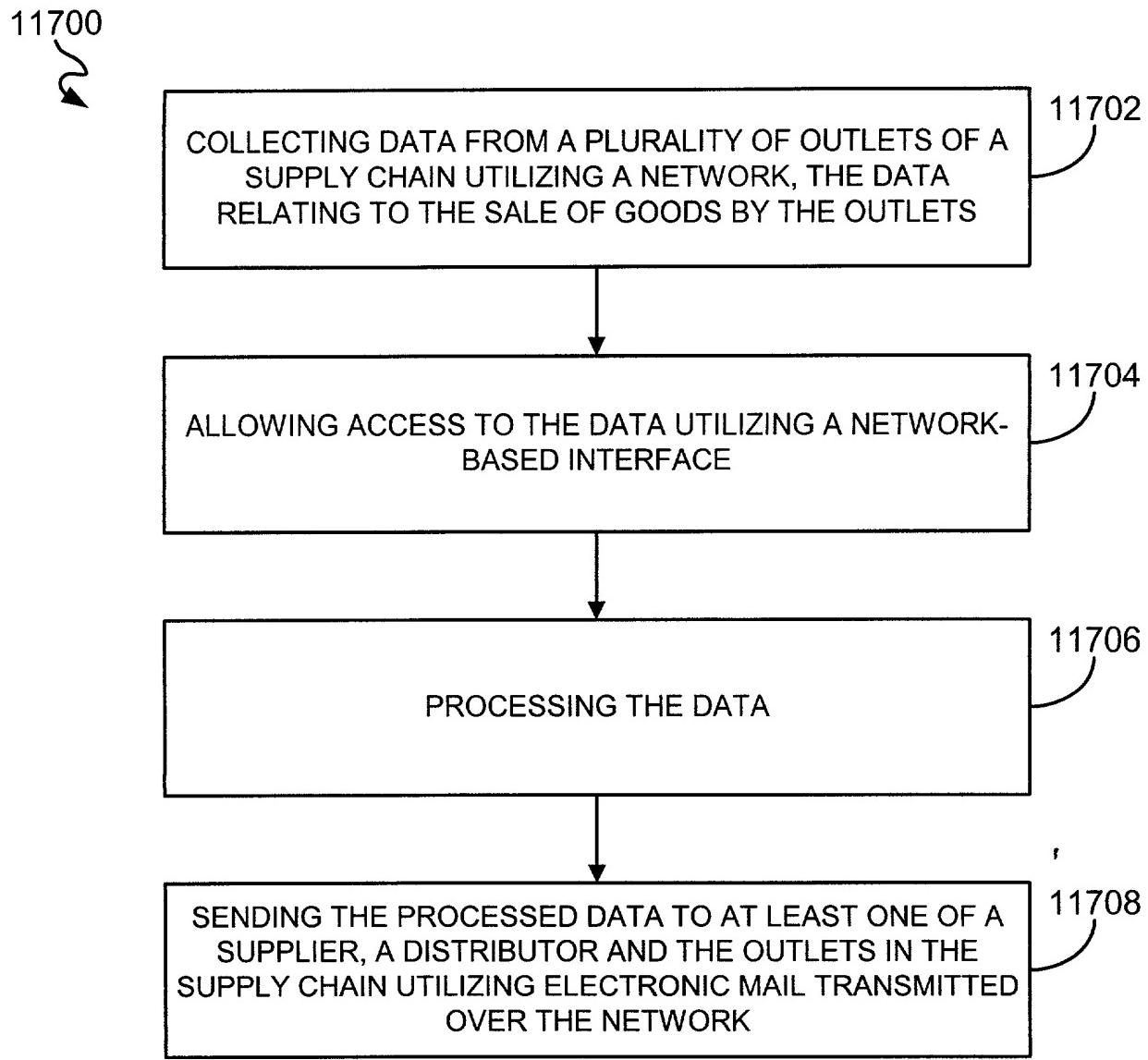


FIG. 117

11800

NEGOTIATING AN AGREEMENT WITH A SUPPLIER OF A
SUPPLY CHAIN THAT SETS A FIRST PRICE FOR A
PREDETERMINED PRODUCT

11802

ORDERING THE PREDETERMINED PRODUCT FROM THE
SUPPLIER BY A PURCHASING SUPPLY CHAIN PARTICIPANT

11804

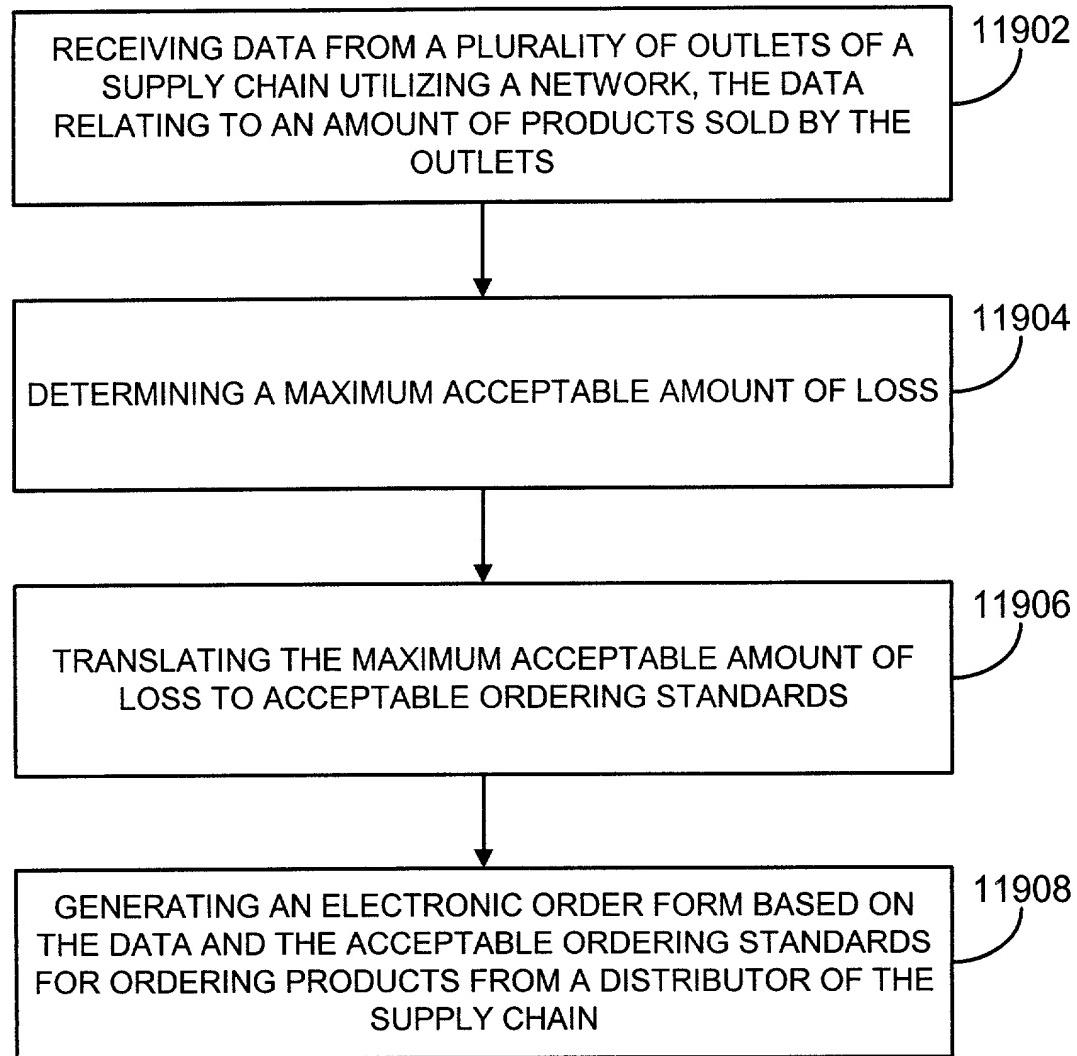
COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN
PARTICIPANTS UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN
PARTICIPANTS

11806

RECEIVING AN INVOICE FROM THE SUPPLIER BY THE
PURCHASING SUPPLY CHAIN PARTICIPANT, WHEREIN THE
INVOICE REFLECTS A SECOND PRICE FOR THE
PREDETERMINED PRODUCT WHICH IS DIFFERENT FROM
THE FIRST PRICE

11808

FIG. 118

**FIG. 119**

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER FORMS INDICATE AN AMOUNT OF THE PRODUCTS ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

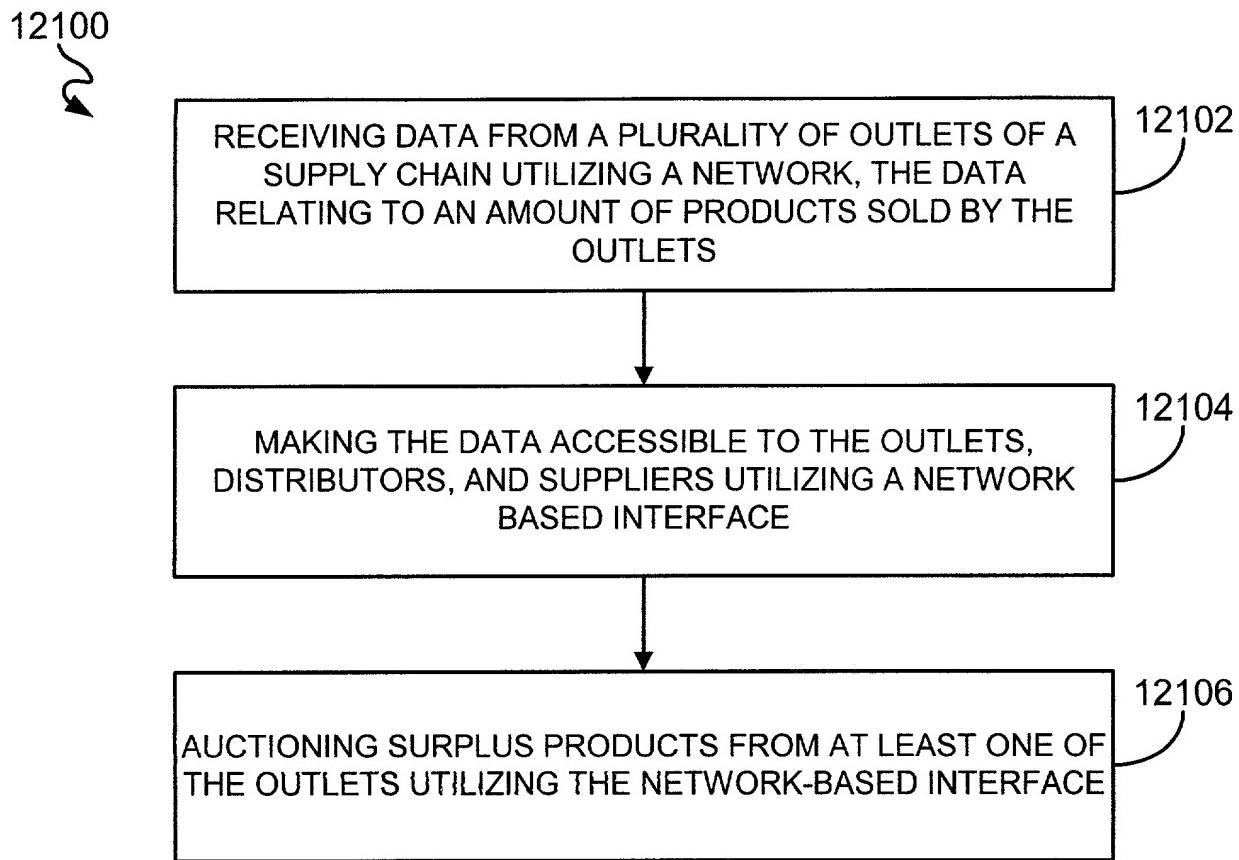


FIG. 121

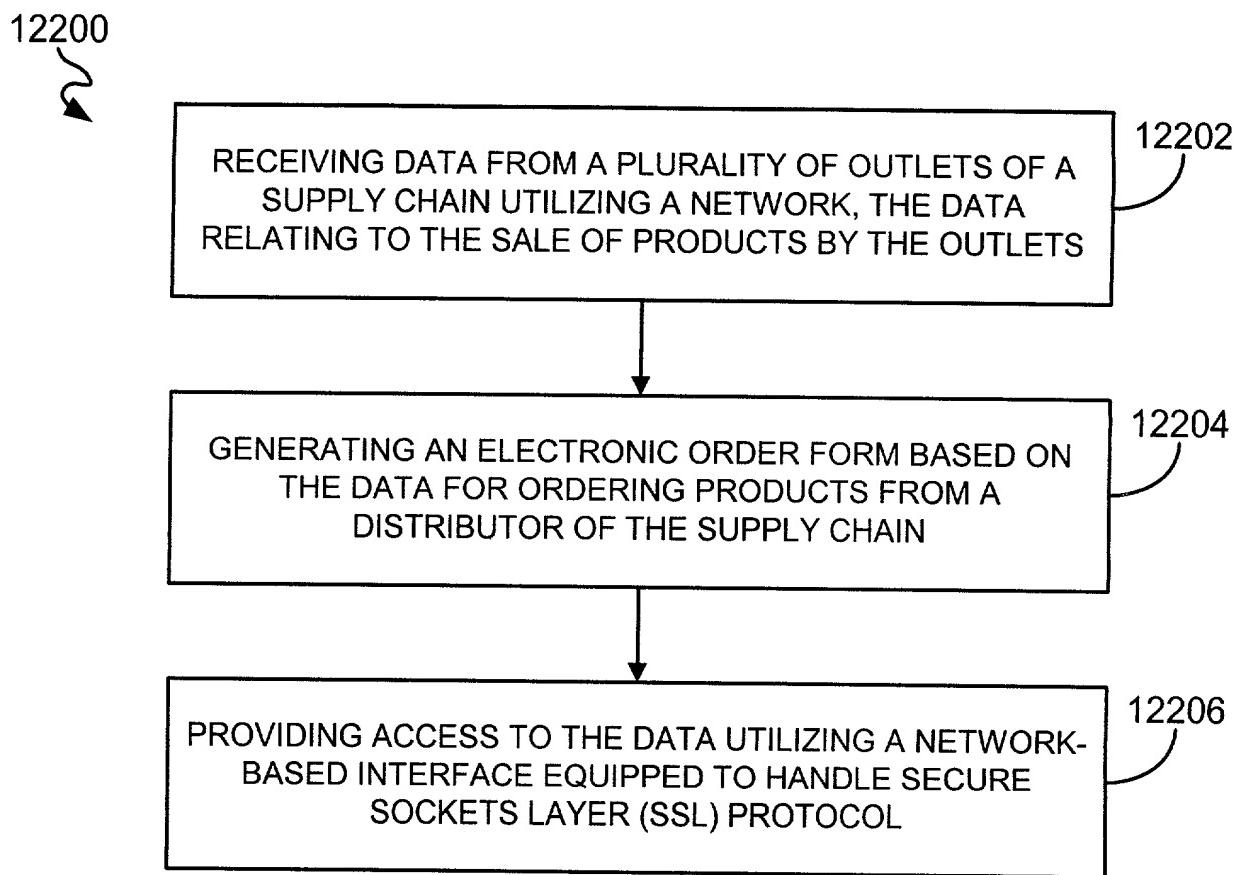


FIG. 122

12300

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12302

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING PRODUCTS FROM A
DISTRIBUTOR OF THE SUPPLY CHAIN

12304

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

12306

FIG. 123

12400

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12402

GENERATING A CALENDAR OF EVENTS

12404

ALLOWING ACCESS TO THE CALENDAR OF EVENTS
UTILIZING A NETWORK-BASED INTERFACE

12406

FIG. 124

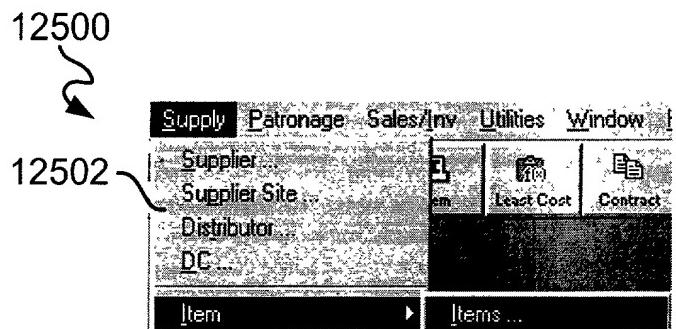


FIG. 125

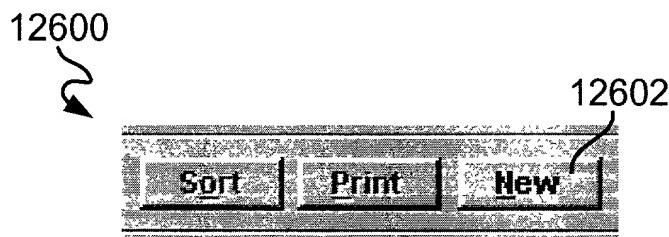


FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code: Active

Item Rank:

FIG. 127

12800
↗

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

12900



FIG. 129

13000

Supplier Item Desc:			Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No		Tie Qty:	
Items per Case:	5000		High Qty:	
Innerpack Contents:	5/1000		Cases Per Pallet:	
Item Size:			Stacking Allowed:	
Case Length:			Universal Product Code:	
Case Width:			Cases Per Truckload:	1350
Case Depth:			Net Weight:	39.00
Case Dimension U/M:	INCHES		Gross Weight:	39.00
Item Cubic:	0.95	CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:			BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information Site Id: 17355 Site Role: FOB Shipping Point

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

13200

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY

Status: Active

Railroad Name:

Rail Sidings:

FIG. 132

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

13306

FIG. 133

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE,	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0 TL	
96	215,040	5.1 TL	

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

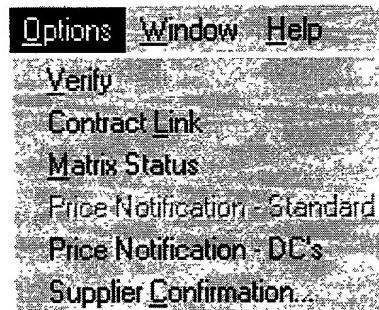


FIG. 141

14300

Cost	►	Edit / View	F3
Commodities	►	New (using previous matrix) ...	F4
Vendor Rating	►	New (build matrix) ...	F5
Contact Management	►	Multi Item Price Notification ...	

FIG. 143

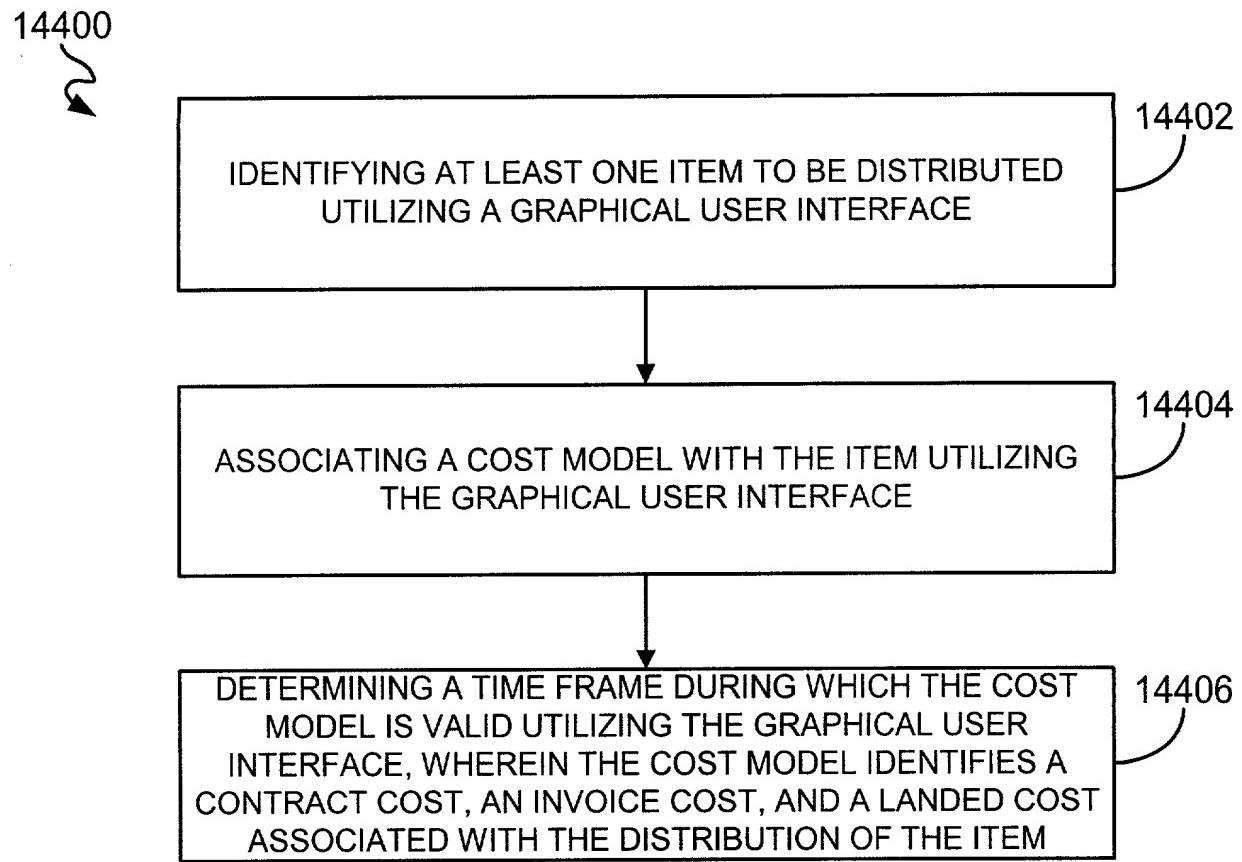


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh Current Buyer Name: Chris Stanton

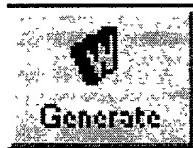
FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date
Payment Terms: Net 10

FIG. 147

14800



14900



15000

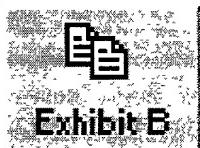


FIG. 148

FIG. 149

FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

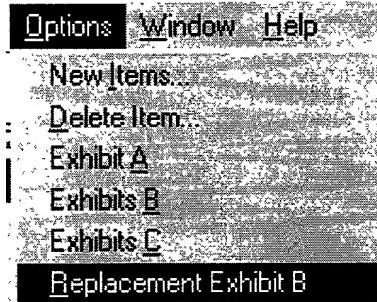


FIG. 152

15300



FIG. 153

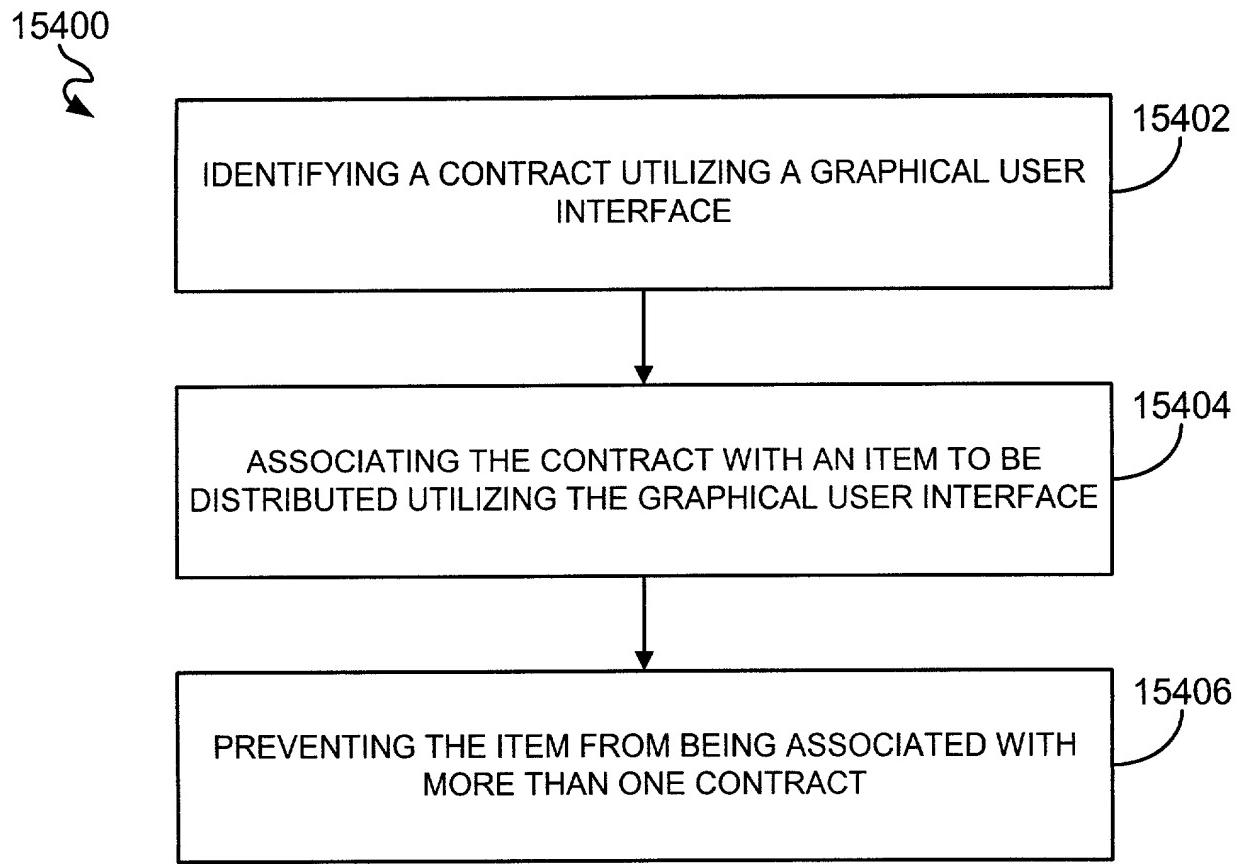


FIG. 154

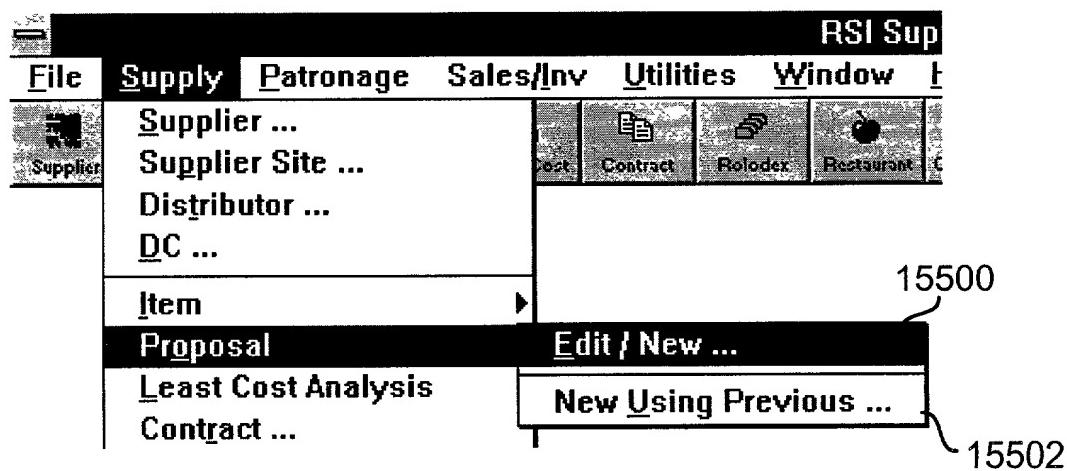


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021 Proposal Due Date: 06/12/97

Proposal Name: Foam Hot Cups & Polystyrene Lids Contract Begin Date: 07/01/97

Buyer Name: Dennis Clabby Contract End Date: 06/30/98

Actions

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

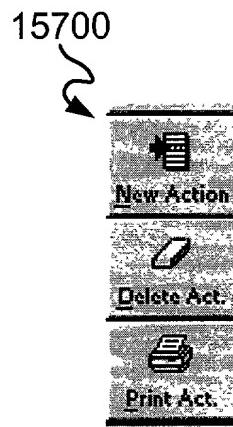


FIG. 157

15800

The image is a screenshot of a computer application window. The title bar reads "Proposal - Foam Hot Cups & Polystyrene Lids". Below the title bar is a menu bar with several tabs: "Main Info", "Items", "Suppliers", "DCs", "FOB Price", "DC/Rest.", "Usage", "Templates", and "View Bid". The "Items" tab is currently selected. Below the menu bar, there are three buttons: "Search", "Query", and "Reset". To the left of the main content area, the text "Query Values" is displayed. On the right side, the text "2 Rows Selected" is shown above a second table. Between the two tables are four large, vertically aligned buttons with arrows: a top-right arrow, a middle-right arrow, a bottom-right arrow, and a bottom-left arrow. The left table has one visible row with the item description "CUP-HOT". The right table has two visible rows with the item descriptions "LID-HOT 12/16 OZ (DRY)" and "LID-HOT 8 OZ (DRY)". A curved arrow points from the number '15800' at the top left towards the left table.

FIG. 158

15800

The screenshot shows a software interface titled "Proposal - Foam Hot Cups & Polystyrene Lids". At the top, there is a navigation bar with tabs: Main Info, Items, Suppliers, DCs, FOB Price, DC/Rest, Usage, Templates, and Recreate Bid. Below the navigation bar are three buttons: Search, Query, and Reset. A message "6 Rows Found" is displayed above a list of items. The left list has 6 rows, and the right list has 5 rows selected. Item descriptions and their status (DRY) are listed. Arrows point from the numbers 15800 and 15902 to the interface.

Item Description		Item Description
CUP-HOT 12 OZ (PAPER)	DRY	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	CUP-HOT 8 OZ (DRY)
		LID-HOT 12/16 OZ (DRY)
		LID-HOT 8 OZ (DRY)

5 Rows Selected

15902

15904

15906

15908

FIG. 159

16000

The screenshot shows a software interface titled "FOB Price". At the top, there is a navigation bar with tabs: Main Info, Items, Suppliers, DCs, FOB Price, DC/Rest, Usage, Templates, and Recreate Bid. Below the navigation bar, a message says "Select The Appropriate FOB Price Component Worksheet For Each Item." An "Item Description" column lists "MAYO-BULK". To the right, a "FOB Price Component" dropdown menu is open, showing four options: "Mayonaise Components", "(None Selected)", "Generic FOB Pricing", and "Mayonaise Components". The last option is highlighted with a black background.

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components (None Selected) Generic FOB Pricing Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period			
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97			
CHICKEN-PATTY	7.00%	37.00	1.09				
CHICKEN-TENDERS	0.00%	25.00	1.06				
Distribution Center	Previous Case Usage	Projected Rest. Count	Coug. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	575	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.66	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

16200

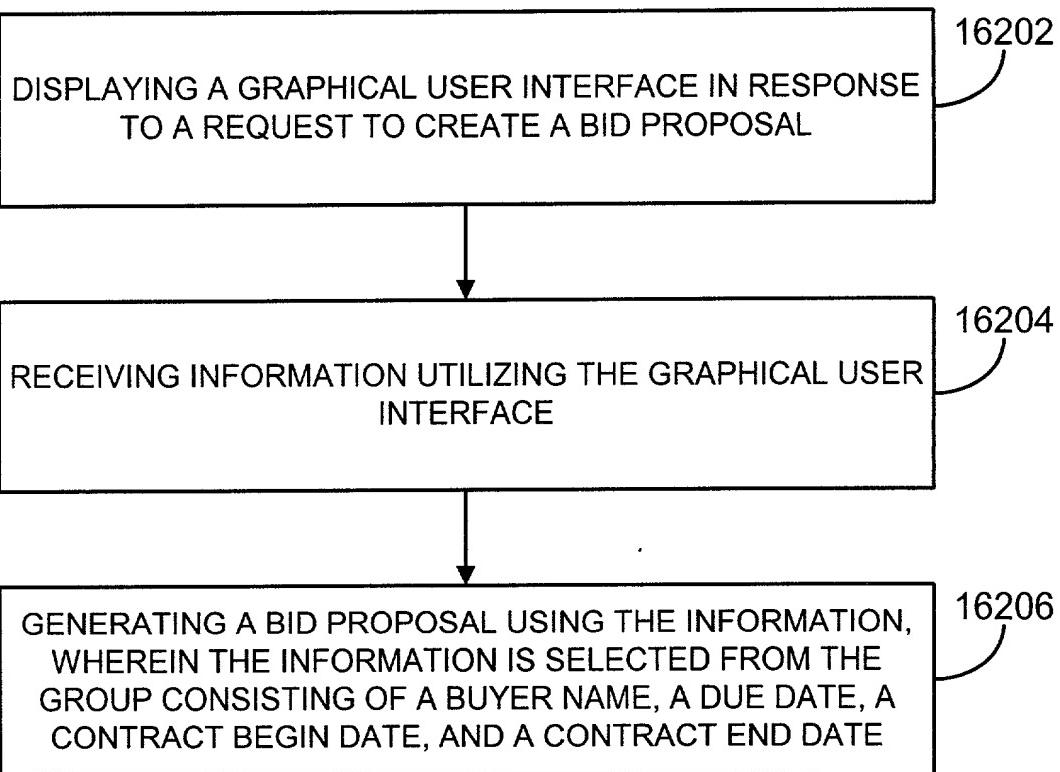


FIG. 162

16300



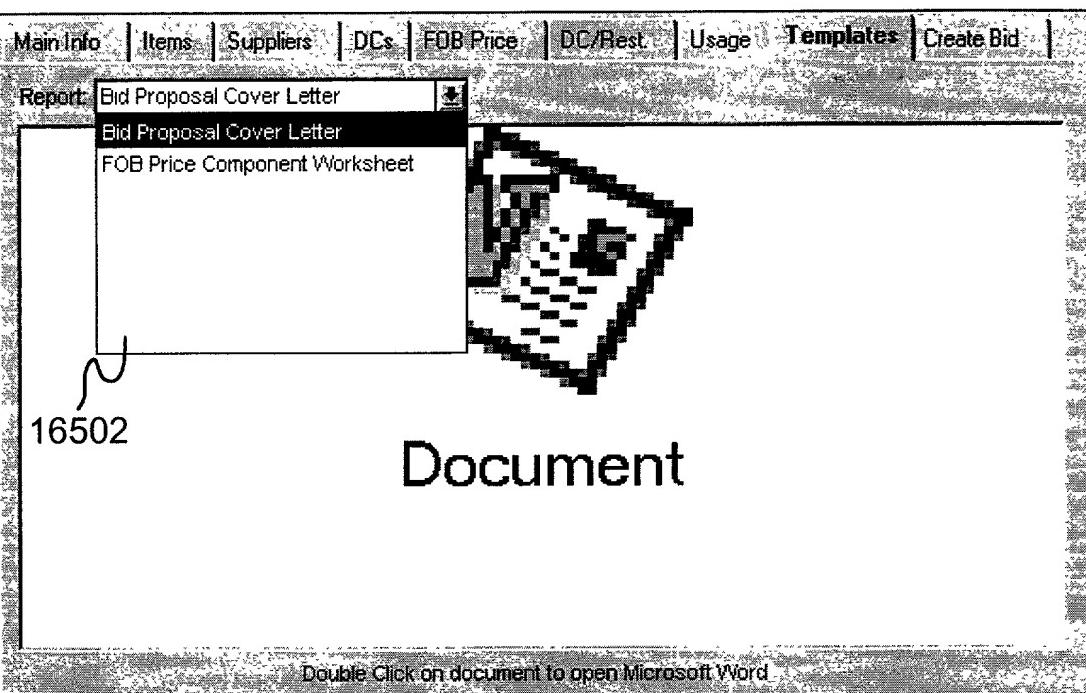
FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	?	?	Y
General Terms and Conditions	?	?	N
Usage Estimates	?	?	N
Supplier Facility Worksheets	?	?	N
Item Information Worksheets	?	?	N
Sample Supply Agreement	?	?	N
BK Specification Request	?	?	N
FOB Price Component	?	?	Y
Truckload Freight Worksheet	?	?	N
LTL Freight Worksheet	?	?	N

FIG. 164

16500



Document

FIG. 165

16600

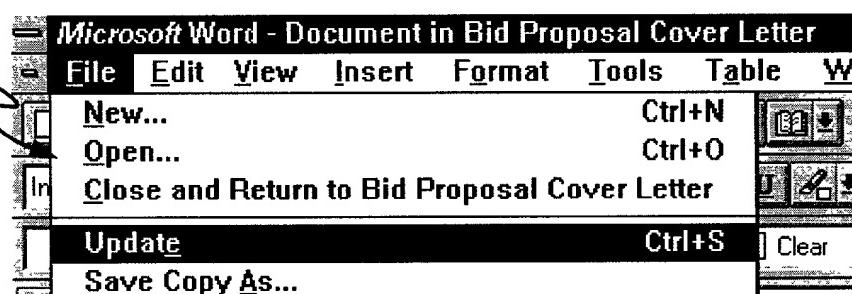


FIG. 166

16700

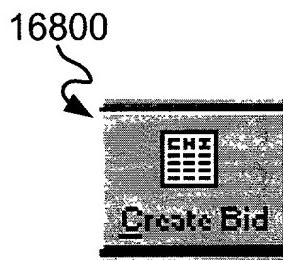
Main Info | Items | Suppliers | DCs | FOB Price | DC/Best | Usage | Templates | Create Bid

Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>	Blank Sheets	
Item Information Worksheet	<input checked="" type="checkbox"/>	Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>	Item Information Worksheet	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
* LTL Freight Worksheet will be printed by system if necessary.			
Truckload Freight Worksheet			
LTL Freight Worksheet			

FIG. 167



16900

Report: Item Information Worksheet Supplier: (all)

7/2/97

Item Information Worksheet	<input checked="" type="checkbox"/>
Bid Proposal Cover Letter	<input type="checkbox"/>
FOB Price Component Worksheet	<input type="checkbox"/>
General Terms & Conditions	<input type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input type="checkbox"/>
Sample Supply Agreement	<input type="checkbox"/>
Supplier Facility Worksheet	<input type="checkbox"/>

Restaurant Services, Inc.
Item Information Worksheet

ATTY
DS

FIG. 169

17000

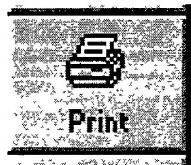


FIG. 170

17100

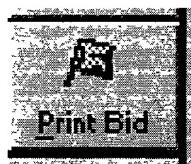


FIG. 171

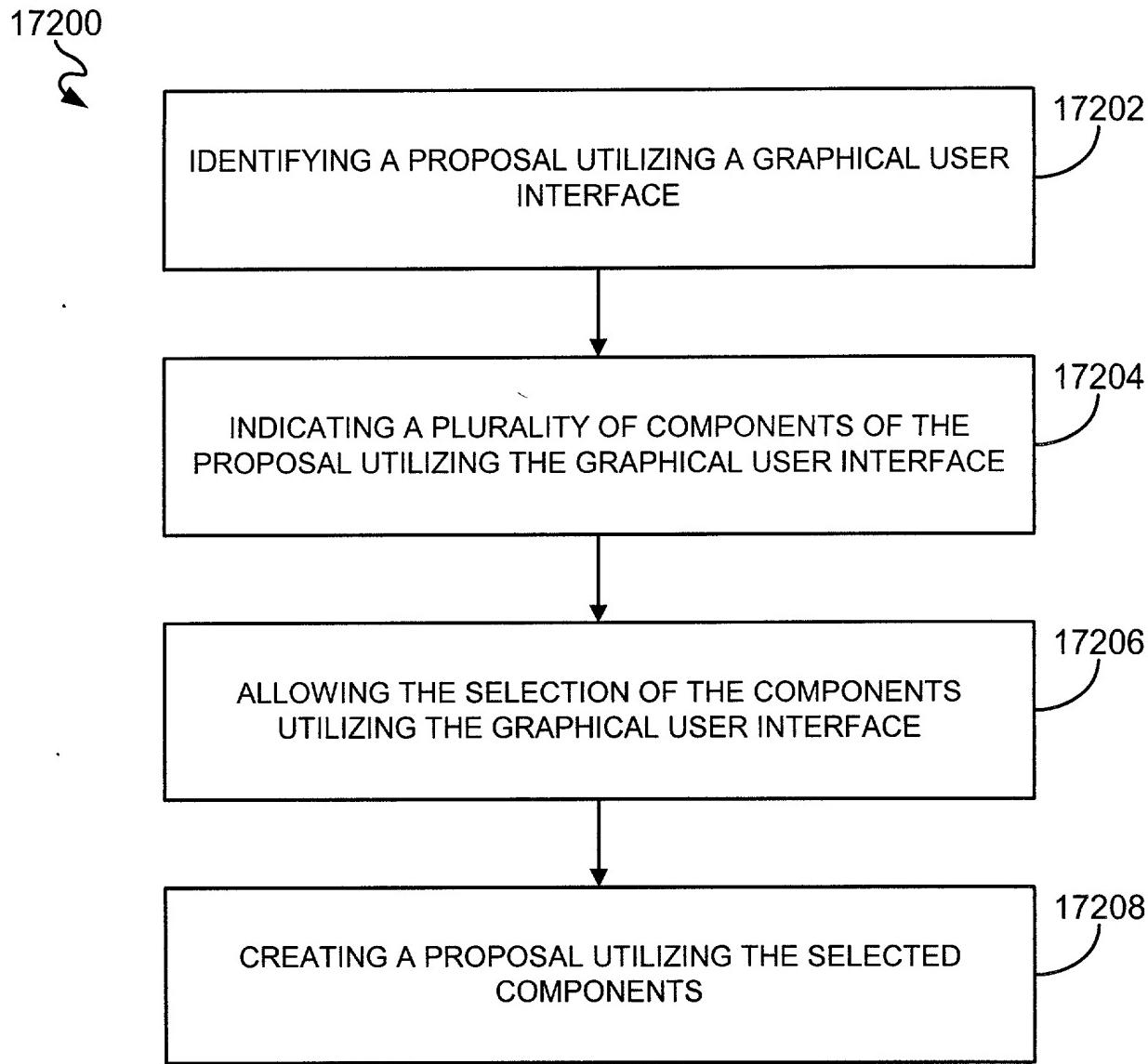


FIG. 172

17300



FIG. 173

17400

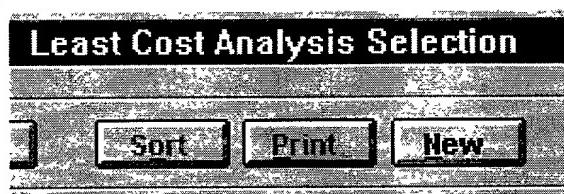


FIG. 174

17500

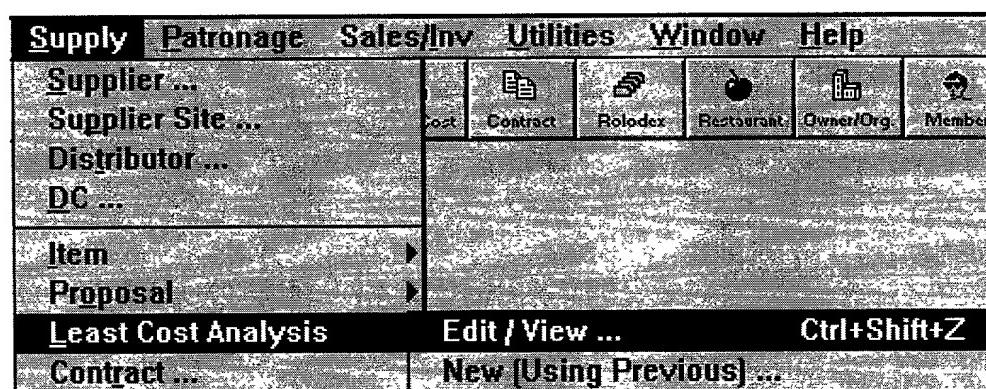


FIG. 175

Bid Proposal Name:	(None)
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600

FIG. 176

17700

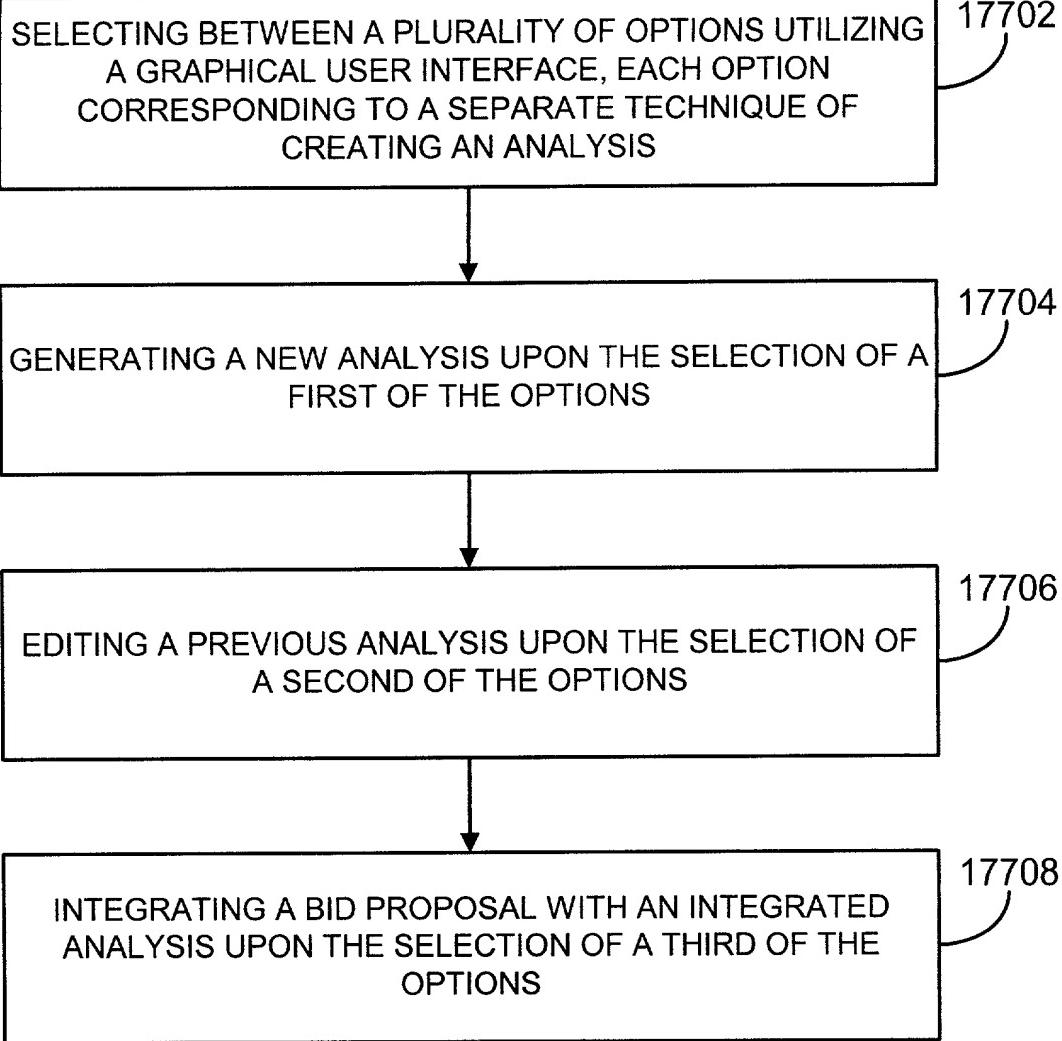


FIG. 177

17800

Analysis Name:	Hash Brown Actual
Analysis ID:	1036
Buyer:	Dennis Clabby
Period of Agreement:	10/1/97 - THRU 9/30/98
Unit Of Measure:	CASE(S)

FIG. 178

17900

Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each DC?	One FOB
What is pricing method for this version?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge)?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

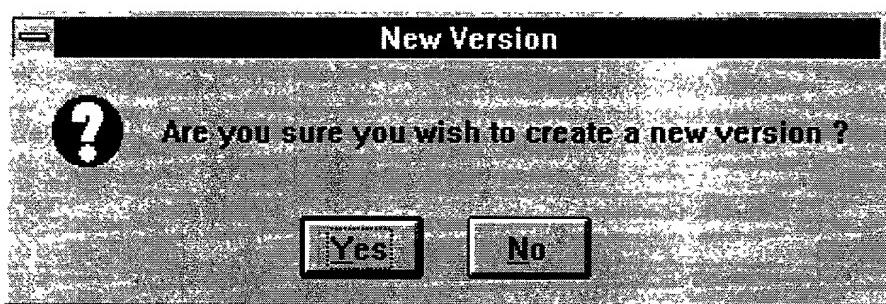


FIG. 181

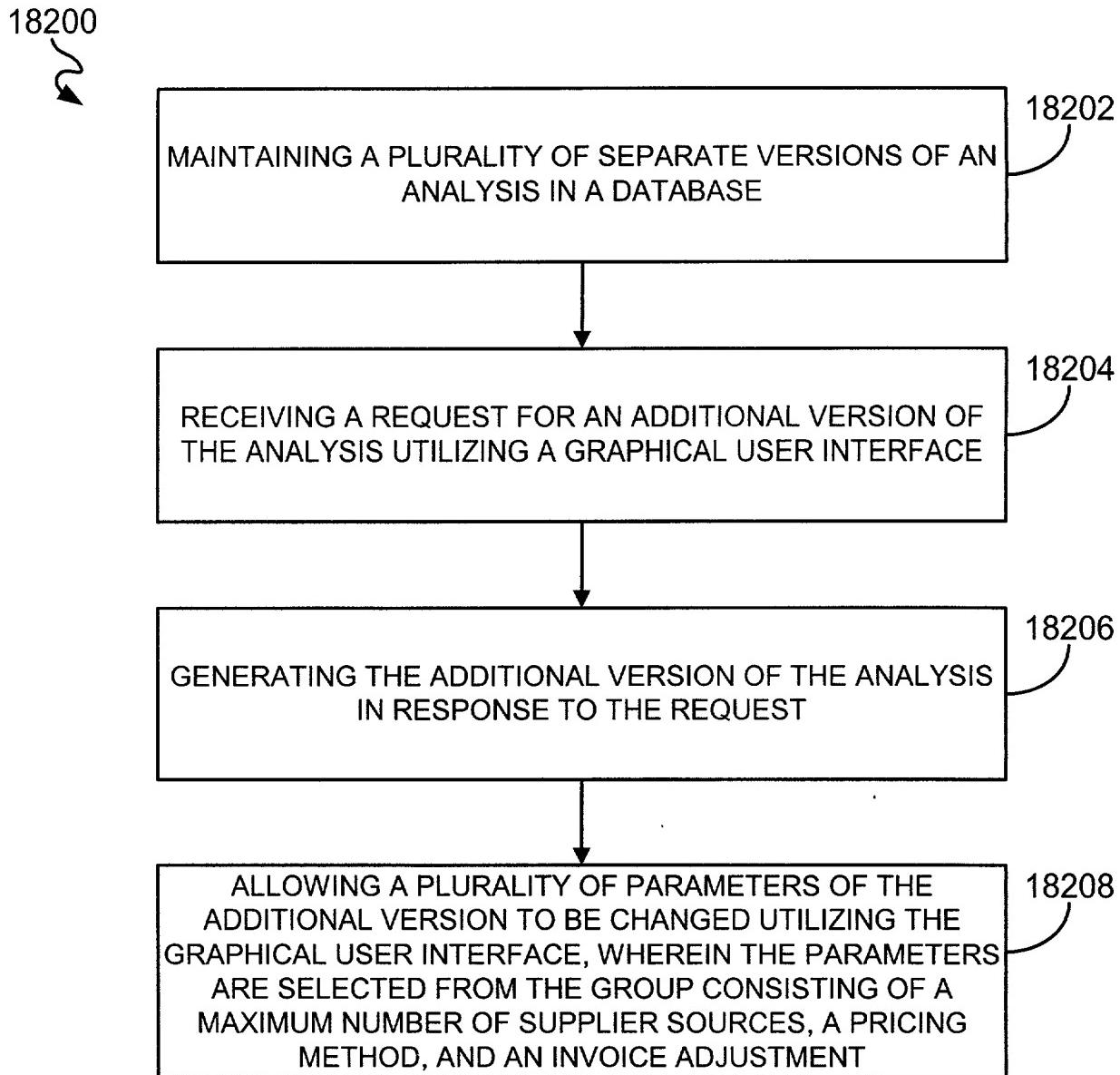


FIG. 182

18300



Query Values

Supplier FOB
DOP

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVIL, IL

18302

Search Query Reset

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500

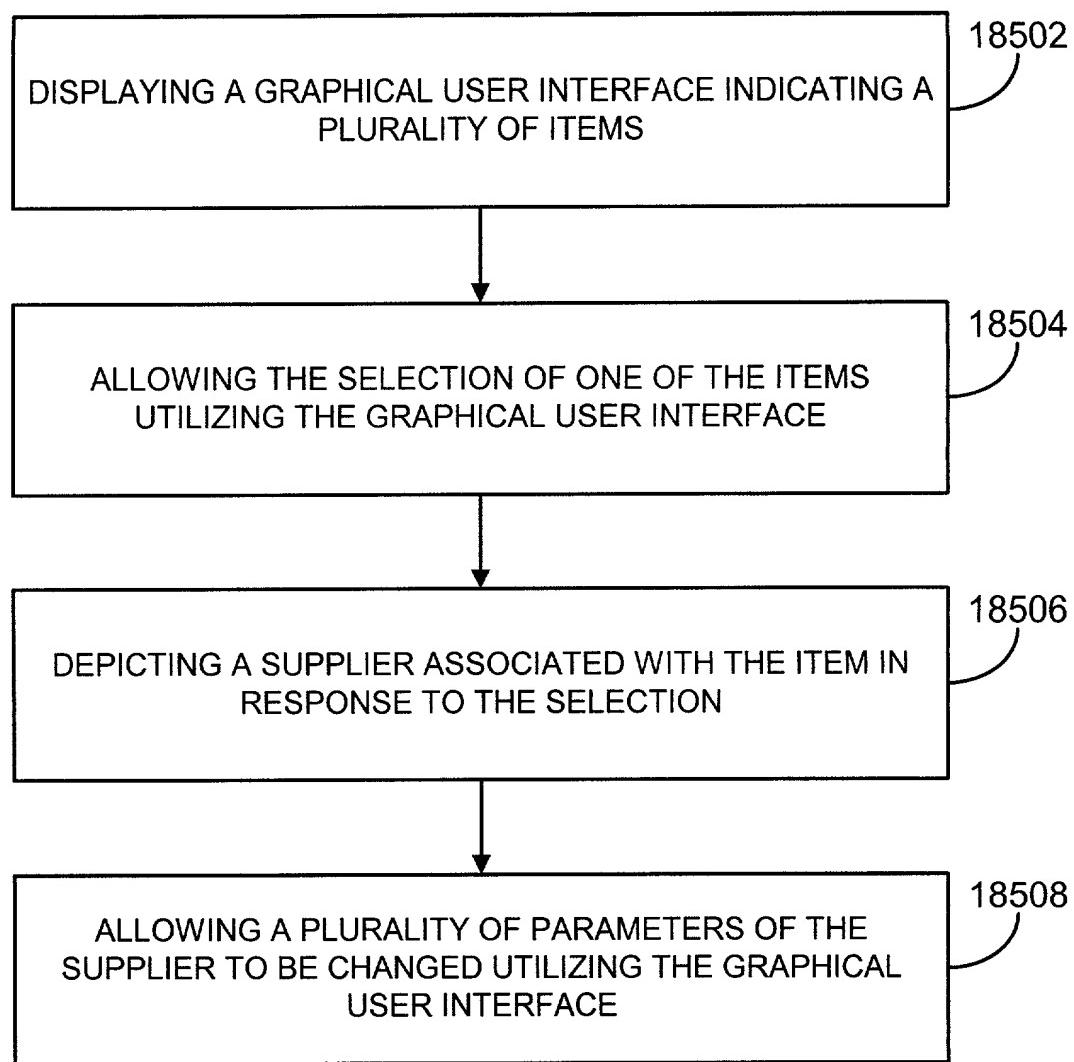


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No.:	CP2942
Items per Case:		Tie Qty.:	5
Innerpack Contents:	1200	High Qty.:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	Case Cube: 3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCHES)	Net Weight:	27.28 POUND(S)

FIG. 186

18700

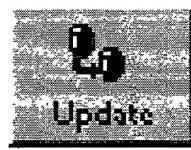


FIG. 187

18800

ENTERING A QUERY IN A SEARCH FIELD OF A GRAPHICAL
USER INTERFACE FOR SEARCHING FOR A PLURALITY OF
SUPPLY CHAIN COMPONENTS

18802

LISTING RESULTS OF THE SEARCH IN A RESULTS FIELD OF
THE GRAPHICAL USER INTERFACE

18804

SELECTING THE RESULTS FROM THE RESULTS FIELD FOR
INCLUSION IN A SUPPLY CHAIN ANALYSIS

18806

FIG. 188

18900



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input type="radio"/> Yes <input checked="" type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC - RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC - AMERICANFALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input type="radio"/> Yes <input checked="" type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSEFOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier-FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier-FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON, INC-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

19600

RECEIVING A SELECTION OF AT LEAST ONE OF A PLURALITY OF TYPES OF PRICING SCHEMES UTILIZING A GRAPHICAL USER INTERFACE

19602

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING THE GRAPHICAL USER INTERFACE

19604

DEPICTING AT LEAST ONE OF A PLURALITY OF PRICING FIELDS ADJACENT THE SUPPLIER SITES BASED ON THE SELECTION UTILIZING THE GRAPHICAL USER INTERFACE

19606

FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE,UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.32	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

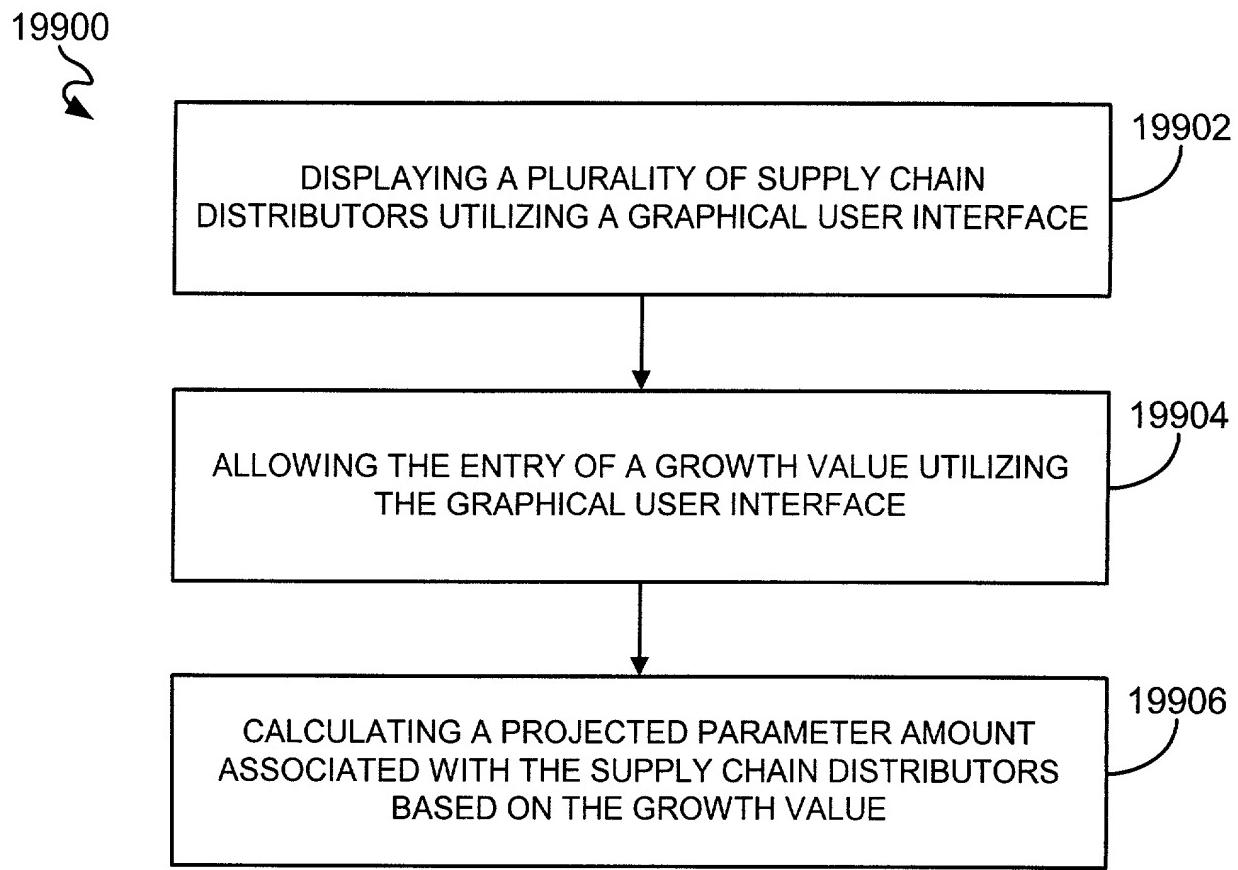


FIG. 199

20000

Supplier FOB	Address	
CAVENARD FARM	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99399
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID 83211

Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20100

Supplier FOB	Address		
CAYENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Lane Restriction		
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVEPOST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded		

FIG. 201

20200

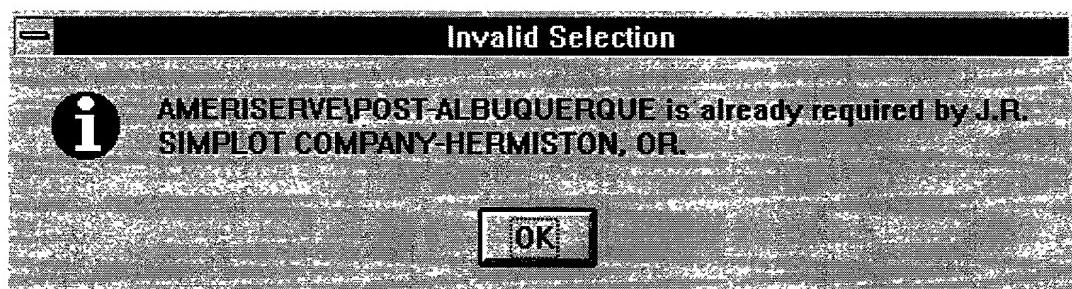


FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS IN A SUPPLY CHAIN ANALYSIS BASED ON THE DESIGNATION

20306

FIG. 203

20400



Supplier FOB		Address	
CAVENDISH FARMS	Dienne	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVE/POST-ALBUQUERQUE	1,617		
AMERISERVE/POST-DENVER	1,277		
AMERISERVE/POST-SALT LAKE UT	691		

FIG. 204

20500



Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72801
Distribution Center	Weight Minimum	LTL	
PS-ATLANTA	15,000	0 to 1,000 LBS	1.10
PS-BURLINGTON	15,000	400.00 1,001 to 5,000 LBS	1.20 10,001 to 20,000 LBS

FIG. 205

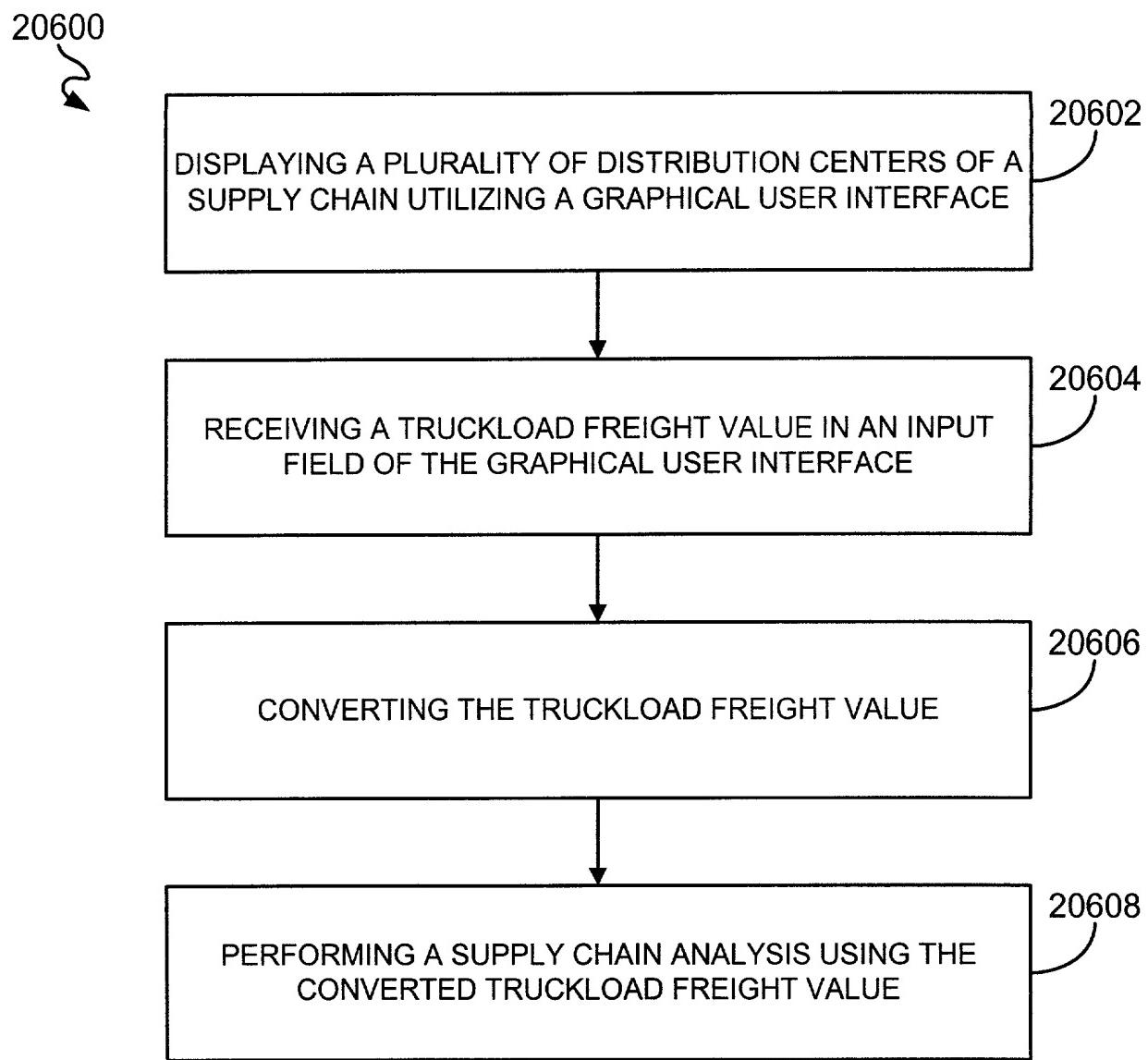


FIG. 206

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORLTAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207

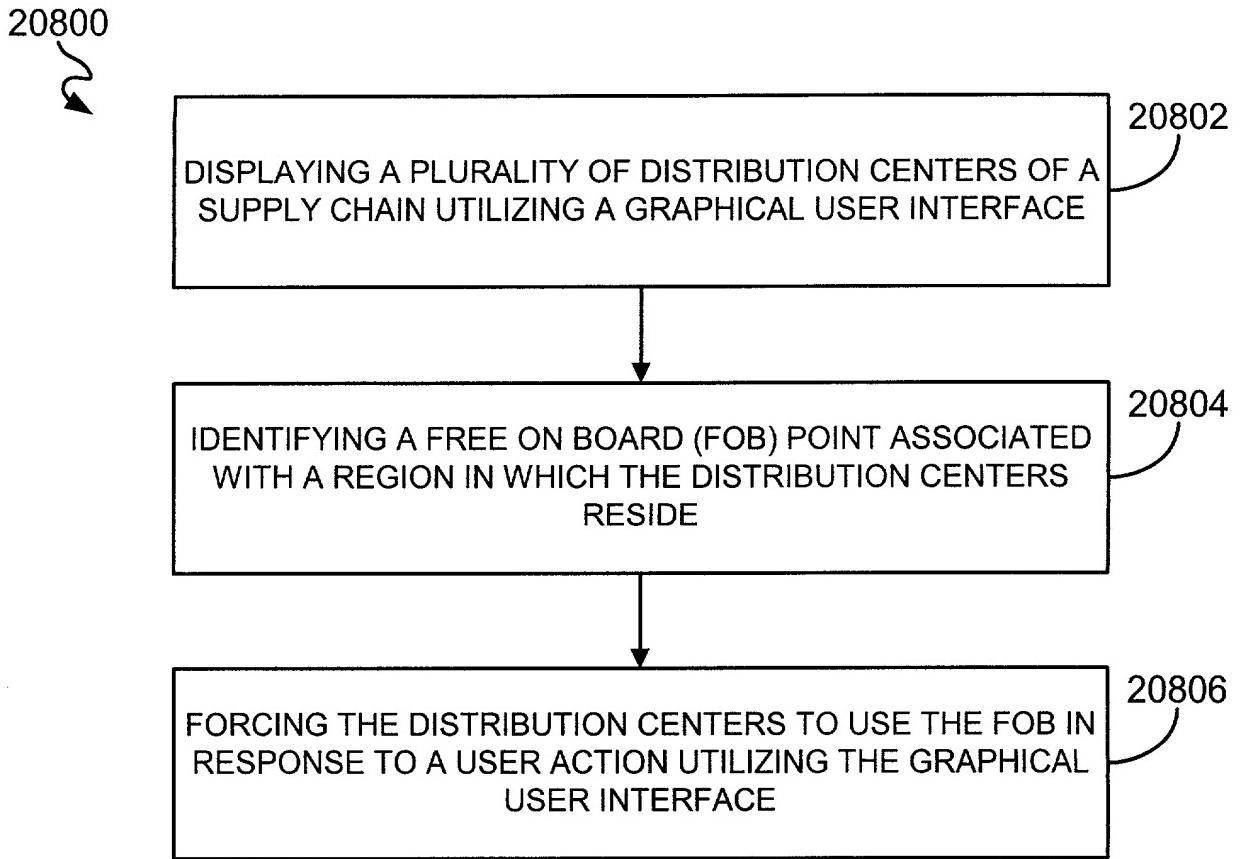


FIG. 208

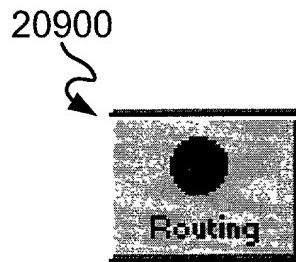


FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Parameters

- Supplier: (All)
- Supplier FOB: (All)
- Distribution Center: (All)

Report Name:

- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

FIG. 210

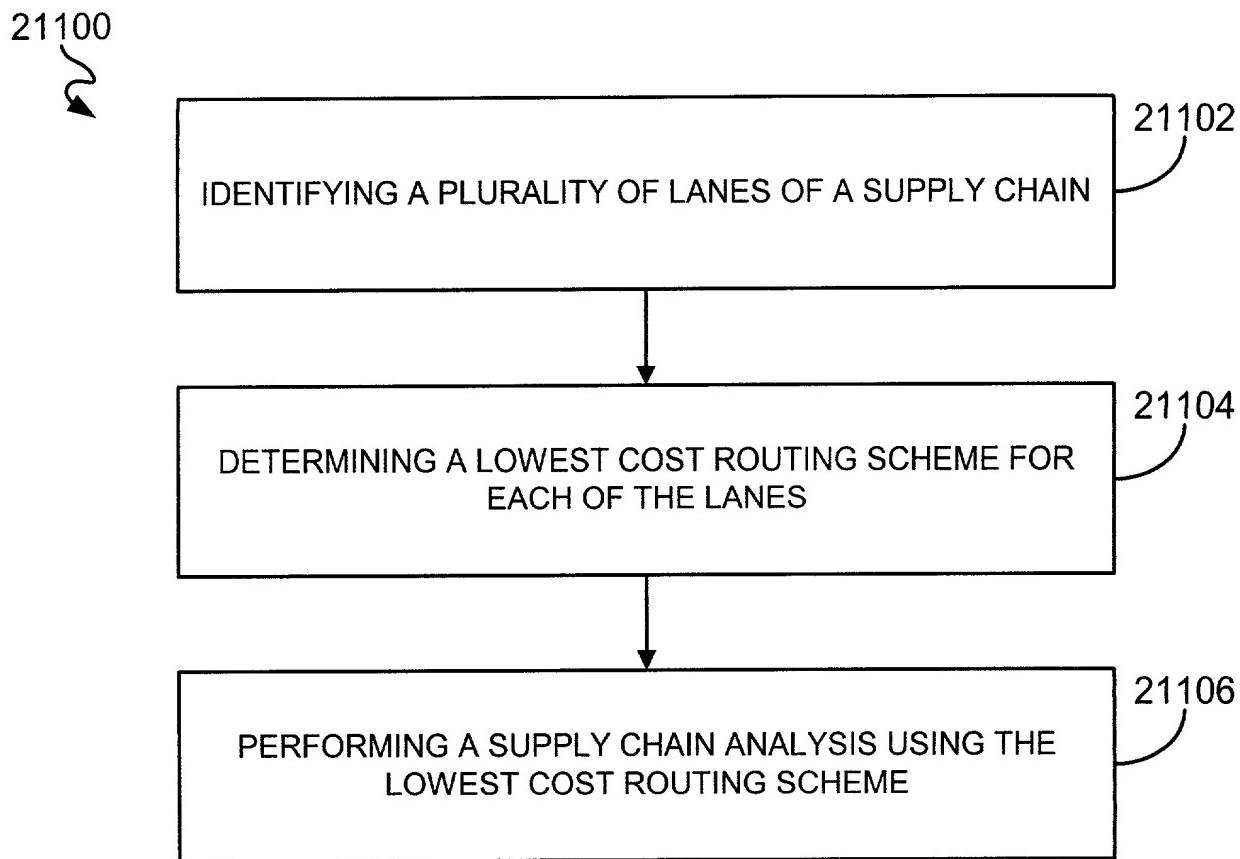


FIG. 211

21200



FIG. 212

21300

21302

Report Selection	
Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	New Capacity & Prices

FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Report Name:
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

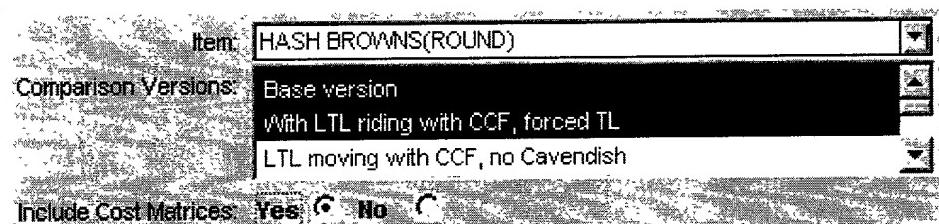


FIG. 218

21900



FIG. 219

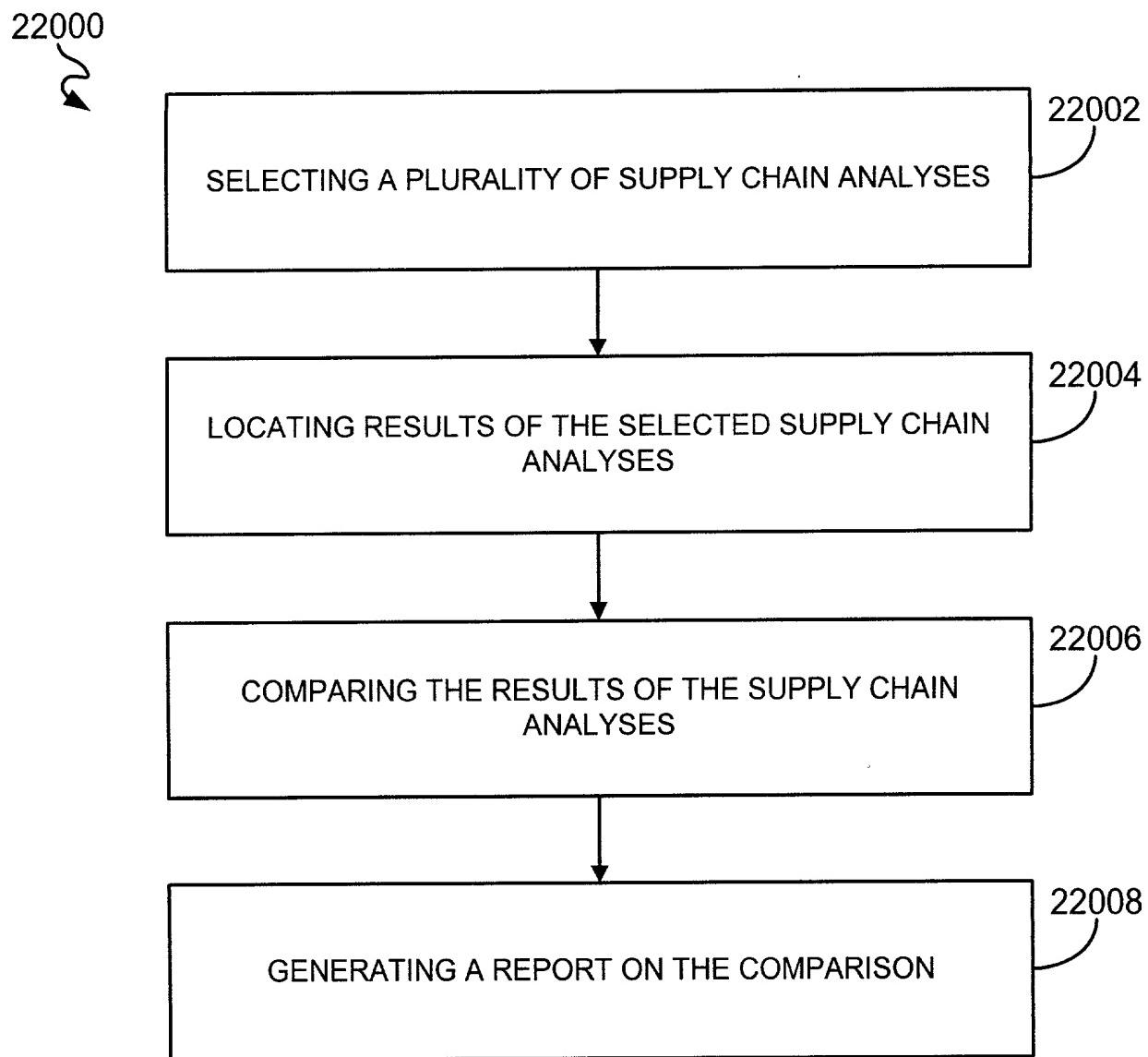


FIG. 220

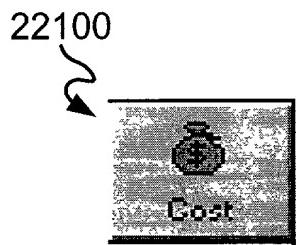


FIG. 221

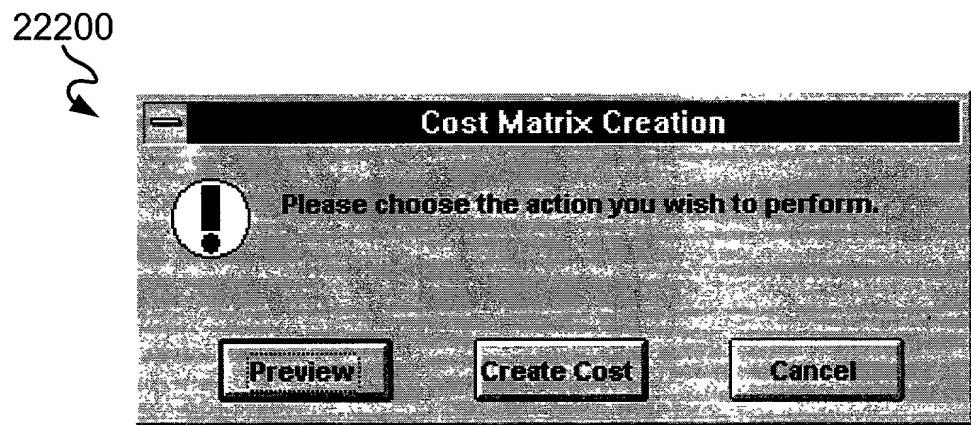


FIG. 222

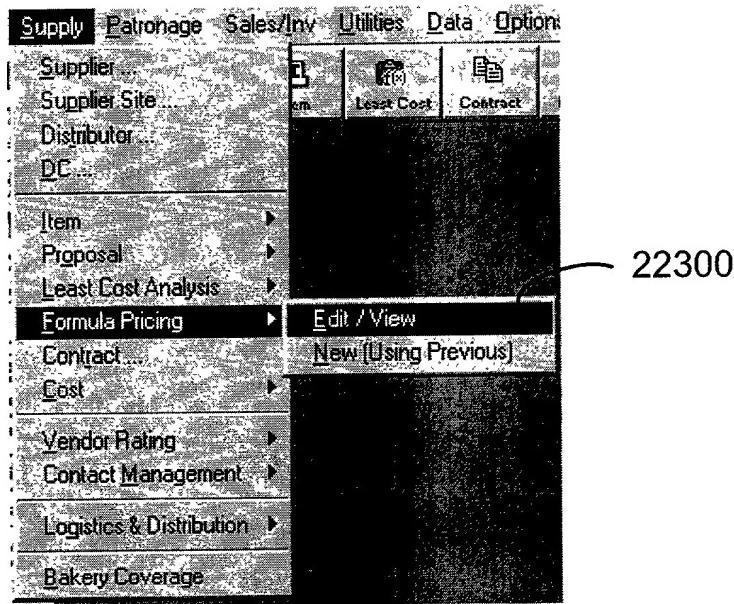


FIG. 223

22400

The screenshot shows a dialog box titled "Formula Pricing - BEEF - 77% - 04/06/98". The dialog has several tabs at the top: **General Info** (selected), **Pricing**, **Freight**, **Formulas**, **Block Cost**, and **Adjustments**.

Below the tabs, there are several input fields:

- Pricing ID:** 12
- Description:** Beef Pricing 04/06/01
- Item:** BEEF - 77%
- Raw Material Pricing Date:** 04/06/01
- From:** 03/23/01
- To:** 04/03/01
- Cost Matrix Begin Date:** 03/15/01
- End Date:** 03/28/01
- FOB Adjustment Amount:** 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments												
Date	FRSH DOM 50% TRIM	FRSH DOM 55% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN	IMP AUS	Lean	Fine Tchr Reef				
02/23/98	0.8800	0.9100	0.9052	0.9300	0.9316	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960					
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400					
03/25/98	0.8800	0.9150	0.8887	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200					
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000					
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400					
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9316	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998					
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000					
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840					
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9316	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200					
04/03/98	0.8515	0.9700	0.9529	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600					
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0590	1.0950	1.1210	0.9572	0.9659	0.8760					

FIG. 225

22600

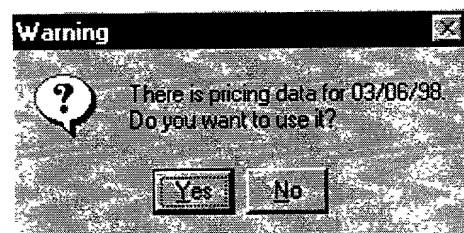


FIG. 226

22700

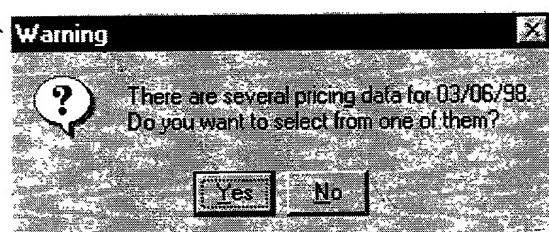


FIG. 227

22800

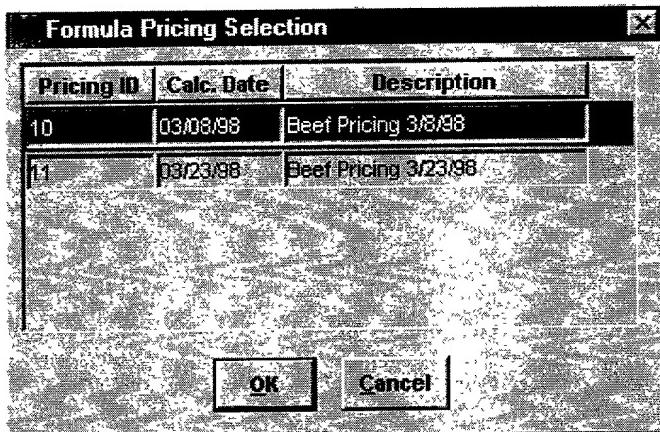


FIG. 228

22900

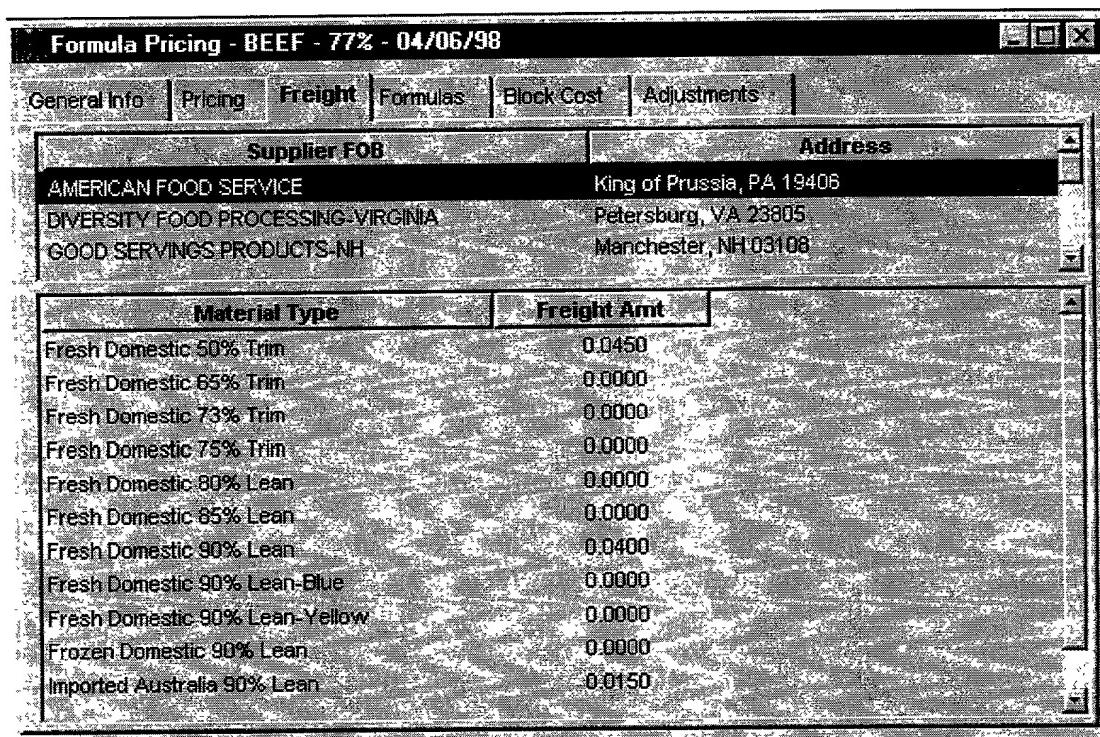


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																	
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments							
Formulas	Pct.	Pct.	Cost	Pct.	Pct.	Cost	Pct.	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total			
AFS-1	0.9120	0.2871								0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.9848	
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368				0.2000	0.2190	0.3200	0.3139			0.9941	
GS-1	0.3270	0.2042								0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9966	
S&C-1	0.2414	0.2200					0.2179	0.2028	0.2179	0.2153	0.2179	0.2386			0.1050	0.0958	0.9721
SER-1	0.3250	0.2926								0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9684	
TEX-1	0.3090	0.2768								0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9516	
WH-1	0.3250	0.2958								0.1750	0.1969	0.3650	0.3608	0.1350	0.1230	0.9765	
WMS-1	0.3325	0.2977								0.4675	0.5165	0.1000	0.0986	0.1000	0.0890	1.0018	

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98													
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments			
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?							
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>							
DIV-1	0.9941	0.98	\$1.0123	0.1663	\$1.1792	<input checked="" type="checkbox"/>							
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>							
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>							
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>							
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1239	<input checked="" type="checkbox"/>							
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>							
WMS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>							

FIG. 231

23200

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
APS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
CS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

FIG. 232

23200 23300 23302 23400



FIG. 233

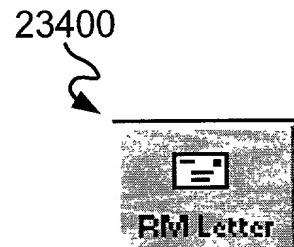


FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14.

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

23600

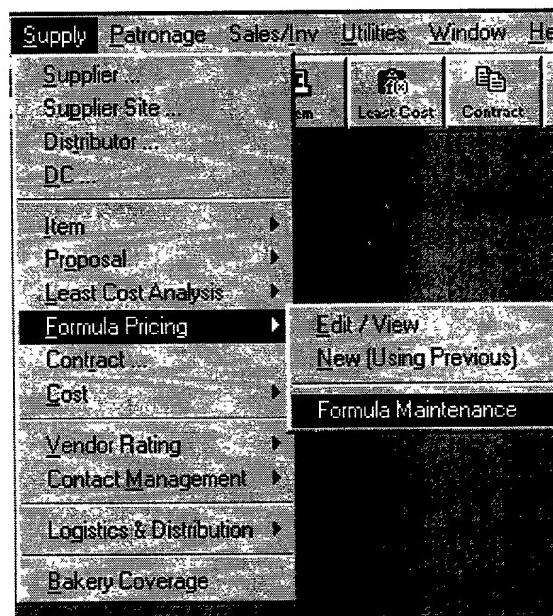
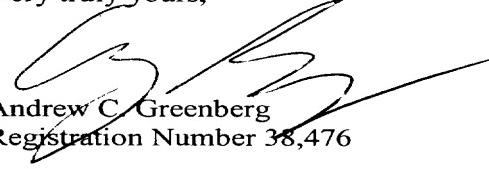


FIG. 236

3973 U.S. PTO
09/816414
03/23/01

Please direct all correspondence and telephone calls regarding the above-referenced application to Andrew C. Greenberg, Carlton Fields, P.A., P.O. Box 3239, Tampa, Florida 33601-3239, telephone (813) 223-7000.

Very truly yours,


Andrew C. Greenberg
Registration Number 38,476

ACG/dn
Enclosures

cc: Restaurant Services, Inc. (w/encl)
Chris S. Coutroulis, Esq. (w/o encl)

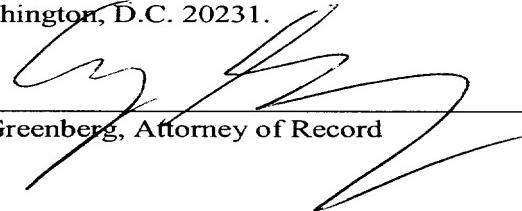
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CERTIFICATE OF EXPRESS MAILING

EXPRESS MAIL mailing label no. EJ803684385US

Date of Deposit: March 23, 2001

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Andrew C. Greenberg, Attorney of Record

March 23, 2001
Date

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